

Final Edition

THURSDAY

FINANCIAL CHRONICLE

The COMMERCIAL

Reg. U. S. Pat. Off.

Volume 155 Number 4076

New York, N. Y., Thursday, May 28, 1942

Price 60 Cents a Copy

Our Reporter On "Governments"

This should be one of our "in between" weeks, one of the increasingly infrequent periods of rest for the Government securities market. . . . The May financing is over. . . . Refunding of the HOLC 2½s and RFC Is is on the way, but that is a routine note issue and is worth only passing attention. . . . Another \$2,000,000,000 cash borrowing also is pending, but that deal shouldn't come until after the agency refundings are taken care of. . . . In short, this week we can consider basic issues of portfolio policy and prepare for the huge operations to come. . . .

There are several considerations at this moment for any present and potential investor in Governments. . . . Here are a few:

(1) Signs are increasing all the time pointing toward an all-out, strong drive to maintain the long-term market on a 2½% or better—basis.

(2) This, however, is not true of the short-term market—at least, not to the same extent. . . . Although there's a ceiling of 3½% on Treasury bills of three-months' maturity, and the Reserve Banks have been carrying on some operations in the short-term list, the main emphasis is on the longer-terms. . . .

(3) Supporting operations by the Reserve System and/or the Treasury are now an accepted part of Government financing policy for and after the duration. . . .

(4) The time-tested axiom of "liquidity" of investments for banks and similar institutions is being attacked on all sides and this may be expected to become an ever-increasing factor in portfolio policy. . . .

(5) The tax outlook makes a fully-invested position not only desirable but almost imperative. . . .

There are other points, of course, but these seem the most important for study at the moment. . . . Analyze the various factors as a whole and separately and what conclusions are you forced to? . . . Here are some:

(1) Stress yield, not maturity, these days and you'll come out of the war as well off or better than the institutions that stick by the old rules for protecting their deposits and resources. . . .

(2) Switch from your shortest-terms to longer-terms or intermediates and you'll be getting the best out of this war financing program. . . .

(3) Buy Governments on your own. . . . If you don't, there's a good chance you'll be "coaxed" into buying them by either private or public sources. . . .

(4) For a while, anyway, you need not worry about maintenance of the 2½% rate on loans. . . . If this rate can hold, it will be—by agencies more powerful than all the banks in the Nation put together. . . .

(Continued on page 2028)

See Page 2024 for special editorial by Horace Russell, General Counsel, United States Savings and Loan League, on Savings and Loan Associations.

OUR REPORTER'S REPORT

Evidently commercial bankers would welcome a definite move by the Treasury to outline for them a comprehensive part to be played in helping the Nation to finance its war program by direct investment of their resources.

Whether or not he spoke for the industry as a whole, or merely put forward his personal views as a banker, Adrian M. Massie, Vice-President of the New York Trust Company, undoubtedly echoed the sentiments of the banking fraternity the other day when he spoke before the New York State Bankers Association.

At that time he expressed the hope that the Treasury would "adopt a general pattern for the financing that will permit the banks to set up maturity schedules that will fit into a sound policy—say one to ten years."

He urged a program that "would induce wholehearted bank support and still leave the Treasury flexibility of action." Pointing out that financing would greatly increase the earning assets of the banks, he urged action to enable them to handle the expansion.

The Federal Reserve Board, in his belief, probably would have to make available a liberal amount of excess reserves by reducing bank reserve requirements and through the medium of open market purchases.

Banks' excess reserves, it will be recalled, have been subject to severe contraction over recent months largely as an outcome of Treasury operations.

Reshaping Portfolios

Another secondary distribution of substantial dimensions, the third to date this month, involving the outstanding 5% bonds, due 1960, of Western Union Telegraph

(Continued on page 2027)

NATIONAL BANK of EGYPT

Head Office Cairo
Commercial Register No. 1 Cairo

FULLY PAID CAPITAL £3,000,000
RESERVE FUND £3,000,000

LONDON AGENCY
6 and 7 King William Street, E. C.
Branches in all the
principal Towns of
EGYPT and the SUDAN

Double Tax On Odd Lot Deals Ended In N. Y. Schram Of N. Y. Exchange Commands Action

Governor Lehman on May 24 signed the bill eliminating double taxation of odd-lot transactions made on the organized security exchanges of New York State. In approving the measure, which goes into effect July 1 the Governor said that the State has "long been desirous of correcting this condition at the first practicable opportunity" and added that he was glad that conditions justify such action at this time.

This was the third successive year that the State Legislature had passed such a bill but on the two previous occasions the Governor vetoed them on the ground that the State's fiscal position did not warrant the loss of revenue.

In a statement issued May 25 commenting on the Governor's action, Emil Schram, President of New York Stock Exchange, said that the elimination of the double tax "is naturally gratifying to the Stock Exchange community" and asserted that "it is a measure of tax relief which long has been needed and from which investors will derive encouragement." His statement went on to say:

It is to be hoped, now that the State's financial position has improved, that we can obtain additional relief in the next session of the Legislature. It is vitally necessary that such relief be granted in order to avert further damage to the general business economy of New York.

As was pointed out at hearings in Albany recently, the stock transfer tax does not fall upon the New York Stock Exchange or its members, except to the limited extent to which individual members or firms may sell for their own account. The tax falls most heavily upon the hundreds of thousands of individuals who, each year, use the facilities of the New York Stock Exchange and of other markets in this State.

Our securities houses have been steadily losing business as the result of lower stock transfer taxes in other States or the absence of any stock transfer taxes in many States where stock exchanges or other securities markets exist.

It is by reason of the fact that the nation's principal securities markets are located in New

York that this is the financial center of the country. The financial industry certainly is one of the most important—if not the most important—industry in this State. It is imperative, therefore, in the interest of all business in New York State, that the competitive disadvantages under which we are operating be removed as speedily as possible.

One form of relief which is most urgently needed is the elimination of the emergency tax on stock transfers. This emergency tax, which doubled the normal stock transfer tax, first became effective in 1933. From the standpoint of revenue, the stock transfer tax has been increasingly disappointing to the State and this is due, in part at least, to the fact that it has had the effect of reducing market activity.

For example, the stock transfer taxes yielded, in the fiscal year ending June 30, 1941, less than \$12,000,000, as compared

(Continued on page 2023)

INDEX

	Page
Bank and Insurance Stocks.....	2022
Bond Selector	2020
Calendar of New Security Flotations	2030
Investment Trusts	2023
Municipal News and Notes	2026
Our Reporter's Report	2017
Our Reporter on Governments	2017
Personnel Items	2020
Railroad Securities	2021
Securities Salesman's Corner	2023
Tomorrow's Market—Walter Whyte Says	2021
Uptown After 3	2028
Special Article	
Why Save Or Invest In A Savings and Loan Association?	2024

THE CHASE NATIONAL BANK OF THE CITY OF NEW YORK

Broaden your customer
service with Chase
correspondent
facilities

Member Federal Deposit Insurance
Corporation

All New England Securities

MAY & GANNON

31 Milk Street Boston
N. Y. Phone CANAL 6-2610
Boston Phone—Hubbard 8360
Teletype BS 568-569



HART SMITH & CO.

Members
New York Security Dealers Assn.
52 WILLIAM ST., N. Y. HAnover 2-0980
Bell Teletype NY 1-395
New York Montreal Toronto

Analyses Available On Request

• Virginia & Southwestern
1st Cons. 5s 1958
(A Southern Railway System Bond)

• Pittsburgh & West Virginia
1st Mtg. 4½s 1958-59-60
(Controlled By Pennroad Corp.)

B.W. Pizzini & Co.
GUARANTEED RAILROAD STOCKS-BONDS
Telephone 52 Broadway Teletype
BO. Gr. 9-6400 NEW YORK N.Y. 1-1063

QUICK ACTION ON DESIGN
AND CONSTRUCTION
also
SURVEYS AND REPORTS

In connection with
MANAGEMENT PROBLEMS
FINANCING and VALUATIONS

SANDERSON & PORTER
ENGINEERS and CONSTRUCTORS

52 WILLIAM STREET
Chicago NEW YORK San Francisco

R. H. JOHNSON & CO.
Established 1927

INVESTMENT SECURITIES

64 Wall Street

New York

BOSTON PHILADELPHIA
Troy Albany Wilkes-Barre
Pittsburgh Watertown

Wilkes-Barre

Actual Trading Markets, always
in a wide range of
Over-The-Counter
Securities

Kobbé, Gearhart & Co.

INCORPORATED
Members N. Y. Security Dealers Ass'n
45 Nassau Street New York
Tel. REctor 2-3600 Teletype N. Y. 1-576
Philadelphia Telephone: Enterprise 6015
Boston Telephone: Enterprise 1250

NATIONAL BANK of INDIA, LIMITED

Bankers to the Government in
Kenya Colony and Uganda

Head Office: 26, Bishopsgate,
London, E. C.

Branches in India, Burma, Ceylon, Kenya
Colony and Aden and Zanzibar

Subscribed Capital £4,000,000
Paid-Up Capital £2,000,000
Reserve Fund £2,200,000

The Bank conducts every description of
banking and exchange business

Trusteeships and Executordships
also undertaken

Auto Ordnance
Autocar Corp.
Liberty Aircraft
Wickwire Spencer Steel

J. F. Reilly & Co.

Members
New York Security Dealers Assn.
71 Broadway, New York, N. Y.
HAnover 2-4660
Bell System Teletype, N. Y. 1-2428

Circulars now Available
Houston Oil Co. of Texas
6% Cum. Pfd. V. T. C.

**Philadelphia & Reading
Coal & Iron Co.**
5s/1973 C/Ds 6s/1949
Both have Retail appeal

All Westchester County Mortgages,
Mortgage Certificates and Bank Stocks

Schoonover, deWillers & Co.
INC.
120 BROADWAY NEW YORK, N.Y.
REctor 2-7634
Bell Teletype NY 1-2361

Sugar Securities

DUNNE & CO.

Members New York Security Dealers Assn.
30 Broad Street, New York, N. Y.
Tel. WHitehall 3-0272

Traviss, Schofield Announce Retirement

TORONTO, CANADA—Traviss, Schofield & Company, Limited, Bond Brokers, announce that they are retiring from business May 30.

James A. Traviss, President of the company, is going to devote his time to various industrial interests, principally The Eureka Planter Company, Limited, Woodstock, Ontario, of which he is President.

A Major George P. Schofield, Vice-President, has been overseas for the past two years, and Flight Lieut. W. D. Daly, Director of the company, is Adjutant at one of the Air Force Training Centres in Ontario.

The firm also have two traders in His Majesty's service—Lieut. John Andras, serving with the Navy, and Lieut. R. C. Hicks, overseas with the Royal Regiment of Canada.

James A. Traviss

Associated Electric
4½s & 5s

**Utilities Employees
Securities Co.**
6s, 1981

G.A. Saxton & Co., Inc.
70 PINE ST., N. Y. Whitehall 4-4770
Teletype NY 1-609

WE WISH TO BUY:

FOREIGN DOLLAR BONDS

Listed & Unlisted (All Issues)

ARGENTINA	CZECHO-SLOVAKIA
AUSTRALIA	GREECE
BELGIUM	POLAND
BRAZIL	YUGOSLAVIA

Wire us for Firm Bids

KATZ BROS.

Established 1920

Members New York Security Dealers Association

40 Exchange Pl., N. Y. MA 2-2772 BELL TELETYPE NY 1-423

We offer, subject to prior sale, the following

Canadian

SHORT TERM SECURITIES

\$60,000

City of Toronto 4½s
Due February, 1945 @ 103½

\$100,000

City of Winnipeg 4½s
Due June, 1946 @ 101½

\$10,000

Prov. of British Columbia 4s
Due May 15, 1946 @ 98½

\$25,000

Prov. New Brunswick 3½s
Due July, 1949 @ 93

Principal and Interest payable in
United States and Canadian Funds

ERNST & CO.

Members
New York Stock Exchange and other leading
Security and Commodity Exchanges
120 Broadway New York

DENAULT & CO.

ESTABLISHED 1932

Russ Building

San Francisco

CORRECTION

EASTERN SUGAR ASSOCIATES

In an article on "Eastern Sugar Associates" in last week's "Chronicle" it was stated that the "U. S. Government is negotiating for the purchase of some land owned by this company on an island off the East Coast of Porto Rico named Viequez, the land to be used in the expansion of our Porto Rican naval base." It was stated that if this transaction was effected the company may realize a cash price of \$5,000,000 for the parcel sold. This should have read \$500,000.

Open Drive To Acquaint "Professional" Investor With Investment Merit Of War Savings Bonds

An intensive drive to acquaint the so-called "professional" class of investor with the great advantages of War Savings Bonds from the strictly investment viewpoint is being inaugurated this week by a newly-formed investment bankers committee. One hundred and fifty leading security salesmen, contributing their time, will explain the Series F and G issues to the officials and higher-bracketed employees of upward of 700 corporations. If the effort in Manhattan shows the expected results, it will be extended throughout New York State and elsewhere.

The impression has been growing in many quarters that while the patriotic motivation for buying War Bonds is fully appreciated, there still is plenty of room for explaining their great merit as pure investment media. Thus, it is said, it probably is not sufficiently realized that the War Savings Bond—carrying the money-back option—actually is "interest-bearing currency"; that it is a fixed-interest security carrying full protection against a possible future rise in money-rates; that it is attractive as a replacement for low yield tax exempt issues in cases where there is no advantage to the holder—such as philanthropic institutions—in the tax exempt feature; and that Series G, redeemable at par upon the death of a trust beneficiary, is an ideal trust investment. Likewise unappreciated, in the emphasis on "giving" for the war effort, is the extent to which the yield of the War Savings Bonds—along with

their valuable guarantee against market fluctuation—exceeds the market return currently available from other high grade bonds. For example, whereas the War Bonds yield 2½% and over, the return on Consolidated Gas of Baltimore 4½s of 1954 is but 2.30%, on Standard Oil (N. J.) Deb. 2¾s of 1953 2.26%, and on the Treasury 2¾s of 1953-51 only 1.68.

The new campaign, conducted by professionals in investment circles, will, it is hoped, go far in spreading the realization that in addition to the patriotic reasons, hard-boiled self-interest should prompt the purchase of War Bonds to the permissible annual limit. Following persistent pleas of past buyers, Secretary Morgenthau has just announced the raising of this limit from \$50,000 to \$100,000.

The members of the investment bankers committee, who are working in close cooperation with the Treasury War Savings Staff of New York State are: Irving Fish of Smith, Barney & Co., Albert H. Gordon of Kidder, Peabody & Co., James Coggeshall, Jr. of The First Boston Corp., Edward K. Van

We beg to announce
our retirement from business
as of May 30, 1942

TRAVISS, SCHOFIELD & CO.

LIMITED

IMPERIAL BANK BUILDING, TORONTO, ONTARIO

Alabama Mills
Birmingham El. 7% Pfd.
Debardelaben 4s, 1957

STEINER, ROUSE & CO.

Members New York Stock Exchange
Maritime Bldg. Brown-Marx Bldg.
New Orleans, La. Birmingham, Ala.
Direct Wire
25 Broad St.
New York, N. Y.
NY 1-1557

Chicago Exch. Revises Program Due To War

Due to war conditions, the Board of Governors of the Chicago Stock Exchange announces the adoption of an inter-related program which may be briefly summarized as follows:

1. Authority was granted to the Executive Committee to purchase and resell at cost a limited number of seats. Seats thus acquired are to be kept "alive" (the authorized membership remaining at 300, as fixed by the Constitution).

2. Payments of death benefits from the Gratuity Fund were limited to the membership as of June 1, 1942.

3. The required contribution of \$100 to the Gratuity Fund by each newly elected member was waived for the coming year. The assessment of \$10 per member for each death were likewise waived.

4. Until further notice, the regular transfer fee of \$500 was reduced to \$250. Also appropriate reductions were made in other transfer fees.

The above actions, the Governors believe, are not inconsistent with the long term constructive program for the Exchange at present being developed with the cooperation of the Securities and Exchange Commission.

Gordon Crockett With B. V. Christie & Co.

HOUSTON, TEX.—A. Gordon Crockett became associated with B. V. Christie & Co., First National Bank Bldg., as manager of the corporate trading department.

Mr. Crockett has been active in Texas markets for several years, having handled trading activities for Milton R. Underwood & Co. for the past 2½ years and prior thereto holding a similar position with Moroney & Co. The termination of his association with Milton R. Underwood & Co. was brought about by suspension of business by that firm when Mr. Underwood was called to active duty as Captain in the Army Air Corps.

Wm. Knobloch Joins Henry Edelmann Co.

William A. Knobloch is now associated with Henry Edelmann & Co., 29 Broadway, New York City, in their trading department. Mr. Knobloch was formerly with Burr & Co., Inc., and prior thereto was in charge of trading for MacGuire & Co., and John E. Greenia & Co. In the past he was a partner in Wm. A. Knobloch & Co. and for many years was connected with Pyne, Kendall & Hollister.

David Littlejohn With Edward Brockhaus Co.

(Special to The Financial Chronicle)
CINCINNATI, OHIO—David H. Littlejohn has become associated with Edward Brockhaus & Co., Union Trust Building. Mr. Littlejohn was formerly Vice-President of Bardes, Smith & Polito, Inc., and prior thereto was with L. W. Hoefinghoff & Co., Inc.

**COMMERCIAL and
FINANCIAL CHRONICLE**Reg. U. S. Patent Office
William B. Dana Company
Publishers25 Spruce Street, New York
Beekman 3-3341Herbert D. Seibert,
Editor and PublisherWilliam Dana Seibert, President
William D. Riggs, Business Manager

Thursday, May 28, 1942

Published twice a week [every Thursday] (general news and advertising issue) with a statistical issue on Monday)

Other offices: Chicago—in charge of Fred H. Gray, Western Representative, Field Building (Telephone State 0613); London—Edwards & Smith, 1 Drapers' Gardens, London, E.C.

Copyright 1942 by William B. Dana Company.

Reentered as second-class matter February 25, 1942, at the post office at New York, N. Y., under the Act of Mar. 3, 1879.

Subscriptions in United States and Possessions \$26.00 per year; in Dominion of Canada, \$27.50 per year; South and Central America, Spain, Mexico and Cuba, \$29.50 per year; Great Britain, Continental Europe (except Spain), Asia, Australia and Africa, \$31.00 per year. NOTE—On account of the fluctuations in the rate of exchange, remittances for foreign subscriptions and advertisements must be made in New York funds.

DIRECT PRIVATE WIRE TO LOS ANGELES

**TRADING MARKETS
PACIFIC COAST
SECURITIES****WYETH & Co.**

Member Los Angeles Stock Exchange

40 WALL STREET
Telephone Whitehall 4-0650

NEW YORK

**Financial Librarians
To Hold Conference**

Graham Hutton, Director of the British Press Service Office in Chicago, and Stuart A. Rice, Assistant Director of the Budget Bureau of the Federal Government, are to be among the speakers on the program of the Financial Group during the Wartime Emergency Conference of the Special Libraries Association, to be held in Detroit June 18-20, it is announced by Marion E. Wells, Chairman of the Financial Group. The Special Libraries Association is an international organization consisting of over 2,600 librarians and research workers in specialized fields and the Financial Group is the section devoted to the interests of librarians in banks, bankers' associations, accounting houses, brokerage houses and schools of commerce and finance of various universities.

Working conferences and business sessions will occupy the three days of the conference. Guest speakers at the Conference besides Messrs. Hutton and Rice will include Arthur Maxson Smith, staff writer of the "Detroit News"; Edward J. Jeffries, Jr., Mayor of Detroit; Paul J. Martin, member of the Canadian Parliament from Windsor, Ontario.

Miss Marion E. Wells, Librarian of the First National Bank of Chicago, Chicago, Illinois, is Chairman of the Financial Group; Miss Anne Mendel, Librarian of the Bank of the Manhattan Company, New York, N. Y., is Vice-Chairman, and Miss Ruth Miller, Librarian of the Central Hanover Bank and Trust Company, New York, N. Y., is Secretary.

In The Armed Forces

Wesley Behel, partner in Behel, Johnsen & Co., Inc., 29 South La Salle Street, Chicago, Ill., since its formation in 1924, is on leave of absence from the firm for the duration of the war. Mr. Behel has received a commission as major in the United States Army Corps.

**MARKETS FOR
MORTGAGE
CERTIFICATES**Issued by
BOND & MORTGAGE GUAR. CO.
HOME TITLE INSURANCE CO.
LAWYERS MORTGAGE CO.
LAWYERS TITLE & GUAR. CO.
N. Y. TITLE & MORTGAGE CO.
STATE TITLE & MORTGAGE CO.
TITLE GUARANTEE & TRUST CO.

All other local companies

Newburger, Loeb & Co.Members New York Stock Exchange
40 Wall St., N.Y. Whitehall 4-6300
Bell Teletype NY 1-2033
Philadelphia Atlantic City Lebanon**Newburger & Hano Is
To Be Formed June 1**

Effective June 1, the Philadelphia partners of Newburger, Loeb & Co. and the members of Content, Hano & Co., Philadelphia, will join to form Newburger & Hano. Content, Hano & Co. is dissolving. The firm of Newburger, Loeb & Co. will continue as in the past with offices at 40 Wall Street, New York City.

The new firm will have an enlarged bond department and will have several memberships on the New York and Philadelphia Stock Exchanges, with correspondents in many of the important financial centers. The new firm will have its main office at 1419 Walnut Street, Philadelphia, with branch offices at 39 Broadway, New York City, Calvert Building, Baltimore, Farmers Trust Building, Lebanon, Pa., Broad Street and Erie Avenue, Philadelphia, and Central Pier, Atlantic City, N. J.

Partners of the new organization will be Lester E. Degenstein, Leonard B. Geis, Harry Grabosky, member of the New York Stock Exchange, Lester Hano, Frank L. Newburger, Jr., member of the Philadelphia Stock Exchange, Manfred L. Neumogen, New York Exchange member, John Small, H. Bertram Smith, Irvin L. Stone, general partners, Nathan Hamburger, Henry E. Gertsley, Samuel M. Goldsmith, Frank L. Newburger, Sr., Philadelphia Exchange member, and Richard L. Newburger, limited partners. Messrs. Grabosky, Neumogen, Small and Smith will make their headquarters in the firm's New York office. All the partners of Newburger & Hano have been in the bond and security business for many years.

Content, Hano & Co. was formed in 1941 as successor to Hano & Co.; Newburger, Loeb & Co. is the successor to Newburger, Henderson & Loeb, formed in 1898.

**H. A. Mendell Is Now
With Luckhurst & Co.**

Herbert A. Mendell has joined the trading department of Luckhurst & Co., Inc., 60 Broad Street, New York City, where he will specialize in aviation and air line securities. Mr. Mendell was formerly in charge of aviation securities at Kobbe, Gearhart & Co. and F. M. Mayer. Prior thereto for a number of years he conducted his own investment business in New York City under the firm name of H. A. Mendell Co.

**D. V. Macpherson With
Paine-Webber In Hfd.**

(Special to The Financial Chronicle)

HARTFORD, CONN.—Douglas V. Macpherson has become associated with Paine, Webber & Co., 49 Pearl Street. Mr. Macpherson was in the past Vice-President of Schlater, Noyes & Gardner, Inc., was Vice-President and manager of the municipal department of Burr & Co., Inc., was with Straus Securities Co., Inc., and was an officer of Bancamerica-Blair Corporation.

We are interested in offerings of

**High Grade
INDUSTRIAL
PREFERRED STOCKS****Spencer Trask & Co.**25 Broad Street, New York
Telephone HAnover 2-4300 Teletype NY 1-5
Members New York Stock Exchange**Orders Action Against Dealers Not Revealing
To Customers Exact Status Of Transaction**

Attorney General John J. Bennett, Jr., has issued orders that prompt action must be taken against all securities dealers and brokers who fail to inform customers of the exact status that exists between them, and who fail to list clearly the commission of the broker and the profit of the dealer in the purchase and sale of listed securities, so that the purchaser will know the true and complete charges made to him in the transaction.

Mr. Bennett's orders were contained in a memorandum to Ambrose V. McCall, Assistant Attorney General in charge of the Bureau of Securities.

The Attorney General said that several recent investigations emphasized the fact that dealers and brokers have not adhered to those distinctions covering their respective relationships to clients and that it was conceivable that a customer could be charged two separate dealer profits when led to believe he was paying a broker's commission to execute a market order.

"Incredible as it may seem," said Mr. Bennett, "these investigations have indicated to me the present necessity of again defining the respective duties of brokers and dealers.

A broker is an agent who has a fiduciary relationship to his client. He is under the legal and moral obligation to obtain for his client the best available price. He can make no secret or hidden profit for himself no matter how small it might be. A breach of his duty in this regard is not only a fraud on his customer but may also be a crime.

"A dealer, on the other hand, is a retailer, a merchant of securities. It is to be assumed that he can, and will, make for himself a profit on a security transaction commensurate with his individual efforts and financial risk but, of course, in accordance with the general principles of common honesty.

"These recent investigations have indicated a general tendency in the security business to eliminate these distinctions between brokers and dealers. In other words, dealers have purported to act as brokers when they, in fact, were dealers; on the other hand, brokers, or those who hold themselves out as brokers, have in fact acted as dealers. There are indications that this practice has become so widespread that the matter is now of grave concern."

After citing one instance where dealers' profit on a transaction amounted to as much as 12% of the total sum involved, Mr. Bennett said:

"You are hereby instructed to notify all offices of the Bureau that, in the conduct of future security investigations, they are to pay particular attention—

First—to the nature of the representations made by the dealer or broker to the customer at the inception of each transaction regarding the true status between them; and

Second—to caution them to be sure that, in the purchase and sale of listed securities, either stocks or bonds, the commission of the broker and the profit of the dealer have been clearly and separately noted in such a manner as properly to inform the pur-

**B. S. LICHTENSTEIN
AND COMPANY**

One Week Nearer Victory!

**SHANGRI-LA
6'S**

Well, some of the bonds we bid on are almost as fantastic! Check with us, too, on the little traded stocks in the Services. Obsolete Securities Dept.

99 WALL STREET, NEW YORK
Telephone: WHitehall 4-6551**American Gas & Electric**

4 3/4 % Pfd.

Appalachian Electric Power

4 1/2 % Pfd.

Christiana Securities**Aldred Investment Trust**

4 1/2 % Pfd.

Joseph McManus & Co.

Members

New York Curb Exchange
Chicago Stock Exchange39 Broadway, New York
Digby 4-2290 Tele. NY 1-1610-11**We Are Specialists In
REAL ESTATE SECURITIES**Inquiries Invited In
Lawyers Mtg. Co. Cfts.
Lawyers Title Co. Cfts.
Bond & Mtg. Co. Cfts.
and all other Title Co.'s
Bank Trust Participations
Complete Statistical Information**L. J. GOLDWATER & CO.**

INC.

Members New York Security Dealers Assn.
39 Broadway, New York, N. Y.
HAnover 2-8870 Teletype NY 1-1285

Attention Retail Distributors

BROWN COMPANY

5s due 1959

Selling at 70

Interest charges earned 7.5 times in 1941 — Amount of \$3,263 behind each \$1,000 par value — each bond carrying accumulated interest of \$125.

CIRCULAR ON REQUEST

CHARLES KING & CO.61 Broadway, N. Y. WH 4-8980
Teletype N. Y. 1-1424**Phila. Municipal Club
Elects New Officers**

PHILADELPHIA, PA.—The Municipal Bond Club of Philadelphia elected Eugene Arnold, Harriman Ripley & Co., President for the coming year to succeed A. Webster Dougherty, Dougherty, Corkran & Co.

Walter Schmidt, Schmidt, Poole & Co., was named Vice-President; Edward Abele, Rambo, Keen, Close & Kerner, Secretary, and Walter Schumann, Dolphin & Co., Treasurer.

Emerson Ayars, W. H. Newbold's Son & Co., was elected to the board of governors for a one year term, and Walter D. Fixter, Buckley Bros., and Herbert V. D. Gallager, Yarnall & Co., for two year terms.

Barbour Co. Formed

(Special to The Financial Chronicle)
PASADENA, CALIF.—John Menzies Barbour has formed John M. Barbour & Co. with offices in the Citizens Trust & Savings Bank Building, to conduct a general securities business. Mr. Barbour was formerly with Merrill Lynch, Pierce, Fenner & Beane, R. N. Gregory & Co., Wm. Cavalier & Co., and was with E. H. Rollins & Sons, Inc.

Pettibone Mulliken Corp., Com.
Florida Portland Cement Co., Units
Backstay Welt Co., Common
Minnesota & Ontario Paper Co.
5's due 1960
Old Ben Coal Corp.
6's due 1948 (With Stock)

HICKEY & CO.
135 SOUTH LA SALLE STREET
CHICAGO
Teletypes: CG 1234-5-6
Direct private wire to New York

Orin I. Newton With Brailsford, Rodger

(Special to The Financial Chronicle)
CHICAGO, ILL.—Orin I. Newton has become associated with Brailsford, Rodger & Co., 208 South La Salle Street, members of the Chicago Stock Exchange. Mr. Newton was recently with Paul H. Davis & Co. and Mason, Moran & Co.

Prenosil On War Work At Treasury Department

W. C. Langley & Co., 115 Broadway, New York City, announce that Stanley W. Prenosil, who has been associated with the firm for the past seven years, has been granted an indefinite leave of absence to undertake war work at the Treasury Department in Washington, D. C. Before engaging in the brokerage business, Mr. Prenosil was for eight years financial editor of the Associated Press in charge of its Wall Street bureau. During the first World War, Mr. Prenosil went overseas with the First Division as a war correspondent for the Associated Press.

M. Mathews With Fuller

(Special to The Financial Chronicle)
CHICAGO, ILL.—Murray C. Mathews has become associated with Fuller, Cruttenden & Co., 209 South La Salle Street, members of the Chicago Stock Exchange.

H. Mathews At Kneeland

(Special to The Financial Chronicle)
CHICAGO, ILL.—Henry T. Mathews has become associated with Kneeland & Co., Inc., Board of Trade Building. Mr. Mathews was recently with H. J. Beall & Co. and in the trading department of Straus Securities Co.

DETROIT

LISTED AND UNLISTED SECURITIES

Charles A. Parcells & Co.
Members of Detroit Stock Exchange

PENOBSCOT BUILDING
DETROIT, MICH.

ST. LOUIS

STIX & Co.
SAINT LOUIS
509 OLIVE ST.

Members St. Louis Stock Exchange

We specialize in

AMERICAN GAS & POWER COMPANY DEBENTURES

BOUGHT—SOLD—QUOTED

Brailsford, Rodger & Co.

MEMBERS CHICAGO STOCK EXCHANGE

208 South La Salle St., Chicago State 9868 CG 95

THE BOND SELECTOR

AMERICAN GAS & POWER COMPANY Secured Debentures Offer Attractive Yield

There are two issues of the secured debentures of American Gas & Power Company having the same investment status, both of which are traded over the counter. These bonds bear interest, both fixed and conditional, the latter portion depending upon earnings. The two issues are the 3-5s and the 3.6-6s, both due Aug. 1, 1953. The conditional interest on the 3-5s is 2% and on the 3.6-6s is 2.4%; if both fixed and conditional interest were continuously paid, consequently, the bonds would be 5s and 6s, respectively. However, conditional interest is payable only from one-third of annual net earnings after depreciation, fixed interest and income taxes, but is cumulative.

Current quotations on the 3-5s are 53½-54½, and on the 3.6-6s are 57½-59. Fixed interest has been earned in every year since the reorganization in 1935, and in recent years fixed interest coverage has widened considerably. On Aug. 1 coupons this year there will be paid fixed and conditional interest of \$23.80 on the 3-5s and \$28.32 on the 3.6-6s, per \$1,000 principal amount held.

American Gas & Power is a holding company whose subsidiaries and affiliates supply manufactured and mixed gas over scattered sections of the country. The largest of the operating companies is Minneapolis Gas Light Company which supplies gas in Minneapolis and suburbs. Next in importance is Birmingham Gas Company which supplies gas to Birmingham, Alabama, serving a population of approximately 465,000. Savannah Gas Company supplies gas to Savannah, Georgia, and one other community with a total population of about 100,000. Other subsidiaries and affiliates are Bangor Gas Company, St. Augustine Gas Company, Jacksonville Gas Company and Lowell Gas Light Company. These properties are located in such widely scattered States as Maine, Massachusetts, Minnesota, Georgia, Alabama and Florida.

The 3-5s are outstanding in the amount of \$6,114,500 and the 3.6-6s in the amount of \$4,213,500, for a total funded debt of \$10,328,000. In addition, there are certificates of indebtedness totaling \$1,682,774, \$1,615,123 of which is due Minneapolis Gas Light Company. Accrued conditional interest on the outstanding debentures is \$1,459,206. The debentures are secured by pledge of the entire common stock, except directors' qualifying shares, of Minneapolis Gas Light, Bangor Gas Company, Savannah Gas and St. Augustine Gas, and by 139,993 shares of Birmingham Gas Co. Also pledged is the demand note of American Utilities Associates, elsewhere referred to, which in turn is secured by 58,199 shares of Lowell Gas Light Co.

In order to integrate its system, American Gas & Power has had in mind for some time the sale of its New England properties. It has been difficult to dispose of these subsidiaries at a fair price, according to the management. Simplification of the capital structures of the operating com-

panies has been in progress for several years. In 1941, as an example, Bangor Gas Company was formed as a merger of the Bangor Gas Light Company and Penobscot Valley Gas Corporation.

During 1941, earnings of American Gas & Power Company, the parent company, contracted somewhat from the previous year since dividends from subsidiaries were lower due to an inordinate amount of outlays for capital expenditures in connection with expanded operations occasioned by the war, and by reduced earnings as a result of higher costs. Gross income in the form of dividends and interest from subsidiaries and affiliates totaled \$691,813 in 1941 compared with \$853,928 in 1940, a decrease of 19%. Fixed interest requirements on the secured debentures were earned 1.94 times compared with 2.37 times in 1940, and 3.07% was earned on the principal amount of funded debt outstanding by way of conditional interest; in 1940 the figure was 4.48%.

Principal sources of revenue for the parent, American Gas & Power, are Minneapolis Gas Light, wholly-owned, which paid dividends in 1941 to American Gas & Power of \$495,000, Savannah Gas Company, which paid dividends of \$84,000, and Birmingham Gas which paid dividends of \$36,000. St. Augustine paid \$11,000, and Bangor and Jacksonville Gas paid nothing. The latter company, incidentally, will be forced to reorganize shortly, since the company's first mortgage bonds which mature June 1 will not be paid nor can they be refunded. This, however, will have no effect upon American Gas & Power, since no earnings have been forthcoming for many years and its holdings of the company's common stock are carried on the balance sheet at \$108. Principal source of interest payments from year to year is American Utilities Associates, whose note American Gas & Power holds and carries at \$2,097,000. This Massachusetts trust holds 58,861 shares of Lowell Gas Light Company stock which are pledged behind these notes. In 1941, American Gas & Power received \$56,000 interest from this source and in 1940, \$103,861.

Obviously, the most important operating property is Minneapolis Gas Light, and upon the profitable operation of this subsidiary will depend in greatest measure the earnings of American Gas & Power. In 1941, operating revenues of Minneapolis Gas were \$6,244,000 compared with \$5,886,000 in 1940, an increase of 6.1%; however, operating costs and especially taxes showed a larger increase, in total amounting to

PERSONNEL ITEMS

If you contemplate making additions to your personnel, please send in particulars to the Editor of the Financial Chronicle for publication in this column.

NEW YORK, N. Y.—Carl Conrad Carlson is with Goldman, Sachs & Co., 30 Pine St.

(Special to The Financial Chronicle)
BRIDGEPORT, CONN.—James J. Rooney has been added to the staff of W. R. Bull & Co., Inc., 207 State St. Mr. Rooney was previously with Hegeman & Co. of Stamford.

(Special to The Financial Chronicle)
CHICAGO, ILL.—Robert D. Walker has become connected with Leason & Co., Inc., 39 South La Salle St. Mr. Walker was formerly with J. H. Beall & Co. and Paul H. Davis & Co.

(Special to The Financial Chronicle)
DETROIT, MICH.—Roswell C. Bogue has become associated with Allman, Everham & Co., Penobscot building. Mr. Bogue was previously with Smith, Hague & Co., Humphries, Angstrom & Co., and prior thereto with Straus Securities Co.

(Special to The Financial Chronicle)
LOS ANGELES, CALIF.—Carl D. Jackson and Miley V. Mills

have become associated with Johnston Company, Incorporated, of Hollywood, Calif. Both were previously with Empire Securities Corporation, of which Mr. Jackson was Sales Manager.

(Special to The Financial Chronicle)
LOS ANGELES, CALIF.—William S. Wells, formerly with Blyth & Co., Inc., has joined the staff of Wyeth & Co., 647 South Spring St.

(Special to The Financial Chronicle)
ST. PETERSBURG, FLA.—George K. Symons has become affiliated with Cohu & Torrey, Walgreen Building. Mr. Symons was formerly St. Petersburg representative for Corrigan, Miller & Co., and in the past was in business for himself in New York City.

(Special to The Financial Chronicle)
SAN FRANCISCO, CALIF.—James R. Downing has been added to the staff of H. R. Baker & Co., Russ Building. Mr. Downing was previously with Bankamerica Company.

Bert L. Hames Joins Conrad, Bruce & Co.

LOS ANGELES, CALIF.—Conrad, Bruce & Co., 530 West Sixth Street, announces that Bert L. Hames has become associated with them in charge of municipal and institutional accounts. Mr. Hames has been in the securities business in Southern California for many years. He was recently with Schwabacher & Co., prior thereto was an officer of Banks, Huntley & Co., was with E. H. Rollins & Sons, Inc., in charge of the municipal department in Los Angeles, and for many years was president of his own firm, B. L. Hames & Co., Ltd.

Oscar H. Riggs To Be A. M. Kidder Partner

Oscar H. Riggs will be admitted on June 1 to partnership in A. M. Kidder & Co., 1 Wall Street, New York City, members of the New York Stock Exchange and other leading national Exchanges. Mr. Riggs was formerly a partner in Faroll Brothers, was with Federman & Filston and Vercoe & Co., and in the past was a partner in Frazier Jelke & Co.

Henry Guttag Now With Gutenstein & Lasdon

Henry Guttag is now associated with the New York Stock Exchange firm of Gutenstein & Lasdon, 25 Broad Street, New York City. Mr. Guttag had conducted his own investment business, specializing in foreign and domestic securities, since 1904.

MUNICIPAL
RAILROAD
PUBLIC UTILITY
AND INDUSTRIAL
SECURITIES

THOMPSON ROSS SECURITIES CO.

Incorporated
CHICAGO

In Armed Forces

Laurence B. Carroll, Assistant Secretary of Prescott, Wright, Snider Co., 918 Baltimore Avenue, Kansas City, Mo., has been commissioned a First Lieutenant in the U. S. Army Air Corps and reported for active duty on May 26.

Tomorrow's Markets Walter Whyte Says—

Peace cries subside. Market sells off, but meets support. Resistance zone immediately ahead may check advance. Think rally will come in immediate future without intervening sharp reaction. Hold all positions.

By WALTER WHYTE

Now that the peace talk which swept Wall Street last week, has been scotched, the market, no longer excited by "coming events," has gone back to sleep again. For the time being there is little news to keep the customers room chatterboxes from sounding off. The tax developments are temporarily relegated to the master minds in the House Ways and Means Committee, and off the front pages, though you can be certain they'll come up again. This leaves the war, particularly the battle around Kharkov and Libya, as the only exiting pieces of news to take up the page ones of the country.

Both taxes and the war are matters of extreme importance. Both pack a terrific wallop. But because so few people know what is going on they keep the "experts" busy analyzing them in print and on the radio. The lack of dynamic news would be all to the good on the theory that no news is good news, if it found the market in a less vulnerable position. Unfortunately we can't choose the kind of markets we want. We just get them and we either take them as they are or leave them alone.

A few weeks ago—the week of May 2-9, to be exact—prices began creeping up. From the 9th of May to about the 12th of May they sagged off. It was on this down drift that stocks were recommended here. The following week, May 16, stocks rallied again, the rally coming in the latter part of that week. Right away the stories of an immediate, or at least a nearby, peace began sweeping the Street like wildfire. I had no way of checking these rumors; the more I tried, the more mixed up I got. One market letter writer announced "... far seeing capital... began to indicate some months ago that the time to own shares of companies directly tied up with the war effort had passed." He further went on to describe what he called "smart money" as being no longer interested in war stocks; only "peace" stocks.

Guaranteed Railroad Stocks

Joseph Walker & Sons

Members New York Stock Exchange

120 Broadway
NEW YORK
Dealers in
GUARANTEED
STOCKS
Since 1855

Tel. RECTOR
2-6600

Bell Teletype NY 1-1158

I, in common with the average person who get all befuddled with Wall Street rumors and counter-rumors, was completely at sea. All I knew was that the market was acting well. The reason was a deep mystery to me. And the reasons I heard were just so much bellywash. They were not reasons. They were excuses. Since last week the peace whispers have died aborning and the market, no longer fed by rumors, began sagging again. So much for that.

In last week's article you were warned that a set back of some kind was in the wind. This warning was not based on any so-called inside information. It was based on the technical structure of the market itself. For in having rallied two times from May 9 to about May 23, the market had established what to me looked like a zone of resistance. And unless a dynamic piece of good news came along to give it impetus, the market would back off. Up to this writing that is just what happened.

One school of market theory now propounds the thought that for the market to get anywhere on the up (Continued on page 2028)

Latin Am. Bonds Good

At a time when most securities markets have been declining, it is interesting to note, a memorandum issued by Distributors Group, Inc., 63 Wall Street, New York City, states that from June 30, 1940 to March 31, 1942 a diversified list of Latin American bonds has advanced 66.8%, while the Dow-Jones Industrial Stock Index has declined 22.8%. The war has given impetus to Latin American trade and has a favorable effect on foreign exchange balances, with the result that South and Central American bonds are now in an attractive position as to intrinsic value and market price, with strong possibilities of appreciation, according to Distributors Group.

One of the largest holders of a diversified portfolio of Latin American dollar bonds in the United States is an investment company of the "mutual Fund" type, American Foreign Investing Corporation, the memorandum continues; this company trades actively in foreign bonds, taking advantage of the wide discrepancies frequently existing between market prices and intrinsic values, and has paid dividends regularly since its incorporation. With the exceptionally favorable conditions now in prospect for the type of investments in which this fund specializes, the memorandum states, it appears most attractive for current return and appreciation possibilities.

Stop-Out Values in Defaulted Railroad Bonds

Circular on Request

PFLUGFELDER, BAMPTON & RUST

Members New York Stock Exchange

61 Broadway
Telephone—DIGby 4-4933
RAILROAD REORGANIZATION SECURITIES

New York
Bell Teletype—NY 1-310

AMERICAN MADE
MARKETS IN
CANADIAN
SECURITIES

Aldred Investment 41/2s, 1967-68
Canadian Pacific Ry. 4s, 1949
Montreal Light, Heat & Power
31/2s, 1956-63-73
United Securities 51/2s, 1952

HART SMITH & CO.

52 WILLIAM ST., N. Y. HAnover 2-8988
Bell Teletype NY 1-395
New York Montreal Toronto

RAILROAD SECURITIES

Early last week the railroad market demonstrated its vulnerability to a peace psychology. The extreme war optimism was short lived, and definitely put to rout by the President's cautionary counsel in his Friday press conference. Nevertheless, there is no gainsaying the fact, regardless of the duration of the war, the passage of each day brings the end closer. This factor will, in all likelihood, be accorded progressively greater in-

vestor consideration as the summer wears away, particularly if the news from the Russian front continues favorable. With this in mind, many railroad analysts have been combing the list in search of the probable greatest peace beneficiaries among the rails.

Aside from the reorganization roads, which are affected by individual reorganization progress, the natural focal point of such studies has been Chesapeake & Ohio. This road with its strong dependence on bituminous coal, is hailed as being relatively invulnerable to the increased highway and air transport competition visualized after the war. At the same time, it is assumed that the company's heavy tax burden will be relieved when peace comes.

Chesapeake & Ohio is one of the few carriers seriously affected by excess profits taxes, and these levies presumably will lapse. As the stock has been under severe pressure because of its tax vulnerability, it is logical to expect that the pressure will be relieved when the tax is lifted, particularly as there is no reason to anticipate any post-war traffic difficulties. This optimism is being translated into a more constructive attitude towards the bonds of Alleghany Corporation which are secured mainly by pledge of Chesapeake & Ohio stock.

Alleghany Corporation holds 1,789,200 shares of Chesapeake & Ohio common, in addition to miscellaneous assets, largely tied up in the Missouri Pacific picture, the ultimate salvage value of which can not now be judged. Even if the miscellaneous assets were eliminated entirely (and some of them have substantial intrinsic worth) the recent value of the Chesapeake & Ohio stock, plus cash impounded as of May 1, would be equivalent to more than 80% of the face value of all Alleghany Corporation bonds outstanding. This is well above the aggregate market value of Alleghany bonds outstanding.

It would take an annual dividend of only \$2.25 a share on Chesapeake & Ohio stock to cover Alleghany's entire annual interest requirements, plus estimated taxes and expenses. In comparison, Chesapeake & Ohio is currently on an annual regular dividend basis of \$3.00 a share (three of the 1942 quarterly disbursements already have been made or declared) and should be able to report earnings in excess of this amount even under the severe excess profits tax provisions now under consideration. Not in any year of the depression decade did Chesapeake & Ohio's earnings drop as low as \$2.50 and in only one year, 1938, did per share results dip below \$3.00. The overall Alleghany picture, therefore, is considered eminently secure, with prospects of betterment when

Railroad Reorganization Securities (When Issued)

BEAR, STEARNS & CO.

Members New York Stock Exchange

New York Chicago

We can supply several lots of RAILROAD BONDS In Registered Form

at substantial concessions below
prevailing levels for coupon bonds
of same issues.

Inquiries Invited

LEROY A. STRASBURGER & CO.

1 WALL ST., NEW YORK

Whitehall 3-3450 Teletype: NY 1-2050

the war ends and the excess profits tax is eliminated.

Aside from benefits to be derived from developments in the Chesapeake & Ohio picture, there has been consistent improvement in Alleghany's internal structure. This is expected to continue, perhaps at an accelerated pace. The company has been using excess cash earnings for bond retirements. A total of \$8,080,000 face value of bonds was purchased and retired in the four years through 1941, with the tempo increased rapidly from 1939 to the peak retirement of \$3,806,000 last year.

Impounded cash as of May 1, 1942 amounted to \$4,547,241. Assuming continuation of the \$3.00 Chesapeake & Ohio dividend, there should be approximately \$1,400,000 released from 1942 earnings after payment of interest and all expenses. As the various series of Alleghany bonds cur-

(Continued on page 2024)

As brokers we invite inquiries
on blocks or odd lots of

HIGHEST GRADE RAILS

We also maintain net markets in

SEABOARD ALL FLORIDA

6s/35 Bonds & Cts.

I. h. rothchild & co.

specialists in rails

11 wall street n. y. c.
HAnover 2-9175 Tele. NY 1-1293

Available For Contact Work

Advertiser with 14 years' experience in calling on dealers and brokers throughout the major portion of the country seeks connection. Interested in wholesaling or contact work. Please address Box P 1, Financial Chronicle, 25 Spruce St., N. Y. C.

Part Time Accountant-Bookkeeper

Advertiser former cashier for New York Stock Exchange firm would like to hear from Over-the-Counter or Member firms interested in obtaining the services of accountant and bookkeeper on part time basis. Can be helpful on tax work. Will gladly call to discuss matter. Please address Box S 26, The Financial Chronicle, 25 Spruce Street, New York, N. Y.

Interesting For Retail

According to a circular issued by Charles King & Co., 61 Broadway, New York City, the 5s of the Brown Company, due in 1949, offer a particularly attractive situation at this time, especially for retail distributors. Copies of the circular which describes the situation in detail may be had from Charles King & Co. upon request.

BIG ADVANTAGES Afforded by OIL ROYALTIES

Monthly returns from royalties are based upon the gross production of oil. This is a material difference from preferred and common stocks, where dividends are paid from net profits.

Furthermore, investors owning oil royalties need not worry about the Excess Profits Tax, as this type of investment carries a substantial income tax deduction privilege.

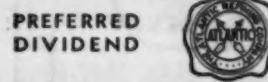
It will pay you to get full information so that you can present to your clients the current advantages of oil royalties, from a firm which specializes in offering them to registered dealers. Send for Schedule "A" as filed with S.E.C. on current offerings.

TELLIER & COMPANY
Members Eastern Oil Royalty Dealers Association
Established 1931

42 Broadway New York, N. Y.
BOWling Green 9-7947 Teletype NY 1-1171

DIVIDEND NOTICES

THE ATLANTIC REFINING CO.

NUMBER
25

At a meeting of the Board of Directors held May 25, 1942, a dividend of one dollar (\$1) per share was declared on the Cumulative Preferred Stock Convertible 4% Series A of the Company, payable August 1, 1942, to stockholders of record at the close of business July 6, 1942. Checks will be mailed.

W. M. O'CONNOR
Secretary

May 25, 1942

Allied Chemical & Dye Corporation
61 Broadway, New York

May 26, 1942

Allied Chemical & Dye Corporation has declared quarterly dividend No. 85 of One Dollar and Fifty Cents (\$1.50) per share on the Common Stock of the Company, payable June 20, 1942, to common stockholders of record at the close of business June 5, 1942.

W. C. KING, Secretary

CALUMET AND HECLA CONSOLIDATED COPPER COMPANY
Dividend No. 40

A dividend of twenty-five cents (\$.25) per share will be paid on June 13, 1942, to holders of the outstanding Capital Stock of the Calumet and Hecla Consolidated Copper Company of record at the close of business May 29, 1942. Checks will be mailed from the Old Colony Trust Company, Boston, Mass.

A. D. NICHOLAS, Secretary.

Boston, May 20, 1942.

E. I. DU PONT DE NEMOURS & COMPANY

WILMINGTON, DELAWARE: May 18, 1942

The Board of Directors has declared this day a dividend of \$1.12½ a share on the outstanding Preferred Stock, payable July 25, 1942, to stockholders of record at the close of business on July 10, 1942; also \$1.00 a share, as the second "interim" dividend for 1942, on the outstanding Common Stock, payable June 13, 1942, to stockholders of record at the close of business on May 25, 1942.

W. F. RASKOB, Secretary

ELECTRIC BOAT COMPANY

33 Pine Street
New York, N. Y.

The Board of Directors has this day declared a dividend of fifty cents per share on the Capital Stock of the Company, payable June 10, 1942, to stockholders of record at the close of business May 27, 1942.

Checks will be mailed by Bankers Trust Co., N. Y., Transfer Agent.

H. A. G. TAYLOR, Treasurer

May 15, 1942.

Electric Power & Light Corporation
Dividends on

\$6 Preferred Stock & \$7 Preferred Stock At a meeting of the Board of Directors of Electric Power & Light Corporation held on May 26, 1942, a dividend of 30 Cents per share was declared on the \$6 Preferred Stock and 35 Cents per share on the \$7 Preferred Stock of the Corporation to payment July 1, 1942, to stockholders of record at the close of business June 5, 1942.

E. H. DIXON, Treasurer.

THE ELECTRIC STORAGE BATTERY CO.

The Directors have declared from the Accumulated Surplus of the Company a dividend of Fifty Cents (\$.50) per share on the Common Stock, payable June 30, 1942, to stockholders of record at the close of business on June 9, 1942. Checks will be mailed.

H. C. ALLAN, Secretary and Treasurer.
Philadelphia, May 15, 1942.

HOLLANDER & SON, INC.
Common Dividend
FURS A dividend of 25c per share has been declared, payable June 15, 1942, to stockholders of record at the close of business on June 5, 1942. Checks will be mailed.

ALBERT J. FELDMAN, Sec.
Newark, N. J.
May 25, 1942.

INTERNATIONAL HARVESTER COMPANY

The Directors of International Harvester Company declared a quarterly dividend of fifty cents (.50c) per share on the common stock payable July 15, 1942 to all holders of record at the close of business on June 20, 1942.

SANFORD B. WHITE, Secretary.

DIVIDEND NOTICES

COMMERCIAL INVESTMENT TRUST CORPORATION

Convertible Preference Stock,
\$4.25 Series of 1935, Dividend

A quarterly dividend of \$1.064 on the Convertible Preference Stock, \$4.25 Series of 1935, of COMMERCIAL INVESTMENT TRUST CORPORATION has been declared payable July 1, 1942, to stockholders of record at the close of business June 10, 1942. The transfer books will not close. Checks will be mailed.

Common Stock, Dividend

A quarterly dividend of 75 cents per share in cash has been declared on the Common Stock of COMMERCIAL INVESTMENT TRUST CORPORATION, payable July 1, 1942, to stockholders of record at the close of business June 10, 1942. The transfer books will not close. Checks will be mailed.

JOHN I. SNYDER, Treasurer
May 26, 1942.Johns-Manville
Corporation
DIVIDEND

The Board of Directors declared a regular quarterly dividend of \$1.75 per share on the Cumulative 7% Preferred Stock, payable July 1, 1942, to holders of record on June 17, 1942, and a dividend of 50c per share on the Common Stock, payable June 24, 1942 to holders of record on June 10, 1942.

J. L. PICCHETTO, Assistant Treasurer

KANSAS CITY POWER & LIGHT COMPANY
First Preferred, Series B. Dividend No. 62
Kansas City, Missouri. May 20, 1942.

The regular quarterly dividend of \$1.50 per share on the First Preferred, Series "B," Stock of the Kansas City Power & Light Company has been declared payable July 1, 1942, to stockholders of record at the close of business June 13, 1942.

All persons holding stock of the company are requested to transfer on or before June 13, 1942, such stock to the persons who are entitled to receive the dividends.

H. C. DAVIS, Assistant Secretary

UNION CARBIDE
AND CARBON
CORPORATION

UCC

A cash dividend of Seventy-five cents (75¢) per share on the outstanding capital stock of this Corporation has been declared, payable July 1, 1942, to stockholders of record at the close of business June 5, 1942.

ROBERT W. WHITE, Vice-President

UGI
The current quarterly dividend of \$1.25 a share on \$5 Dividend Preferred Stock and a dividend of 10 cents a share on Common Stock have been declared, payable June 30, 1942, to respective holders of record May 29, 1942.

THE UNITED GAS IMPROVEMENT CO.
I. W. MORRIS Treasurer
April 28, 1942 Philadelphia, Pa.

AMERICAN POWER & LIGHT CO.

Two Rector Street, New York, N. Y.

PREFERRED STOCK DIVIDENDS

A dividend of \$.75 per share on the Preferred Stock (\$6) and a dividend of \$.62½ per share on the \$5 Preferred Stock of American Power & Light Company were declared on May 27, 1942, for payment July 1, 1942, to stockholders of record at the close of business June 9, 1942. These amounts are one-half of the quarterly dividend rates of \$.15 per share on the Preferred Stock (\$6) and \$.12½ per share on the \$5 Preferred Stock.

D. W. JACK, Secretary and Treasurer.

INTERNATIONAL SALT COMPANY

475 Fifth Avenue, New York, N. Y.
A dividend of FIFTY CENTS a share has been declared on the capital stock of this Company, payable July 1, 1942, to stockholders of record at the close of business on June 15, 1942. The stock transfer books of the Company will not be closed.

HERVEY J. OSBORN, Secretary.

CANCO
AMERICAN
CAN COMPANY
PREFERRED STOCK

On May 26th, 1942, a quarterly dividend of one and three-quarters per cent was declared on the Preferred Stock of this Company, payable July 1st, 1942, to Stockholders of record at the close of business June 17th, 1942. Transfer Books will remain open. Checks will be mailed.

R. A. BURGER, Secretary.

THE COMMERCIAL & FINANCIAL CHRONICLE

Bank and Insurance Stocks

This Week—Insurance Stocks

A recurring question among dealers and investors in insurance stocks currently is the effect of curtailment of automobile insurance and of high ocean marine losses on particular insurance stocks.

Should, for example, one stock be sold and another be bought because Company "A" wrote 25% of its 1941 volume in ocean marine coverage, whereas Company "B" wrote 10%? Or because Company "A" wrote a larger volume of automobile insurance?

The danger of jumping to conclusions about the effect of concededly high ocean marine losses is indicated in a letter which the Boston Insurance Company recently mailed to its stockholders. Marine losses sustained by the Boston and its running mate, the Old Colony, so far in 1942 approximate \$800,000, a figure which exceeds by about \$150,000 all of the profits realized on marine writings for the three years ending with 1941.

These are admittedly substantial losses, but there is no reason to conclude that Boston and its running mate are tied down irrevocably to this high loss situation. The parent company wrote \$1,587,000 in ocean marine for 1941, or 25% of premium volume; but at the close of 1941 reported aggregate outstanding net ocean marine premiums in force of only \$906,000, or 9% of total outstanding premiums. The Old Colony wrote \$479,000 in ocean marine premiums for 1941, or 23% of net premium volume, and at the close of 1941 had \$254,000 ocean marine premiums in force, or 7% of total premiums in force.

Therefore, both the Boston and the Old Colony are in a position to reduce these losses by immediate steps. War risk coverage on American hulls, the crucial line which has caused substantial losses, has now been very largely taken over (reinsured) by the Government, and future writings by the Boston and its running mate, and other private companies, of this line will be small or none.

With ship sinkings reportedly at the rate of more than a ship a day, the House of Representatives at this writing has passed a resolution increasing by \$210,000,000 the original \$40,000,000 marine

FINANCIAL NOTICE

NOTICE TO HOLDERS OF
NEW ORLEANS, TEXAS
AND MEXICO RAILWAY
COMPANY

FIRST MORTGAGE AND INCOME BONDS

Payment equal to two six months' interest accumulations to the holders of New Orleans, Texas & Mexico Railway Company Bearer and Registered Bonds, in the aggregate amount of \$2,33,350.00, has been authorized by Order No. 2050, entered April 29, 1942, as amended by Order No. 2050-A, entered May 18, 1942, of the United States District Court, Eastern Division, Eastern Judicial District of Missouri, as follows:

(a) for two six months' periods ended, respectively, April 1, 1937 and October 1, 1937 on First Mortgage Series A and B Bonds.

(b) for two six months' periods ended, respectively, August 1, 1938 and February 1, 1938 on First Mortgage Series C and D Bonds.

(c) for two six months' periods ended,

respectively, April 1, 1940 and October 1, 1940 on Non-Cumulative Income Bonds.

In pursuance of said Court Order said payment is to be made to said bondholders on and after May 29, 1942, and shall be received and accepted by them subject to the provisions and conditions of said Order. Holders of said Bonds must obtain from the undersigned, address Missouri Pacific Building, St. Louis, Missouri, or from J. P. Morgan & Co., Incorporated, New York City, Paying Agent, a form of letter for transmitting to said Paying Agent, direct or through local bank, at holder's risk, (a) the Coupons numbered, respectively, 26, 27, 28, 29, 30, 31, 32, 33, 34, 35, 36, 37, 38, 39, 40, 41, 42, 43, 44, 45, 46, 47, 48, 49, 50, 51, 52, 53, 54, 55, 56, 57, 58, 59, 60, 61, 62, 63, 64, 65, 66, 67, 68, 69, 70, 71, 72, 73, 74, 75, 76, 77, 78, 79, 80, 81, 82, 83, 84, 85, 86, 87, 88, 89, 90, 91, 92, 93, 94, 95, 96, 97, 98, 99, 100, 101, 102, 103, 104, 105, 106, 107, 108, 109, 110, 111, 112, 113, 114, 115, 116, 117, 118, 119, 120, 121, 122, 123, 124, 125, 126, 127, 128, 129, 130, 131, 132, 133, 134, 135, 136, 137, 138, 139, 140, 141, 142, 143, 144, 145, 146, 147, 148, 149, 150, 151, 152, 153, 154, 155, 156, 157, 158, 159, 160, 161, 162, 163, 164, 165, 166, 167, 168, 169, 170, 171, 172, 173, 174, 175, 176, 177, 178, 179, 180, 181, 182, 183, 184, 185, 186, 187, 188, 189, 190, 191, 192, 193, 194, 195, 196, 197, 198, 199, 200, 201, 202, 203, 204, 205, 206, 207, 208, 209, 210, 211, 212, 213, 214, 215, 216, 217, 218, 219, 220, 221, 222, 223, 224, 225, 226, 227, 228, 229, 230, 231, 232, 233, 234, 235, 236, 237, 238, 239, 240, 241, 242, 243, 244, 245, 246, 247, 248, 249, 250, 251, 252, 253, 254, 255, 256, 257, 258, 259, 260, 261, 262, 263, 264, 265, 266, 267, 268, 269, 270, 271, 272, 273, 274, 275, 276, 277, 278, 279, 280, 281, 282, 283, 284, 285, 286, 287, 288, 289, 290, 291, 292, 293, 294, 295, 296, 297, 298, 299, 300, 301, 302, 303, 304, 305, 306, 307, 308, 309, 310, 311, 312, 313, 314, 315, 316, 317, 318, 319, 320, 321, 322, 323, 324, 325, 326, 327, 328, 329, 330, 331, 332, 333, 334, 335, 336, 337, 338, 339, 340, 341, 342, 343, 344, 345, 346, 347, 348, 349, 350, 351, 352, 353, 354, 355, 356, 357, 358, 359, 360, 361, 362, 363, 364, 365, 366, 367, 368, 369, 370, 371, 372, 373, 374, 375, 376, 377, 378, 379, 380, 381, 382, 383, 384, 385, 386, 387, 388, 389, 390, 391, 392, 393, 394, 395, 396, 397, 398, 399, 400, 401, 402, 403, 404, 405, 406, 407, 408, 409, 410, 411, 412, 413, 414, 415, 416, 417, 418, 419, 420, 421, 422, 423, 424, 425, 426, 427, 428, 429, 430, 431, 432,

The Securities Salesman's Corner

How A Sale Was Made To Husband But The Wife Wore The Pants

This is a story of how a salesman opened a new account after he thought he had already lost the sale. The people he was calling on he had never sold before. In addition, it was a situation where both the husband and wife had to be sold. With this as a brief background we relate the following history of the course of this sale, with the hope that the story itself will be of value, if, on other occasions, a similar situation may arise for the readers of this column.

The first call was made during the afternoon. The lead was based upon a routine list of bondholders who held a certain security that recently had become impaired both as to earnings protection and outlook for the company. The lead on the salesman's card was in the name of the wife. She met him at the door, not belligerently, but still not overly friendly. This first call served its purpose. The salesman was invited to tell his story, which he did, and in addition, created a good first impression. When he left it was with the invitation to call back on another evening to tell the story to friend husband.

On the second call the salesman spent over two hours in the living room of Mr. and Mrs. Prospect and he built a solid foundation of confidence. The wife however, seemed the most attentive and asked some questions. The husband, though friendly, was one of those fellows that just sits back in a chair, looks intently at a salesman, never changes expression and never says a word.

After going over several of the holdings of this couple (and they were extensive) the salesman promised to procure information regarding these issues and call again to go over the entire list, as well as resubmit suggestions for exchange. When he left their door this evening he had the feeling that at last he was beginning to gain the confidence of Mrs. Prospect—but he was in doubt as to the reactions of the husband. The reason for this was, that unless a man can be made to talk, you can't tell what he is thinking.

The third call was also in the evening. It was made by appointment. The sales presentation started about eight thirty and by eleven thirty, Mrs. Prospect finally said to her sphinx-like spouse, "What shall we do, Boss?"

Boss said, "I don't know, I don't think I like it." Here was the tip off that led to the sale. The salesman sensed that here was a woman who was more intelligent than her husband. He realized that the husband's silence was not a mark of wisdom but on the contrary, it was an indication that he was far behind in appreciating the facts that the salesman was trying so hard to show to these people. Also, the salesman garnered that this smart woman had probably all her married life been putting ideas into her husband's head, and then making the great big, superior, male believe that he, of course, was the head of the house. A carefully timed question by the salesman then opened up Mr. Prospect's clam-like silence. Here's all he said, "Maybe you have something else that you like better Mr. X?" (Play to the man's ego.) He opened up—and with a vengeance. It came about that he owned some isolated, third grade real estate bonds that had depreciated about 65% in value over the years but were still paying a reduced interest rate on an income basis and he thought that since he had been a sucker (in his own words) to have bought at 100 that they should be a good buy now. In other words, he wanted to get hunk with somebody and if they were going to sell out some other securities and buy several other suggestions made by the salesman, why not put in a few Stinko 4's of his own.

The salesman said, "why not," and he proceeded to include a

couple of the husband's favorites (the total percentage of the entire reinvestment of the husband's suggestion was about 5%). The wife caught on and was secretly relieved, because by this time she was sure that the salesman had done a very good job of improving on the entire portfolio. In fact, she almost admitted by her action that she knew that the salesman was wise to her husband's weakness. This in itself lifted her appreciation of the salesman's perceptivity and capability. Here was a case where the wife had to be sold first but the husband had to be given the credit for making the decision—even if he didn't know what it was all about.

P. S. This salesman did not get to bed until one thirty A.M. after making this sale. He drove thirty-five miles each way to see the customer. The completed transaction will show that through his efforts these people sold out bonds that were on the borderline of actual default and replaced them with much sounder situations. All the figures, facts, prospectuses and arguments in the world would not have made this stubborn husband "go to the watering trough and take a drink." Instead, a little common sense salesmanship and knowledge of human nature, applied at the right time did the trick.

Yet there are bureaucrats and others who say that there is no economic value to such salesmanship. In our opinion this salesman earned every dime he made in commissions and we also believe that no Government bureau has the right, on a moral basis, to judge what should be the amount of his profit. If a year from now these people would show a loss of \$10,000 on the account (had not the salesman persuaded them to make advisable changes) would a Government bureau make good their loss? We wonder!

Eliminate Double Tax On Odd Lot Deals

(Continued from First Page) with \$38,000,000 in 1933, the first year the emergency tax was in effect. Our earnest hope is that the Legislature will next year realistically examine the whole stock transfer tax structure and give us the relief which is needed if New York is to retain its supremacy in the securities and financial field.

The Securities, Commodities and Banking section of the New York Board of Trade also expressed its thanks to Governor Lehman in a wire sent to him on May 25. Marshall W. Pask, Chairman of the section, pointed out that the bill will not of itself solve the problems of the securities markets of New York City, but hailed it as "the first step in the right direction."

"The bill," said Mr. Pask, "will remove one of the irritants that have tended to divert business from our markets." He also pointed out that the savings affected will not go to the brokers, but will be saved to the investing public who use the exchanges.

Passage of the bill by the Legislature was noted in these columns of April 30, page 1704 and in the same issue (page 1691) it was indicated that the Board of Trade had urged the Governor to sign.

Bank & Insurance Stocks

(Continued from page 2022) of civilian automobile production; and (2) Restrictions on use of cars, by rationing of tires and gasoline. Neither of these two factors means complete drying up of automobile insurance volume, as some investors appear to suppose.

In 1941, production of cars and trucks was about 5,000,000 units. While this came close to equaling the 1929 record of 5,600,000 units, and stoppage of such civilian production would therefore be serious for new car insurance, it should be realized that total outstanding passenger autos total about 29,000,000 units, of which more than half are less than five years old. Add to this commercial vehicles and it is apparent that the market for automobile insurance is not by any means eliminated by cessation of civilian production. In fact, the increased insurable value of used cars, the increased danger of theft, and the New York Financial Responsibility Law effective this year are factors working for continued automobile volume.

Restrictions on use have more serious repercussions on volume, because they remove cars from the roads by forcing less driving. However, such restrictions fall more on private use, in which the ratio of insurance coverage is not as high as on commercial vehicles, which will continue to get tires and gasoline because they are needed for the transaction of everyday business.

Automobile volume is a very substantial line, but it has not been an outstandingly profitable line. For example, the casualty companies in 1941, Best's tabulation shows, showed statutory underwriting losses of 15.7% on auto property damage and 10.9% on auto collision, and while profit on auto liability was 4.2%, this compared with over-all profit of 6%, and was less profitable than fidelity, surety, workmen's compensation, accident and health, and burglary and theft, which lines are the most satisfactory major lines. Fire companies not so long ago had trouble with the loss and expense ratios on automobile business, and while improvement has been made, loss ratios of 55% and over are not unusual on automobile volume.

Therefore, while automobile volume is admittedly substantial and is affected by conversion to wartime production, its reduction would not mean impairment of underwriting profits. In fact, for 1942, the net release of unearned premiums to underwriting account caused by lower volume will probably establish substantial statutory underwriting profit on automobile business.

Pay On Minas Geraes 6½s

The National City Bank of New York, as special agent, is notifying holders of State of Minas Geraes (United States of Brazil) 6½% secured external sinking fund gold bonds of 1928, due March 1, 1958, and secured external gold loan of 1929, series A, 6½% bonds, due Sept. 1, 1959, that funds have been deposited with it to pay, in lawful currency of the United States of America, 14.35% of the face amount of the coupons, due March 1, 1939, amounting to \$4,663.75 for each \$32.50 coupon and \$2,331.875 for each \$16.25 coupon. The announcement further says:

The acceptance of such payment is optional with the holders of the bonds and coupons but pursuant to the terms of the Presidential decrees of the United States of Brazil, such payment, if accepted by the holders must be accepted in full payment of such coupons and of the claims for interest represented thereby.



A LEVERAGE INVESTMENT COMPANY
Prospectus on request

LORD, ABBETT & CO.
INCORPORATED

63 Wall Street, New York

CHICAGO

JERSEY CITY

LOS ANGELES

Investment Trusts

A Turn In The Tide?

Although the investing public is still definitely apathetic toward common stocks, there are increasing signs that the long-awaited turn is at hand. Less than a fortnight ago one of Wall Street's largest and most successful operators is reported to have begun accumulating stocks for the first time in over two years. In a recent issue of the "Christian Science Monitor" Roger W. Babson declared, "I never made a dime following the crowd. When they sell I buy." From the action of the stock market in recent months some drastic liquidation has been going on. This is a buy sign to me. Lack of volume in trading is another favorable indicator. . . Considering the prospects for some real inflation and the high surplus of cash awaiting investment, a little encouragement is all the market needs to show some real strength. Investors who put cash now into common stocks should profit in the end."

Approaching the market from the standpoint of prospective yields and prospective earnings, Moody's Stock Survey dated May 11, 1942 concludes that "stock prices generally are in a low area justifying a policy of accumulation, as various individual issues becomes attractive. This is not to rule out the possibility of some further general market decline, especially if war news over coming weeks should be on the disturbing side, but it is to say there are sound reasons for believing that the major portion, in time and extent, of the decline in stock prices generally has already been witnessed."

It is significant that the investment research and advisory organizations retained by some of the larger investment companies have also taken this stand. The findings and recommendations of these organizations are confidential to their clients and only on infrequent occasions are their views made public except as revealed in the portfolio changes of the companies they serve. Yet in at least one instance last week the sponsor of a large investment company was permitted to make public the recommendation of the affiliated advisory group to the effect stocks were again in a buying range and that a policy of accumulation should be followed.

Added to this weight of professional judgment are the views of leading investment company sponsors. Massachusetts Distributors' W. F. Shelley devoted the entire front page of "Brevits" (May 16) to Mr. Babson's forecast thereby indicating endorsement of his stand. Calvin Bullock's "Bulletin" of May 21 contained a resume and discussion of the forecast by Moody's indicating similar endorsement. Lord, Abbott last week emphasized confidence in the outlook for equity securities by offering present shareholders of Affiliated Fund the right to purchase additional shares at a discount from the regular offering price. This offering is so unusual as to constitute a story in itself.

Stating their belief that "in our opinion stocks are approaching an area where they represent attractive opportunities for purchase," Affiliated Fund sent warrants to all shareholders under date of



PROSPECTUS ON REQUEST
Wholesale Distributors
HUGH W. LONG and COMPANY
INCORPORATED

15 EXCHANGE PL. 634 SO. SPRING ST.
JERSEY CITY LOS ANGELES

May 21. These warrants entitle present shareholders to subscribe to new shares (up to the number of shares which they now own) at a discount of 3½% from the regular offering price. The offering is made by the sponsor, Lord, Abbott & Co., Inc. through its regular dealer connections and expires as of the close of business June 30, 1942. Dealers will note with satisfaction that all but ½% of the 3½% discount is being borne by the sponsor.

Under the timely caption, "Exaggerated Hopes and Exaggerated Fears," on May 15 issue of Hugh W. Long & Co.'s New York "Letter" makes a strong case for railroad common stocks at current levels. Following excerpts are from the "Letter":

"Memory is short and many investors think of railroad stocks only in terms of depression earnings and depression prices. It should be interesting to look back at the situation as it existed when earnings were last approximately in line with 1941 figures."

"This table is presented as history; not prophecy. These 1930 prices were recorded after the 1929 crash but still reflected something of the unbridled optimism of those days and were influenced by the past record and standing of the railroads."

"But what of today's prices? Do they not seem just as unrealistic as those of 1930? Do they not also (Continued on page 2029)

WELLINGTON FUND

Prospectus of this Mutual Investment Fund Available through your Investment Dealer or from

W. L. MORGAN & CO.
Packard Bldg., Philadelphia

**"QUAKER CITY FEDERAL"
INVESTMENT SHARE CERTIFICATES**

Legal Investments—For Fiduciaries in Pennsylvania (and many other States), to the extent of \$5000 as insured by the Federal Savings and Loan Insurance Corporation.

Safety—Conservative Management of the Association. Certificates Insured up to \$5000 by Federal Savings and Loan Insurance Corporation, an instrumentality of the United States Government.

Convenience—Issued in units or multiples of \$100. Repurchases (withdrawals) may be requested at any time under the Rules and Regulations, upon thirty days' written notice.

Return—Cash dividends as declared are payable January first and July first. Current dividend rate—3% per annum.

More Than \$1,000,000 of Trust Funds Are Now Invested in Quaker City Federal Certificates

By More Than Fifty-five Banks and Trust Companies.

Financial Statement furnished upon request. Inquiries Solicited.

**QUAKER CITY FEDERAL
SAVINGS AND LOAN ASSOCIATION**

1427 WALNUT STREET, PHILADELPHIA, PENNSYLVANIA

LOCUST 4680

RACE 4246

ACCOUNTS INSURED UP TO \$5,000

Latest Semi-AT ANNUAL RATE OF **3 1/2%** PER ANNUM

We solicit Investment accounts of Individuals, Trust Officers, Administrators, Guardians, Life and Fire Insurance Companies and other Trustee Investors.

A Non-Speculative Investment Legal for Trust Funds in many states

Assets over \$4,950,000. Surplus and reserves over \$500,000

Write for free booklet, "A Safer and Better Plan" or send check for Investment Certificate.

Atlanta Federal Savings & Loan Association

GEORGIA'S LARGEST FEDERAL ORGANIZED 1928

22 Marietta Street

Member Federal Home Loan Bank System

Federal Savings & Loan Insurance Corporation

Atlanta, Georgia

SAFETY PLUS GOOD RETURN ON SAVINGS

Current Rate **3 1/2%** Never Paid Less

Accounts Insured to \$5,000 by Agency U. S. GOVT.

GEORGIA'S OLDEST FEDERAL

William M. Scurry, President

FULTON COUNTY FEDERAL SAVINGS & LOAN ASSN.

Ground Floor Trust Co. of Georgia Building, Atlanta, Georgia

**Insured, Non-Speculative
INVESTMENT ACCOUNTS**

for
Institutions, Trusts, Individuals

offering

Federally Insured Safety

Excellent Yield • Convenience

Legal investments in many States for guardians, trustees, trust companies, insurance companies, banks and fiduciaries.

Assets more than \$950,000.

Inquiries invited.



GUARANTY Savings and Loan Association

2004 Second Avenue, North

Birmingham, Alabama

**INSTITUTIONAL AND TRUST FUNDS
WELCOME**

32 years of uninterrupted dividend
Payments never less than 3%

Dec. 1941 dividend, 3 1/2 %

Investment accounts insured up to \$5,000 by the Federal Savings and Loan Insurance Corporation, Washington, D. C.

WE INVITE YOUR INQUIRY

**PROSPECT FEDERAL SAVINGS
AND LOAN ASS'N OF CHICAGO**

1707 West 47th Street, Chicago, Illinois

Why Save Or Invest In A Savings And Loan Association?

By HORACE RUSSELL

General Counsel United States Savings and Loan League
Chicago, Illinois

Why is it that about 6,000,000 people carry about \$6,000,000,000 of savings and investment funds in savings and loan associations in the United States?

Perhaps the best answer is that they find a savings share account or an investment share certificate in a savings and loan association, from experience and observation, to be one of the safest places to save and invest to provide a reasonable return, to be reasonably available at all times and, at the same time, to be convenient.

From the earliest recorded times it has been common knowledge that a first mortgage loan on a home is a good investment. Almost every thrifty small capitalist in our country has employed some, or all, of his money by keeping the same loaned out upon homes and farms, and few, with

knowledge of how to do it and how to look after their investments, have lost any money in doing so. The average saver or investor in the United States realizes that he may safely invest in a life insurance policy or an annuity for the same reasons he knows that he may safely save or invest in a modern savings and loan association. The small saver is not able to go into the mortgage business. Even the investor with \$5,000 is not safe, in our complicated life, to go into the mortgage business. He is too likely to overlook taxes, insurance or depreciation of the property, or to be unable to manage and re-sell the property in the event of trouble.

The reason why more than 1,000,000 people open savings and investment accounts in savings and loan associations each year is, to state it another way, that they find it convenient, find that they can get their money, if they need it, that they get a reasonable return of about 3% upon their money, and that their money is safe.

The modern savings and loan association is a common fund of money, owned by savers and investors. This money is kept loaned out upon monthly amortized first mortgages upon homes. After payment of operating expenses, which are low, and provision for reserves to absorb losses, the remainder of the earnings on these mortgages is paid out in dividends to the owners. The current rate varies from about 2 1/2% to about 4% annually. The average rate is a little above 3% annually. Over a very long period of time the earning rate has been extremely reliable. Means are provided to open accounts at any time with any amount of money, and means are provided, upon reasonable notice, for savers and investors to secure a part or all of their funds. Meanwhile, the association is able to keep from 90% to 95% of the money invested in earning assets in the form of home mortgages. It is a very simple process, but an extremely flexible one, which appeals to the average saver or investor.

Savings and loan associations are local institutions, lending substantially all of their funds within 10 or 15 miles of their offices, within their own communities. The manager of a savings and loan association, and his staff, are well acquainted with the value of the property in this area and

net return of the home mortgage business by the very simple device of investing in savings and loan shares. Many small colleges and cemetery associations have discovered by experience that they are not equipped to go into the mortgage business, and many of these institutions are seeking the net return upon the home mortgage business by investing in savings and loan shares. The \$10,000 scholarship fund may be invested in this manner to return about \$300 per annum and the trustees are freed of all responsibility except the selection of the investment in the first place and the receipt of the income by check semi-annually.

The development of the Federal Home Loan Bank System in 1932 has provided an adequate reserve banking system so that savings and loan associations may operate upon a normal basis even in unusual times. In 1934 the Government provided the Federal Savings and Loan Insurance Corporation with \$100,000,000 of capital, which has since built up over \$30,000,000 of reserves and surplus to insure accounts in savings and loan associations. With these developments, the individual association is carrying larger surplus and reserves, first to equalize dividends over the years, and second to absorb losses which occur in depression periods. The insured account in a savings and loan association provides the best protection the American saver or investor has ever been offered.

Railroad Securities

(Continued from page 2021)
rently sell at prices ranging from about 45 to slightly above 80, large purchases should be possible over the balance of the year. There are now \$69,175,000 face value of bonds of all series outstanding.

Many analysts have been advising clients to switch from the 5s, 1944, selling around 82, into the 5s, 1949, which are selling around 70, on the theory that neither the slight difference in collateral position nor the earlier maturity warrants such a price spread. Recent appraisals indicate the value of assets pledged behind the 5s, 1944 at slightly more than 103% of the face value of bonds outstanding compared with nominally less than 103% for the 5s, 1949. Income from securities pledged behind the 5s, 1944 (based on a \$3.00 Chesapeake & Ohio dividend) amounts to 1.94 times annual interest requirements on the bonds, compared with a 1.92 ratio for the 1949 series. It would take a dividend of only \$1.55 by Chesapeake & Ohio to service the earlier maturity and a dividend of \$1.58 to service the 5s, 1949, in both cases without allowing for corporate expenses.

The 5s, 1944 do carry a conversion feature, which, however, hardly seems likely to prove valuable unless there is a drastic change in the general investment attitude towards rail stocks. The bonds are convertible into Chesapeake & Ohio at a price of \$45.45 a share through January 31, 1943 and at \$47.62 a share thereafter to January 31, 1944. Chesapeake & Ohio common has not sold as high as 45 since 1939 when it reached 47 1/4.

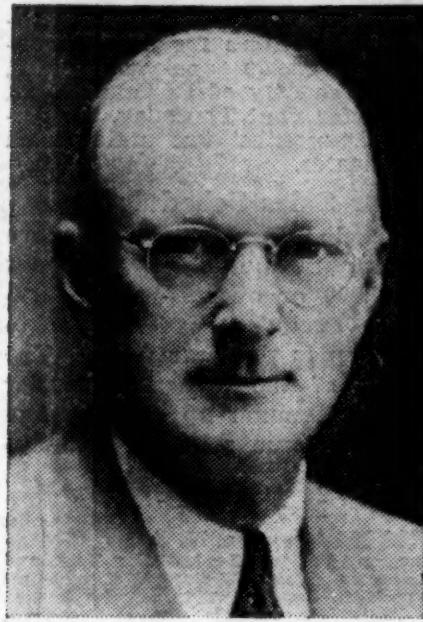
Savv.-Loan Literature

S. R. Gaynes & Co., 225 Broadway, New York City, brokers specializing in the sale of Federal Savings and Loan insured Certificates, represent over four hundred associations throughout the nation and carry in their files literature and latest financial statements, which will be sent free upon request. Trust officers are invited to avail themselves of this

Edwin R. Conover Will Open Convention Of New Jersey Building & Loan League

Edwin R. Conover of Red Bank, president of the New Jersey Building and Loan League will open the League's thirty-fourth annual convention today with a report on activities of the members, stressing particularly the efforts of the member Associations in connection with the financing of the war effort, and the problems presented by the many new factors arising out of the war situation.

The League has sponsored the qualification of all active associations for the sale of war savings



Edwin R. Conover

bonds and stamps, and has an active committee for the promotion of war bonds and sales under the direction of Ernest A. Minier, President of the Carteret Savings

N. J. Building & Loan Representatives Convene; To Discuss War And Savings & Loan Ass'n's

Representatives of over 500 New Jersey building and loan and savings and loan associations will meet today, Friday and Saturday, for the 34th annual convention of the New Jersey Building and Loan League at the Haddon Hall Hotel in Atlantic City.

The principal discussion at all convention sessions will evolve around the effect of the war on savings and loan associations, discussion of war bond sales, defense housing and government regulations.

Edwin R. Conover of Red Bank, President of the League, will call the convention to order this afternoon. Conover is expected to urge in his annual report, a double-barrel savings program of placing 10% of income in war savings bonds, and establishing savings accounts in savings and loan associations, so that war bonds need not be cashed prior to maturity.

At the Thursday afternoon session, reports will be heard from a number of League committees including the Economic Policy Committee report which will be presented by M. K. M. Murphy of Rutherford; the Liquidity Policy Committee report which will be presented by E. Harold Schoonmaker of Tenafly and the Legislative Committee report which will be presented by Francis V. D. Lloyd of Hackensack.

William T. Vanderlipp of the New Jersey Defense Council will also speak at the opening session on War Preparations in New Jersey.

Thursday night, there will be a panel discussion on the Effects of War on the Savings and Loan Industry. The panel will be headed by M. K. M. Murphy of Rutherford, Chairman of the League's Economic Policy Committee. Other members of the panel will be Joseph A. O'Brien of Camden, President of the Fidelity Mutual Savings and Loan Association of that city; Philip Klein of Newark, President of the Mohawk Savings and Loan Association of Newark; Carl F. Distelhorst, Assistant Vice-President of the United States Savings and Loan League, and George L. Bliss, President of the Railroad Federal Savings and Loan Association of New York.

International Revision Commission, will discuss the proposed new constitution, and Fred G. Stickel, Jr., of Newark, will talk on the problems facing lawyers under the Soldiers' and Sailors' Civil Relief Statute.

At the Friday morning session of the attorneys, George H. Jacobs of Camden will talk on the protection afforded attorneys by official tax searches. James N. Butler of Atlantic City, will discuss the government's program for War Risk Insurance, and S. Arthur Stern of Newark, will talk on Current Legal Decisions of Interest.

Friday morning will also see a session of directors, which is the first such session at a New Jersey League convention. H. Edward Wolff of Elizabeth, will preside at this session. Among the topics to be discussed will be the Legal Responsibilities of a Director, by Robert S. Pollard of Chatham; What the Directors Should Know About Examinations and Audits, by Wilton T. Barney of Hackensack, Chairman of the Accounting Standards Committee of the League, and Directors' Responsibilities From the Layman's Viewpoint, by Frank Stave of Paterson.

It is also understood that Mr. Conover will discuss housing construction in the New Jersey area. Most of the State of New Jersey is classified as a defense area and small home construction, classified as war housing, may be undertaken in that State in spite of the general discontinuance of such construction. This construction offers an interesting opportunity for building and loan institutions which are strategically located and have the facilities permitting them to undertake such financing in spite of the problems offered by priorities governing construction materials and many of the Associations are engaging in this housing effort.

Also on Friday morning there will be a session for executive managers directed by George P. Byrnes of Jersey City. This session will hear discussion on Internal Checks and Controls, by John R. B. Byers of Rutherford, an explanation of Governmental Construction Relations and Other Related Regulations, by Warren Hill, Assistant Executive Vice-President of the League, and an address by Jerome B. McKenna, Deputy Commissioner of the Department of Banking and Insurance, in charge of building and loan associations.

On Friday afternoon, the convention will convene in a general session which will be addressed by Nugent Fallon, President of the Federal Home Loan Bank of New York. Wythe Williams, noted radio commentator, author and lecturer, will speak under the auspices of the War Savings Bonds Staff of the Treasury Department and the National Situation As It Affects the Savings and Loan Situation will be discussed by Morton Bodfish, Executive Vice-President of the United States Savings and Loan League.

Election for members of the Board of Governors of the League in the even numbered districts

In addition to the discussion by the panel, they will answer questions from the floor.

Attorneys representing building and loan and savings and loan associations will hold sessions Thursday night and Friday morning under the direction of Orlando H. Dey of Rahway, Chairman of the League's Legal Committee. At the Thursday evening session, Walter J. Freund, a member of the New Jersey Constitu-

A Safe Haven For Investment Funds

Individual Investors, trustees and other* fiduciaries interested in becoming acquainted with the Federally insured investment opportunities offered by savings and loan associations should write for current explanatory literature to the associations mentioned below. When doing so please mention the "Chronicle."

- Quaker City Federal Savings and Loan Association
1427 Walnut Street, Philadelphia, Pennsylvania
- First Federal Savings and Loan Ass'n of Lake County
Leesburg, Florida
- Atlanta Federal Savings & Loan Association
22 Marietta Street, Atlanta, Georgia—Ask for booklet, "A Safer and Better Plan"
- Fulton County Federal Savings & Loan Assn.
Ground Floor Trust Co. of Georgia Building, Atlanta, Ga.
- Guaranty Savings and Loan Association
2004 Second Avenue, North, Birmingham, Alabama
- Prospect Federal Savings and Loan Ass'n of Chicago
1707 West 47th Street, Chicago, Illinois
- Radnice Savings and Loan Association
3919 W. 26th Street, Chicago, Illinois
- First Federal Savings and Loan Ass'n of Wewoka, Oklahoma
- Peoples Federal Savings and Loan Ass'n
1700 West 21st Street, Chicago
- Northern Federal Savings and Loan Association
4th and Cedar, St. Paul
- American Savings & Loan Assn.
Dept. G, 4525 Hohman Avenue, Hammond, Ind.
- First Federal Savings and Loan Association of Philadelphia
1332 Point Breeze Avenue, Philadelphia, Pa.

*Guardians, insurance companies, State, school and municipal sinking funds, firemen's, police and other pension funds, etc.

ATTENTION! INVEST IN FEDERAL SAVINGS & LOAN CERTIFICATES

- (1) Your investment funds can earn up to 4%
- (2) Safety of your investment is insured up to \$5,000 in each institution
- (3) Legal for Trust Funds in most of the States
- (4) Principal—non-fluctuating—always available at par

Address inquiries to

S. R. GAYNES & CO.

Telephone CO 7-1184-5

225 Broadway, New York, N. Y.

We specialize in creating institutional and trust investment portfolios up to \$1,000,000

FEDERAL SAVINGS & LOAN SHARES

Dividends payable June 30th and December 31st. Anticipated rate for 1942

3%

Legal Investment for TRUST FUNDS

Installment purchase plan for private investors

All \$5,000 or less accounts insured against capital loss

FIRST FEDERAL

Savings and Loan Ass'n of Lake County
Leesburg, Florida

The Safety Of Your Savings Is Assured

All accounts Federally insured up to \$5,000

Current dividend rate 4%

Write for free copy of "The Radnice Plan of Insured Savings"

RADNICE

Savings and Loan Association
3919 W. 26th Street,
CHICAGO, ILLINOIS

3% ON SAVINGS current div. rate Open your account with any amount

NORTHERN FEDERAL SAVINGS AND LOAN ASSOCIATION 4th and CEDAR ST. PAUL

Federally Insured to \$5,000.00

4% FOR YOUR SAVINGS CURRENT RATE

MONEY INSURED BY FEDERAL AGENCY

Investment funds of individuals, estates, and corporations accepted from any part of the U. S. A. Income Certificates issued in multiples of \$100 to \$5,000. Each account insured by Government Agency at Washington, D. C. Mail check or money order.

AMERICAN SAVINGS & LOAN ASSN.
Dept. G, 4525 Hohman Avenue, Hammond, Ind.

Stevens-Legg To Admit

George F. Robb will shortly become a partner in the New York Stock Exchange firm of Stevens & Legg, 11 Wall Street, New York City. It is proposed that Mr. Robb serve as alternate on the floor of the Exchange for John W. Walters.

Paying 3% Currently on INSURED SAVINGS & INVESTMENTS

PEOPLES FEDERAL Savings and Loan Ass'n

1700 West 21st Street
CHICAGO

Assets over \$1,000,000.00

INVESTMENTS INVITED

Insured by Federal Savings and Loan Corporation

Current Dividends 4%

FIRST FEDERAL

Savings and Loan Association

of WEWOKA, OKLAHOMA

The First chartered in Oklahoma

Municipal News & Notes

A slightly better tone has been evidenced recently in the municipal market, with dealers and investors displaying more confidence. Activity was reported in most quarters to have continued at a minimum although prices were steady to firm reflecting a continuation of the improvement in trading sentiment that appeared after the refusal of the House Ways and Means Committee to endorse the Treasury Department's proposal to remove the tax exempt feature of State and municipal securities.

New issues were reported to have met with relatively good demand with the result that a number of accounts which only recently came on the market were cleared out shortly after their respective reofferings. Activity in the secondary market was described as dull and quiet with offerings scarce and little bidding interest being shown.

Municipalities Feel War Emergency Impact

Cities face three chief problems as a result of the national defense program a survey by the International City Managers' Association shows. The problems involve obtaining priorities on materials needed for municipal services, holding employees offered higher salaries by defense industries, and meeting employee demands for increased wages to match the rising cost of living.

The survey included reports from 27 cities of varying size and character in 21 States. Affected most drastically were municipalities in defense areas, where increased demands for municipal services have resulted in rapid expansion of such services as recreation facilities, garbage collection, and police protection. A shortage of housing in a few cities points to increases in rents and, perhaps, to municipal control of rents, according to the survey.

Several officials said cities should be given financial aid by the Federal Government, and many expressed concern over what will happen after the defense emergency is past in regard to employment conditions, expanded facilities and municipal debt.

Federal and Local Debt Situation Now Reversed

The United States entered World War II with States, counties, and cities being responsible for only 29.2% of the total outstanding debt of all governmental units. The situation before World War I was exactly reversed. In 1912—last year before the war of 1914-1918 for which figures are available—the Federal Government accounted for only 21% of the total debt as against 79% attributable to States, counties, and cities. By 1912, however, the total public debt had risen from \$5,692,000,000 to \$33,219,000,000 and the Federal Government's share jumped to 69.1.

States Asked to Maintain Tax Levels

The States are urged by the Federal Budget Director to resist any public pressure to reduce taxes in this "period of great inflationary danger."

"Balances in State treasuries in excess of current needs should not be made the basis for appeals for tax reduction," Budget Director Harold D. Smith asserted recently at a conference on emergency fiscal problems called by the Council of State Governments.

"It is a pressure with which I have much sympathy, but it is a pressure which must be resisted."

By maintaining taxes at a high

level and improving their fiscal position, he said, State and local governments first would reduce the pressure toward inflation by keeping down the demand for goods and services; and, secondly, they would place themselves in a position to be more independent of the Federal Government after the war when Federal war expenditures have ceased.

Airports Don't Affect Adjacent Real Estate Values

Contrasting effects of airport developments on values of adjacent real estate were brought out in a summary of opinions by Assessors in 19 cities made by the National Association of Assessing Officers.

Findings by the Association indicated two general results: First, residential property values seldom show any marked change when airports are located nearby, but such changes as do take place tend slightly downward; and second, values of some business properties near airports usually show a small increase.

The cities queried by the Association were: Atlanta, Baltimore, Boston, Buffalo, Cincinnati, Cleveland, Dallas, Denver, Detroit, Los Angeles, Louisville, Miami, Milwaukee, Minneapolis, Portland, Ore., St. Louis, St. Paul, Spokane, and Washington, D. C.

In reporting on how airports influence values of nearby residential properties, 10 cities could see no effect one way or the other, seven claimed values decreased and two said they increased.

As for the influence of airports on surrounding business and industrial real estate, nine cities noticed no effect, seven reported such values increased and three said they decreased.

Reasons given by the cities for depreciation in value of residential property were: Noise of take-offs and landings, especially during sleeping hours; increased dust; and accident hazards.

Municipal Finance Conference Scheduled

Municipal financial problems have been aggravated greatly by the war. There are demands for new activities and some curtailment of old services. Violent changes in revenue may be expected. These new war problems will be discussed at a conference of the Municipal Finance Officers Association, which will be held in Buffalo, N. Y., on June 22 to 25.

Revenue Bonds Suffer Another Setback

Municipal circles were informed Monday that a well known New York investment service had lowered the ratings on a sizable number of revenue obligations, quite a few of which had hitherto enjoyed considerable prestige. This new depressive is attributed to the current uncertainty enveloping these securities, payable mainly from vehicular traffic revenues, which have been hit by curtailment of automobile usage.

Observers were inclined to deplore the market effect of this latest action on the ground that dealers and investors have fairly well discounted the lower revenues arising from the restriction of traffic. The Port of New York Authority obligations perhaps were the most important issues on which the rating was dropped by that agency. Neither the Triborough Bridge Authority or the Pennsylvania Turnpike Commission bonds had previously been rated so their status was unchanged.

Ratings were dropped on the bonds of such agencies as California Toll Bridge Commission,

which have much sympathy, but it is a pressure which must be resisted."

By maintaining taxes at a high

FLORIDA

FLORIDA MUNICIPAL BONDS

Our long experience in handling Florida issues gives us a comprehensive background of familiarity with these municipal bonds. We will be glad to answer any inquiry regarding them at no obligation.

R.E. CRUMMER & COMPANY
EST. 1871 BOSTON BLDG. CHICAGO ILLINOIS

Colorado Highway Revenues, Delaware River Joint Commission, Kentucky Bridge Revenues, Mississippi Highway Commission and Louisville Bridge Commission, among others.

Pennsylvania Turnpike Profiting Despite Rationing

Prospects of eventually extending the Pittsburgh-Harrisburg Turnpike to Philadelphia were brighter recently as a survey showed the present highway is financially sound despite tire rationing and reduced travel.

Although the effect of gasoline rationing has not yet been felt, the 160-mile super-highway earned more money in the first four months of 1942 than it did in the corresponding months of last year.

Passenger car travel has dropped, but the slack has been more than taken up by increased use of the all-weather "dream highway" by trucks hauling vital defense materials east and west, and by additional bus travel.

Turnpike officials point out that the road is still the most economical way for motor vehicles to travel the Pittsburgh-Harrisburg route because of savings in rubber, gasoline and automotive equipment due to the easy grades and curves and constant speed permitted without stops.

When there were no rationing restrictions in the first four months of 1941, the toll highway earned \$660,441. Acting Chairman Thomas J. Evans, of the Turnpike Commission, said, while in the corresponding period this year the revenue totaled \$735,158, an increase of 11.3%.

N. Y. State Fiscal Inquiry Board Bill Signed

Governor Lehman approved last Friday a bill creating a little Byrd Commission to investigate State departments and learn where economies could be effected. At the same time he warned against any attempt of the Commission, which will be Republican-controlled, to indulge in "petty politics."

The Commission will consist of 15 members, five appointed by the Speaker of the Assembly, five by the majority leader of the Senate, and five by the Governor, with an appropriation of \$50,000.

Mr. Lehman said that the fiscal committees of the Legislature receive large appropriations totaling nearly \$100,000 a year "for this very purpose, and with the aid of the large staff of employees annually scrutinize each and every item of appropriation."

He said the new Commission "should go far beyond the usual procedure of making feeble and general recommendations to cut 10% of this or 10% of that." Insisting that its recommendations should be "concrete and specific," Mr. Lehman said "no one can deny that the times call for rigid economy both by the State and the municipalities, so that a maximum of money can be poured into the crucial task."

VIRGINIA

Wire Bids on VIRGINIA—WEST VIRGINIA NORTH and SOUTH CAROLINA MUNICIPAL BONDS

**F. W.
CRAIGIE & CO.**
RICHMOND, VIRGINIA
Bell System Teletype: RH 83 & 84
Telephone 3-9137

N. J. Revised Constitution To Be Supported

The proposed new constitution for the State of New Jersey, drafted by the Constitution Revision Committee will be supported by the New Jersey Committee on Constitutional Convention. This was announced by Spencer Miller, Jr., State Highway Commissioner, Chairman, after a meeting last week of the Executive Committee.

The group will recommend a modification to provide that amendments be submitted to the voters if approved by a majority vote of each branch of one Legislature. The Commission suggested amendments be substituted if approved by two-thirds of each House.

The Committee also urges that a provision be included requiring the "submission of the question of a constitutional convention to the people at intervals of not longer than 20 years."

Illinois Chamber Discusses Tax Modernization

The appalling tax burden that has been steadily piled upon business and individuals throughout the United States has long been in the position of Mark Twain's weather: Everybody talks about it, but nobody does anything about it. But now comes the Illinois Chamber of Commerce with a highly sensible plan actually to do something about taxation.

In a well-written, graphically illustrated and documented 108-page booklet, the Illinois Chamber outlines a five-point program for reducing taxes. This booklet has been sent to all members of Chamber and copies have gone to similar associations in other States.

The foreword asks: "Do you know how much 36 billion dollars is?"—and then points out that this is the estimated amount of taxes to be collected by the 161,000 Federal, State and local taxing bodies in the Nation during the fiscal year ending June 30, 1943. This means \$274 for every man, woman and child, or about \$1,100 for the average family of husband, wife and two children.

The Chamber's five-point program for State and local taxing authorities calls for: (1) elimination of tax delinquency; (2) adoption of uniform accounting and regular auditing practices on the part of every taxing body; (3) strengthening and enforcement of the budget law; (4) revision of assessment methods; (5) reduction of the number of local governmental units.

Wide-spread tax delinquency, it is claimed, results in most taxpayers paying about 10% more than their rightful share because of failure to collect all taxes that are extended on the rolls. Lack of accounting and auditing encourages waste and inefficiency.

Chicago Transit Unification Forecast

Nearly full approval is said to have been forthcoming from participating security holders in Chicago elevated and surface lines for the proposed reorganization and unification plan. The results were made known to Federal Judge Michael L. Igoe by attorney

of the bondholders' committees. The approving vote ran between 96% and 100%, with several bondholders groups in the latter classification. Referendum vote by citizens of Chicago on the unification ordinance is scheduled for next Monday.

Note Sales Scheduled

Because they are of short term maturity we do not include them in the calendar, but, for possible reader interest, we call attention to the fact that the State of Massachusetts offers for sale tomorrow \$3,000,000 one-year notes, while the City of Buffalo, N. Y., will offer next Thursday, \$3,650,000 six-months' tax anticipation certificates.

Major Sales Scheduled

We list herewith the more important municipal offerings (\$500,000 or over — short term issues excluded), which are to come up in the near future. The names of the successful bidder and the runner-up for the last previous issue sold are also appended.

May 28 (Today)

\$738,200 Trenton, N. J.

The First National Bank of New York, and associates, obtained the award of the bonds offered in January, 1940. Group headed by Halsey, Stuart & Co., Inc., of New York, submitted the second highest bid.

\$1,100,000 Albany Co., N. Y.

Last January this county awarded bonds to a group headed by Halsey, Stuart & Co. of New York. Runner-up in the bidding was Lehman Bros. of New York, and associates.

June 1

\$964,000 Akron, Ohio

In Aug., 1941 this city awarded bonds to a syndicate headed by the BancOhio Securities Co. of Columbus. Second highest bid entered by the Provident Savings Bank & Trust Co. of Cincinnati, and associates.

June 2

\$5,875,000 Whatcom Co. Pub. Util. Dist. No. 1, Wash.

This appears to be the initial financing by the above district.

\$7,062,000 Buffalo Mun. Hous. Auth., N. Y.

These bonds are being issued to refund outstanding obligations of the Authority.

June 15

\$7,900,000 Seattle, Wash.

In March this city awarded an issue to a syndicate headed by John Nuveen & Co. of Chicago. Next best in the bidding was an offer submitted by Blair & Co., Inc., and associates.

Result Of Treasury Bill Offering

Secretary of the Treasury Morgenthau announced on May 25 that the tenders for \$250,000,000, or thereabouts, of 91-day Treasury bills to be dated May 27 and to mature Aug. 26, which were offered on May 22, were opened on May 25 at the Federal Reserve banks.

The details of this issue are as follows:

Total applied for --- \$461,283,000

Total accepted ----- 250,983,000

Range of accepted bids (excluding one tender of \$300,000):

High—99,940, equivalent rate approximately 0.237%; low—99,906, equivalent rate approximately 0.372%; average price — 99,908, equivalent rate approximately 0.365%.

(80% of the amount bid for at the low price was accepted).

There was a maturity of a similar issue of bills on May 27 in amount of \$150,445,000.

Thomas To Be Partner

Edwin G. Thomas will become a partner in Stevenson & Bartram, 120 Broadway, New York City, members of the New York Stock and Curb Exchanges, and will act as alternate on the floor of the New York Stock Exchange for J. Burr Bartram.

Lehman Bros. Sells R. H. Macy Debts.

A syndicate headed by Lehman Brothers on May 25 offered \$12,000,000 10-year 2½% sinking fund debentures, due May 1, 1952. The offering price was 100 and accrued interest. The proceeds of the issue will be used to pay certain of the outstanding notes and debt of the company and its subsidiaries, and for working capital.

R. H. Macy & Co., Inc., and its three principal subsidiaries are engaged in the operation of a department store business generally and activities incidental thereto. The principal store operated by the parent company, is located at Broadway and 34th St., New York City.

[A list of the underwriters together with the principal amount of debentures underwritten by each will be found under, "Calendar of New Security Flotations," on another page of this section.]

Three New Partners For W. D. Gradison

CINCINNATI, OHIO—M. Loth Newburgh, M. Herbert Oettinger, and Eugene J. Weston, member of the Cincinnati Stock Exchange, will become partners in the New York Stock Exchange firm of W. D. Gradison & Co., as of June 1. They will make their headquarters at the firm's main office in the Dixie Terminal Building, Cincinnati. All were formerly partners in W. L. Lyons & Co.

Bolivia Bonds Attractive

The war has affected many vital changes in our sources of supply for strategic materials, and has placed Bolivia in the position of our only real tin source and a prime source of tungsten and antimony, according to "Blueprints for Business," issued by Alexander and Company, 141 West Jackson Boulevard, Chicago, Ill. Bolivia, it is stated, holds long-term firm contracts for total output of tin and other strategic materials at favorable prices, is receiving strong financial support from our Government, is experiencing a steady growing prosperity, has low per capita dollar bond debt, enormous undeveloped wealth, a sound future, has been repatriating bonds, and has demonstrated "willingness to pay." In view of these factors Bolivian bonds at present markets offer a most interesting situation, according to Alexander and Company, from whom copies of "Blueprints for Business," which discusses the situation in detail, may be had upon request.

Heads WPB Branch

The War Production Board announced on May 17 the appointment of John P. Maguire, President of the John P. Maguire Co., commercial textile factor, of New York City, as Regional Director of the WPB for New York State and northern New Jersey.

Establishment of the New York regional office, together with offices in 12 other cities, was recently announced by the WPB; referred to in these columns of May 21, page 1958. It is in line with the WPB's decentralization policy to keep policy and planning work in Washington but to put operations, insofar as possible, in the field where war production lines are being turned out.

Our Reporter's Report

(Continued from First Page) Company, indicating revamping of institutional holdings to provide for acquisition of more U. S. Treasury loans, has been placed on the market.

Although the identity of the seller naturally was not di-

vulgled, the size of the block, \$2,470,000, made it clear that the operation was for the account of an institutional holder, either bank or insurance company.

Only last week a block of \$1,000,000 American Telephone & Telegraph Company 2½% were marketed in secondary offering, while earlier in the month \$1,179,000 of Atlantic Coast Line's outstanding unified 4½% were sold in the same manner.

SEC Splits Ranks On Issue

The Virginia Public Service

Company received clearance for its projected refunding operation involving \$36,500,000 but not with the unanimous consent of the Securities and Exchange Commissioners.

For the first time, the Commission as it now is composed, split ranks, three of the five favoring the company's program, and the other two, including Chairman Ganson Purcell, standing as a dissenting minority.

The minority report based its objections chiefly on the conten-

tion that the effect of accounting adjustments made as a condition for the sale of the securities by the majority would be to create an earned surplus deficit on the company's books in excess of \$4,000,000.

The company already has called for bids on the foregoing issues to be in its hands by June 1 next.

Treasury Exchange Completed

The Treasury closed its books on the exchange offer, made to holders of Home Owners Loan Corporation and Reconstruction Finance Corporation obligations,

on Tuesday with indications that the response had been decidedly satisfactory.

Holders of the outstanding HOLC 2½% and the RFC 1% were accorded the right to take up the new Treasury five-year 1½% notes in exchange. None of the latter were offered for cash the operation being held to a straight conversion.

That the "rights" accruing to the outstanding Federal agency loan holders were recognized was indicated by the fact that the new notes moved to substantial premiums in when-issued trading.

TIME TO HEDGE

Replacing a valued partner takes time and costs money. Other problems, too, must be coped with—the demands of the deceased partner's heirs often being the most difficult to solve.

Hedging now, while there is yet time, may prove suddenly to be the wisest decision your partnership ever made.

Hedging, through the Massachusetts Mutual partnership protection plan, enables you to build an annually increasing cash reserve while guarding against the ravages of time and circumstance.

At your request, an experienced representative will call to discuss your partnership protection—confidentially, of course. Call one of our General Agents, or write to us.

Massachusetts Mutual LIFE INSURANCE COMPANY

SPRINGFIELD, MASSACHUSETTS

Bertrand J. Perry, President

Organized 1851

General Agents in New York City Area

Lawrence E. Simon
20 Pine Street

Donald C. Keane
22 East 40th St.

Lloyd Patterson
17 East 42nd St.

Gibson Lewis
One Hanson Place
Brooklyn

John E. Clayton
Raymond-Commerce Bldg.
Newark

Tomorrow's Markets Walter Whyte Says—

(Continued from page 2021)

side it must first go down to the lows of two weeks ago to establish a base. Market theories are as thick as weeds in a neglected vegetable patch. You can take any one and build up a case around it. Still I don't think the market is going to go down to the old lows again. On the contrary a two or three point reaction (if as much as that) is all I look for from present levels. For if the market does make up its mind to drift back to the old lows I am almost certain that it won't hold.

* * *

Meanwhile, readers of this column are committed to a few stocks. So long as they keep their heads above their critical levels they should be held. The complete list, purchase prices and stops follow:

Air Reduction bought at about 30 (now 31½) stop 27¾. Allis Chalmers bought at about 23 (now 23½) stop at 21. Atchison bought at 35½ (now 35½) stop 34. International Harvester bought at 43 (now 44½) stop 41½. Union Carbide bought at 59 (now about 63½) stop 57. And Western Union bought at 25½ (now about 26) stop at 24.

* * *

There are undoubtedly lots of other stocks in the market that act as well as those I have chosen above but being human I can't watch everything on the board.

* * *

You will note that the list has war beneficiaries as well as those commonly labeled "peace" stocks. But none were chosen for those reasons. They were picked purely on market action. And

Our Reporter On "Governments"

(Continued from First Page)

AN INDEX TO PATRIOTISM

The Vice-President of a large corporation remarked off-the-record, recently, that he was scared stiff over the probability of being "pressured" into buying Governments one of these days. . . . He revealed he had \$100,000,000 in cash and no bank loans and that momentarily, his company was expecting a visit from a Treasury representative who would inquire as to his reasons for not buying Governments. . . . A small bank in Mississippi reported a few months ago that it had \$112,000 of cash, \$200,000 of deposits (\$80,000 in time deposits), only \$1,000 of Governments. . . . Another bank in Kentucky reported cash at \$305,000, deposits at \$720,000, Governments at \$35,000. . . . Another in New York disclosed cash at \$214,000, deposits at \$530,000 (half time), Governments at \$31,000. . . .

And so down the list of smaller country banks. . . . The ones cited are typical—not unusual. . . . And the point of citing these statistics is to emphasize that the Government will not permit banks and institutions in a similar position to go through this war contributing so little to the financing angle of the conflict. . . .

That's definite and that's a forecast this writer is positive will come true. . . . The investment managers who have not been buying Governments may have plenty of reasons for their reluctance: Remembering the price declines in the Liberty loans after the first World War is undoubtedly a major factor or lack of knowledge concerning the issues being sold may be of prime importance. . . . But the reasons won't matter soon. . . .

If you're afraid of market fluctuations despite all indications of strong support, buy the Treasury bills at a minor yield and fill out your portfolio with a few intermediates. . . . It's possible that the banks may be given a short-term non-marketable issue on a "tap" basis soon and that certainly would be a satisfactory solution for the country bank still reluctant to place its idle cash in Governments. . . .

REFUNDING

The refunding of the HOLC 2½ of 7/1/44/42, outstanding in the amount of \$875,000,000 and the RFC 1s of 7/1/42, outstanding in the amount of \$276,000,000 is now on. . . . You may have received news of the terms of the note offering in exchange by the time you read this, for the flotation was announced for this week. . . . But the exact terms do not matter, for a note financing is bound to go over. . . . What does matter is that this deal is likely to stimulate the market on the upside—at least temporarily. . . .

The reasoning of professionals forecasting this is that so many holders of these guaranteed, tax-exempt issues will want to maintain their tax-exemption status that there should be a tremendous demand around in the next few days for outstanding exempt issues. . . . The holders in brief, will be doing their own refunding by entering the tax-exempt lists and buying bonds. . . . And that should give the market a good appearance and help pave the way for a giant borrowing of cash. . . . The only logical reason for the Treasury's handling this refunding before the cash borrowing of June would be its belief that prior refunding of the guaranteed would have this bullish effect on the market. . . .

Incidentally, while the tax-exempts still appear the best buys in the market, there's no denying that any prolonged, important upsurge in this section is bound to have a salutary effect on the taxables. . . . The spreads between the exempts and the taxables will widen beyond the differentials now quoted as months go by and more and more exempts are called in. . . . But for a while, the tax-exempts must pull the taxables with them when they advance. . . . Which means, for the immediate outlook that a refunding should help the market. . . .

BRIEFS

The ceiling on Treasury bills is working. . . . Bids have expanded markedly since the announcement of the Reserve's willingness to buy bills at 3½%. . . .

Lowering of reserve requirements generally, as well as redesignation of the central reserve cities as reserve cities, being talked about. . . . May come before the June borrowing. . . .

Whatever supply of tax-exempts is around is coming from savings banks. . . . Peculiar tax position of these institutions plus the decline in their deposits plus their purchases of the new taxable bonds causing their liquidation. . . .

Removal of subscription limits on last issue of 2s probably will be continued, suggests even greater caution in placing of orders by smaller institutions. . . . Look for larger allotments on each issue. . . .

As indication of what lies ahead for American banks, consider that 90% of the resources of British banking institutions is invested in securities or other paper allied to financing of the war. . . . Britain actually has cut the interest rate on its war obligations since the outbreak of war. . . . It's holding to the 2½-3% level, too. . . .

they will be held so long as that market action continues good. I will have no compunction in telling you to get out of one, or all of them, if in my opinion market action warrants. I have no favorites.

* * *

In going over the above you will note that paper profits now are about 7 points in three stocks as against "even" prices in the other three. I believe that before we are many days older not only will the paper profits increase but the "even" stocks will come up into the black as well. . . .

Stop-Out Values

Some very interesting stop-out values in defaulted railroad bonds are described by Pflugfelder, Bampton & Rust, 61 Broadway, New York City, members of the New York Stock Exchange, in a circular they have just issued. Copies of this circular may be obtained upon request from Pflugfelder, Bampton & Rust.

More next Thursday.

—Walter Whyte

[The views expressed in this article do not necessarily at any time coincide with those of the Chronicle. They are presented as those of the author only.]

UP-TOWN AFTER 3

PLAYS

"The Strings, My Lord, Are False," by Paul Vincent Carroll. Presented by Edward Choate, in association with Alexander Kirkland and John Sheppard, Jr. At the Royale Theatre, New York. With Walter Hampden, Ruth Gordon, Colin Keith-Johnston, Margot Grahame, Art Smith, and others. Staged by Elia Kazan; settings by Howard Bey. Reviewed May 19, 1942. When God made the Irish he gave them the gift of gab. Any Irishman will tell you that. But unlike the Irish cop on the beat, Mr. Carroll talks too much. So that even if he has something to say he loses his arguments in a welter of words. In his play of a few seasons back, "Old Foolishness," he flung words around with such abandon that they got in the way of what little action presented itself. In "The Strings, My Lord, Are False," he is a little more realistic. He doesn't conjure up fantasies, or spirits and try to put life into them. He tells us of the blitz and how it affected a small Scotch town. But here, too, the plethora of talk-talk slows the excitement down to a walk. His hero, Colin Keith-Johnston, is too stiff, depending on his display of self sacrifice to convince the audience of his heroism. His heroine, Ruth Gordon, blubbers shrilly of her problem as a coming mother. She hits the high registers too often without any apparent reason. Even his conscientious objector is too easily converted. On the credit side there are the fine performances of Walter Hampden, as the town priest, who runs afoul the local politicians and the church hierarchy. Margot Grahame, as the lady of little virtue, who classifies men into two categories; the washed and the unwashed. And Art Smith, the salty radical, who is realistic about the war, its causes and who it must benefit. . . . "Claudia," by Rose Franken, presented by John Golden, with the original cast including Frances Starr, Donald Cook, Dorothy McGuire, and others. Back at the Booth, New York, after an out-of-town run. Dealing with a child wife's growing up, it still has a charm that is heart warming.

MOVIES

"Ten Gentlemen From West Point" (20th Century-Fox). George Montgomery, Maureen O'Hara, John Sutton, Laird Cregar, and others. Directed by Henry Hathaway. This is the story of the beginning of West Point and the politicians who tried to kill it. Going back some 140 years ago it tells of the small group of recruits who journeyed up the Hudson to learn how to become soldiers. The Commandant, out of sympathy with the aspirations of the budding officers, tries his hardest to force them to resign. He has little use for military strategy. He feels that soldiering can be taught only in the field. It isn't until the small band, following the lessons taught it in the classrooms, meets and outwits Tecumseh, that the commanding officer becomes amenable. Too much heroics and self sacrifices to make it good adult fare. A pompous snob gets a lesson in patriotism; the nephew of Benedict Arnold dies, hoping he has made partial amends for the treachery of his uncle, the hill billy recruit who joined because "it was free," turns noble and refuses his diploma. It's all cut to suit the times. The kids will love it. "Take A Letter, Darling" (Paramount). Rosalind Russell, Fred MacMurray, Constance Moore, Robert Benchley, and others. Directed by Mitchell Leisen. This, an uproarious, grown up sophisticated comedy, will have you holding your sides with laughter. It has a new twist on the office-secretary angle. In this case it is not the male boss and his blonde secretary. It's the charming Rosalind Russell, go-getting female advertising executive, who hires a male secretary. His job is to escort and protect her from predatory business men from whom she wangles fat advertising contracts; or to appease their wives who feel their husbands are spending too much time in "business conferences" with the beautiful Miss Russell. During all this, MacMurray is to keep his distance. Of course, you know what the end will be, but even knowing it doesn't detract from the enjoyment of the plot or the excellent dialogue.

AROUND-THE-TOWN

The Stage Door Canteen in the swarming basement of the 44th Street Theatre crowded to the doors with men in all kinds of uniforms. Service men having a time of their lives—no liquor—but everything else is free. American Theatre Wing has done a bang up job. Entertainment is tops and the enthusiasm, genuine. The public is barred, but if you're in the Service and you hit New York it's the place to have a swell time. . . . Despite the dim out (for the duration the view from the Rainbow Room is no more) the place is a bee hive of activity. Saw an Army private doing a rhumba with a gray haired lady here that had my eyes bulging out with envy. . . . Gene Cavellero's Colony Restaurant (61st & Madison) is getting its face lifted. The cocktail lounge will shortly become "The Tent." Nothing need be done about its cuisine. It's still the best in New York. . . . The Penthouse Club with its main windows overlooking the Park now has pleasant entertainment to keep its customers from wandering off. A dark haired lovely guitarist with a sweet voice serenades at tables, giving it just the touch one needs to start romances a-blooming.

Payment On Panama 5s

The National City Bank of New York, as fiscal agent, states that funds are available for an additional payment on account of interest represented by the Nov. 15, 1939, coupons on Republic of Panama 35-year 5% external secured sinking fund gold bonds, series A, due May 15, 1963, in the amount of \$6.86 per \$25 coupon, and \$3.43 per \$12.50 coupon. The bank also states that funds are available for a partial payment on account of interest represented by the May 15, 1940, coupons in the amount of \$14.46 per \$25 coupon and \$7.23 per \$12.50 coupon. Payment is being made at the bank's offices, 22 William Street, New York.

The Penthouse Club

30 CENTRAL PARK SOUTH
Adjoining The Plaza

A most unique restaurant in a beautiful location, overlooking Central Park to the north.

Serving best food, skilfully prepared.

Entertainment after 11 P. M.

Telephone PLaza 3-6910

Established 1858
H. Hentz & Co.

Members

New York Stock Exchange
New York Curb Exchange
New York Cotton Exchange
Commodity Exchange, Inc.
Chicago Board of Trade
New Orleans Cotton Exchange
And other Exchanges

N. Y. Cotton Exchange Bldg.
NEW YORK

BOSTON CHICAGO DETROIT
PITTSBURGH
GENEVA, SWITZERLAND

LAMBORN & CO.
99 WALL STREET
NEW YORK CITY

SUGAR

Exports—Imports—Futures

Digby 4-2727

NSTA Bond Committee Reports Activities

Thomas Graham, Bankers Bond Company, Louisville, Ky., Chairman of the Defense Bond-War Bond Committee of the National Security Traders Association, has presented a report to the Association on its activities in promoting the sale of bonds during the last eleven months.

"For the entire period before the United States went into the war," Mr. Graham stated, "we had worked on the idea of coordinating the Treasury Department activities and the investment banking activities in the sale of Defense Bonds, and immediately on the declaration of war, offered the services of our organization in any way possible in aiding the Treasury Department in its sale of bonds.

"We advocated for some time after the declaration of war, changing the name from Defense Bonds to War Bonds.

Congressman Emmet O'Neal, of the firm of O'Neal, Alden & Co., Louisville, was partly responsible for suggesting to the Treasury Department that the leaders in our industry be invited to participate in the program. The meeting a week later was held in January, and at the initial meeting our President, Mr. Herbert Blizzard, was invited. The fact that Mr. Blizzard was not asked to be present at subsequent meetings is a source of keen regret to us, as the task of raising war funds is one of first magnitude and requires cooperation on the part of everyone. We again pledge our best efforts towards this task.

"For some time we have advocated an open end issue. Recently the Treasury Department issued such bonds, namely, the 2½% issue due Dec. 15, 1967, but the books have been closed. These bonds should be available by subscription indefinitely.

"Your Committee has also advocated:

1. An intermediate issue of long-term negotiable bonds to be sold to the average investor.

2. That the services of the security business should be called on and at least the salesmen handling the retail sales should receive some small compensation for services rendered, as has so successfully been done in Canada. To expedite the program we felt that the banks and investment firms should be refunded their out-of-pocket expenses in this operation. We feel that the President of our organization should be available to the Treasury Department, or whatever governmental agency that handles the bonds, as it is the thought of your Committee that the members of the National Security Traders Association have more actual experience and contact with the retail investor at present than any other of the organizations of our industry.

3. It was felt that for various reasons it would be advisable to revamp the whole set-up on offerings of all types of Government bonds and the controlling agency should be the Federal Reserve Board. The Treasury Department has its hands full at the present time with the other necessary fiscal operations of the Government.

In conclusion: Your Committee has felt that every effort should be made by members of our organization and by the leaders of the various branches of the Government having to do with finances, to keep the security markets healthy so that it is possible to raise the necessary sums to successfully carry through the war effort.

As the President of our organization has been granted a leave of absence to enter the Army Air Corps, the responsibilities suggested above would, naturally, devolve on Mr. Sener. I know of no group in the country that percentagewise has more men not unknown.

This advertisement appears as a matter of record only and is under no circumstances to be construed as an offering of these securities for sale, or as a solicitation of an offer to buy any of such securities. The offering is made only by the Prospectus.

R. H. Macy & Co., Inc.

\$12,000,000

Ten Year 2½% Sinking Fund Debentures, due May 1, 1952

Dated May 1, 1942

Price 100% and accrued interest

Copies of the Prospectus may be obtained in any State from such of the several Underwriters, including the undersigned, as may lawfully offer these securities in such State.

LEHMAN BROTHERS

May 25, 1942

only in the services, but more anxious to be of real service to their Government, than ours. Next to actually fighting, the raising of the necessary funds for the war effort seems to be the next most important task; and from long training, we certainly should be fitted to do the job.

"In a recent editorial on War Bonds, published in the Louisville "Courier-Journal," one of the leading newspapers in the South, appeared the following: 'Too little and too late is not only applicable to the theater of military operations.'

Urged To Set Example In Purchasing War Bonds

Secretary of the Treasury Morgenthau on May 16 asked all employees of the Treasury Department in Washington and throughout the country—more than 67,000 persons—to set an example for all other Government workers by putting aside at least 10% of their pay every pay day for the buying of War Savings Bonds.

The Secretary announced that an "All-out for Victory" campaign would be conducted during the two-week period beginning June 1 to enroll every Treasury employee in the Government's Payroll Allotment Plan for systematic War Bond purchase. The sale of bonds and stamps for cash through so-called group agents will be discontinued in Government departments July 1, and a Payroll Allotment campaign similar to the Treasury's will soon be begun in all other departments and agencies of the Government.

Elliott Reported Missing

John Elliott, a partner in Gilbert Elliott & Co., New York City, and a son of Sir Gilbert Elliott, founder of the firm, now residing in England, joined the Royal Canadian Air Force and was one of those who volunteered for a low altitude attack on Rostock. His plane was shot down in the engagement and his fate is still unknown.

Oil Royalties Attractive

Oil royalties offer an interesting investment at the present time, according to Tellier & Company, 52 Broadway, New York City, members of the Eastern Oil Royalty Dealers Association, since returns from royalties are based upon gross production of oil, rather than on net profits as in the case of preferred and common stocks, and also because this type of investment carries a substantial income tax deduction privilege. An interesting list of current offerings of oil royalties as filed with the Securities and Exchange Commission has been prepared by Tellier & Company, from whom copies of the list may be had upon request—ask for Schedule "A."

Investment Trusts

(Continued from page 2023) reflect the past rather than the present or the discernible future?

"What are some of the high-

Brokers Exonerated

Robert E. Rew and James Henry Ferdinand Saier, officers of Robert E. Rew & Co., were acquitted of fraud charges in connection with sale of oil participation certificates. The chief witness against them was Archie H. Carpenter, a driller who had worked with them and who pleaded guilty to the charges of mail fraud and conspiracy. Both Mr. Rew and Mr. Saier testified that they had never offered the certificates as anything but speculations and their counsel charged that Carpenter had misled his clients and any fraud existing had been perpetrated by him.

lights of the railroad situation as it appears today?

"I. Heavy traffic and high earnings appear assured not only for the duration, but probably for an extensive reconstruction period to follow.

Stock—	1930 Earnings	1930 High	1941 Earnings	Price May 5, 1942
Atchison	12.86	242½	9.90	37
Atlantic Coast Line	7.59	175½	13.51	22
Great Northern pfd.	7.25	102	6.72	23½
Illinois Central	6.02	136¾	6.95	5½
Kansas City Southern pfd.	6.92	70	8.79	*16½
Kansas City Southern com.	2.04	85%	1.97	3½
Louisville & Nashville	5.65	138½	16.65	*65
New York Central	7.21	192¾	4.07	7½
N. Y. Chic. & St. L. pfd.	12.20	110¾	35.19	43¼
Northern Pacific	6.94	97	3.13	5½
Pennsylvania	5.29	86%	3.98	20½
Southern Pacific	8.34	127	9.21	11½
Southern Ry. pfd.	15.37	101	32.28	26½
Union Pacific	15.63	242½	11.19	71½
Averages	8.52	136.32	11.68	25.71
*Bid. No sales May 5, 1942.				

"2. The Railroads have outstandingly favorable excess profits tax positions. A great majority of roads can record earnings substantially in excess of even the 1941 figures without excess profits tax liability either under the present law or the proposals of the Treasury or the Ways and Means Committee.

"3. This means that high earnings can be largely retained to improve financial positions, reduce debt and establish post-war

cushions.

"4. Net income of Class I railroads for the first quarter of 1942 is estimated to have exceeded 1941 figures by 40% (\$98,000,000 vs. \$69,035,000) although increased freight rates were in effect for only the last two weeks of the 1942 quarter.

"5. Thus the railroads, as a class, seem likely to equal or exceed last year's net earnings in 1942, even after application of the prospective new tax law. We know of

no other industry of which this can be said."

The "Letter" goes on to point out that the rails listed in the comparison are the issues currently held in the Railroad Series of New York Stocks, Inc. The performance of the series is compared with the Dow-Jones Rail average as follows:

	Dec. 31, 1941	May 4, 1942	% Chge.
Dow-Jones	25.42	24.66	-2.9
RR. Average	3.01	3.28	+8.9

Investment Company Briefs

Dividend Shares, Inc.:

As of April 30 approximately 90% of assets at market were invested in stocks of 99 corporations. Of these stocks, dividends have been paid on 96—representing 98% of invested assets—during the 12 months' period ended April 30, 1942. Net assets at market on April 30 were \$29,802,714. Net income for the six months ended April 30, 1942 was \$1,141,264 and net profits from the sale of securities was \$214,864, compared with \$946,720 and \$267,480 respectively in the same period of 1941.

American Business Shares, Inc.:

On May 14 the directors voted a semi-annual dividend of 8¢ per share, payable June 1. Portfolio changes in April were as follows: Borg-Warner (900 shares), Electric Auto Lite (1800 shares) and Chesapeake & Ohio (2000 shares) were added to the portfolio; Ingersoll Rand was eliminated; holdings of Spicer Mfg. were increased and those of Cutler Hammer and Deere decreased. Bonds added during the month were Kansas City Southern 5/1950; Toledo, St. Louis & Western 4/1950; Continental G. & E. 5/1958; and Georgia Pw. & Lt. 5/1978. As of April 30, 1942 the ABS portfolio was diversified as follows: Common Stocks, 43.0% (Industrials, 32.1%; Rails & Rail Equips., 8.2%; Utilities, 2.7%); Preferred Stocks, 4.3%; Corporate Bonds, 19.0% (Industrials, 2.2%; Rails, 11.0%; Utilities, 5.8%); Government Bonds, 33.1%.

Calendar of New Security Flotations

OFFERINGS

R. H. MACY & CO., INC.

R. H. Macy & Co., Inc., filed a registration statement with the SEC for \$12,000,000 of 10-year 2½% sinking fund debentures, due May 1, 1952.

Address—Broadway and 34th St., New York City.

Business—Company and its three principal subsidiaries are engaged in the operation of a department store business generally and activities incidental thereto; principal store, directly operated by the company, is located at Broadway and 34th St., New York City.

Underwriting—Names of the underwriters, and the principal amount of the debentures to be underwritten by each, are as follows (all of New York City, unless otherwise noted):

Lehman Bros.	\$2,000,000
Goldman, Sachs & Co.	2,000,000
A. G. Becker & Co., Inc., Chic.	650,000
Blyth & Co., Inc.	650,000
Glore, Forgan & Co.	650,000
Harriman Ripley & Co., Inc.	650,000
Hallgarten & Co.	400,000
Hayden, Stone & Co.	400,000
Hemphill, Noyes & Co.	400,000
Wertheim & Co.	400,000
J. S. Bach & Co.	250,000
Kidder, Peabody & Co.	250,000
Merrill Lynch, Pierce, Fenner & Beane	250,000
White, Weld & Co.	250,000
Emanuel & Co.	200,000
L. F. Rothschild & Co.	200,000
Dean Witter & Co., San Fran.	200,000
Kuhn, Loeb & Co.	1,100,000
Dillon, Read & Co.	1,000,000

Proceeds will be used to pay certain of the outstanding notes and debt of the company and its subsidiaries, and for working capital.

Registration Statement No. 2-5000. Form A-2 (5-14-42)

Effective 1 p. m. EWT on May 23, 1942

Offered May 25, 1942, at 100 and interest

PHILIP MORRIS & CO., LTD., INC.

Philip Morris & Co., Ltd., Inc., filed a registration statement with the SEC for 49,666 shares of cumulative preferred stock, \$100 par value (dividend rate to be furnished by amendment), and 893,988 rights, latter to be issued in connection with issue of subscription warrants evidencing rights to subscribe for the 49,666 shares of preferred stock.

Address—New York, N. Y.

Business—Engaged in manufacture and sale of cigarettes and smoking tobaccos, principally "Philip Morris," "Paul Jones," "Marlboro" and "English Ovals" cigarettes.

Proceeds will be used to reduce outstanding bank loans.

Registration Statement No. 2-4994. Form A-2 (5-5-42)

Philip Morris & Co., Ltd., Inc., filed an amendment with SEC on May 11, 1942, disclosing that its 49,666 shares of cumulative preferred stock, \$100 par, would bear a dividend rate of 4½%. The shares of preferred stock will first be offered to common stockholders for subscription, through warrants, and the unsubscribed portion of the preferred stock will then be offered to the public. The public offering price per share will be furnished by later amendment. Today's amendment also lists the underwriters who will participate in the public offering of the unsubscribed portion of the preferred stock, with percent

of unsubscribed preferred stock to be purchased, as follows:

Lehman Brothers, New York	9.0%
Glore, Forgan & Co., New York	9.0%
Bear, Stearns & Co., New York	1.2%
A. G. Becker & Co., Inc., Chicago	3.1%
Branch, Cabell & Co., Richmond	.5%
Alex. Brown & Sons, Baltimore	1.2%
Frank B. Cahn & Co., Baltimore	1.0%
Davenport & Co., Richmond	.5%
R. S. Dickson & Co., Inc., New York	4.9%
Dillon, Read & Co., New York	2.3%
Dominick & Dominick, New York	1.0%
Emanuel & Co., New York	4.4%
Goldman, Sachs & Co., New York	.5%
Granberry, Marache & Lord, N. Y.	1.7%
Hallgarten & Co., New York	4.4%
Harriman Ripley & Co., Inc., N. Y.	1.7%
Ira Haupt & Co., New York	4.4%
Hayden, Stone & Co., New York	4.4%
Hemphill, Noyes & Co., New York	4.4%
Hirsch, Lillianthal & Co., New York	1.7%
Hornblower & Weeks, New York	3.1%
Jackson & Curtis, Boston	1.0%
Kuhn, Loeb & Co., New York	4.9%
Ladenburg, Thalhmann & Co., N. Y.	1.0%
Lazard Frères & Co., New York	4.4%
W. L. Lyons & Co., Louisville	.5%
Mackubin, Legg & Co., Baltimore	1.2%
Laurence M. Marks & Co., N. Y.	1.2%
Mason-Hagen, Inc., Richmond	1.0%
Merrill Lynch, Pierce, Fenner & Beane, New York	3.1%
Ritter & Co., New York	1.2%
Schwabacher & Co., San Francisco	1.7%
Scott & Stringfellow, Richmond	1.0%
I. M. Simon & Co., St. Louis	.5%
Stein Bros. & Boyce, Baltimore	1.0%
Stern Bros. & Co., Kansas City	1.0%
Stifel, Nicolaus & Co., St. Louis	.5%
Swiss American Corp., New York	4.4%
Union Securities Corp., New York	1.2%
G. H. Walker & Co., St. Louis	1.0%
Watling, Lerchen & Co., Detroit	1.7%
Wertheim & Co., New York	1.7%
White, Weld & Co., New York	1.7%

Offering—The 49,666 shares of 4½% cumulative preferred stock were offered for subscription at \$102 per share to common stockholders of record May 15 in ratio of one share of preferred for each 18 shares of common stock held. Rights expired May 25. The unsubscribed shares (17,609) were offered by the underwriters May 27 at \$102 per share.

Registration effective 4:30 P. M., ESW time on May 14, 1942

Withdrawal request filed May 25, 1942

PHILIP MORRIS & CO., LTD., INC.

Philip Morris & Co., Ltd., Inc., filed a registration statement with the SEC for \$6,000,000 20-year 3% debentures, due May 1, 1962

Address—119 Fifth Ave., New York City

Business—Engaged in the manufacture and sale of cigarettes and smoking tobacco, principally the Philip Morris cigarette.

Proceeds will be used to reduce outstanding bank loans.

Registration Statement No. 2-4994. Form A-2 (5-5-42)

Philip Morris & Co., Ltd., Inc., filed an amendment with SEC on May 11, 1942, disclosing that its 49,666 shares of cumulative preferred stock, \$100 par, would bear a dividend rate of 4½%. The shares of preferred stock will first be offered to common stockholders for subscription, through warrants, and the unsubscribed portion of the preferred stock will then be offered to the public. The public offering price per share will be furnished by later amendment. Today's amendment also lists the underwriters who will participate in the public offering of the unsubscribed portion of the preferred stock, with percent

of unsubscribed preferred stock to be purchased, as follows:

Lehman Brothers and Glore, Forgan & Co., both of New York, N. Y.	9.0%
Names of the others will be furnished by amendment	1.0%
Proceeds will be used, to the extent necessary, to the payment of the unpaid balance of outstanding bank loans of the company, and for working capital	1.0%
Registration Statement No. 2-4994. Form A-2 (5-13-42)	1.0%
Offering—The \$6,000,000 20-year 3% debentures were offered to the public May 27 at 102 by Lehman Brothers, Glore Forgan & Co. and the identical underwriters listed under the company's offering of preferred stock	1.0%

Underwriting and Offering—The securities registered are to be sold by company under the competitive bidding Rule U-5 of the SEC's Public Utility Holding Company Act. Names of underwriters and price to public, will be supplied by post-effective amendment to registration statement.

Proceeds will be applied as follows

\$53,170,000 to redeem at 102½%, the \$52,000,000 of company's First Mortgage 5% of 1954; \$15,693,370 to redeem at \$110 per share, the 142,667 shares of company's \$7 preferred stock, no par. Further details to be supplied by post-effective amendment

Registration Statement No. 2-4845. Form A-2 (5-17-41)

Amendment filed May 22, 1942, to defer effective date

Address—No. 520 Ten Pryor St. Bldg., Atlanta, Ga.

Business—Manufacturing and distributing bakery products in southern states

Underwriter—None named

Offering—Stock will be offered to public at price to be filed by amendment

Proceeds—All proceeds will be received by L. A. Cushman, Jr., chairman of board of company, for whose account the stock will be sold

Registration Statement No. 2-4714. Form A-2 (5-28-41)

Proposed offering as amended Dec. 10, 1941, 9,000 shares at \$54.25 per share

Amendment filed May 15, 1942, to defer effective date

Address—Bellanca Aircraft Corp.

Bellanca Aircraft Corp. filed a registration statement with the SEC for 57,412 shares common stock, \$1 par. Further details as to the financing, including details of distribution, application of proceeds, underwriters, if any, etc., are to be supplied by amendment to registration statement. SEC withheld much of material filed by company, presumably in conformity with military censorship policy

Registration Statement No. 2-4975. Form S-2 (5-30-42)

Amendment filed May 7, 1942 to defer effective date

Address—No. 520 Ten Pryor St. Bldg., Atlanta, Ga.

Business—Manufacturing and distributing bakery products in southern states

Underwriter—None named

Offering—Stock will be offered to public at price to be filed by amendment

Proceeds—All proceeds will be received by L. A. Cushman, Jr., chairman of board of company, for whose account the stock will be sold

Registration Statement No. 2-4714. Form A-2 (5-28-41)

Proposed offering as amended Dec. 10, 1941, 9,000 shares at \$54.25 per share

Amendment filed May 15, 1942, to defer effective date

Address—California Union Insurance Co.

California Union Insurance Co. filed a registration statement with the SEC for 29,659 shares common stock, \$10 par value

Address—San Francisco, Calif.

Business—Engaged in the underwriting of fire, automobile and other forms of insurance

Underwriting—Paul H. Watson is named principal underwriter; Don B. Wentworth may be an underwriter

Offering—The common stock registered will be offered to the public at a price of \$22 per share

Proceeds will be used for additions to capital and surplus

Registration Statement No. 2-4992. Form A-1 (4-30-42) San Francisco

Amendment filed May 18 to defer effective date

COLUMBIA GAS & ELECTRIC CORP.

Columbia Gas & Electric Corp. registered \$28,000,000 serial debentures, due 1942 to 1951, and \$92,000,000 sinking fund debentures due 1961

Address—51 Broadway, N. Y. C.

Business—Public utility holding company

Offering—Both issues will be publicly offered at prices to be filed by amendment

Proceeds—To redeem \$50,000,000 Deb 5s 1952; \$4,750,700 Deb. 5s, due April 15 1952; \$50,000,000 Deb. 5s, 1961; to purchase \$3,750,000 4% guaranteed serial notes due 1942-46 of Ohio Fuel Gas Co., a subsidiary, and \$3,750,000 guaranteed serial notes of United Fuel Gas Co., a subsidiary, from the holders thereof; and to make a \$3,402,090 capital contribution to Cincinnati, Newport & Covington Ry Co. to enable that Company to redeem its outstanding \$3,303,000 1st & Ref. 6s. 1947

Registration Statement No. 2-4736. Form A-2 (4-10-41)

Amendment filed May 23, 1942, to defer effective date

AMERICAN BAKERS

Business—Public utility holding company

</

business for property additions and improvements
Registration Statement No. 2-4995, Form A-2. (5-5-42)

Bids Asked—The company has asked for proposals for the purchase from it as a whole of \$15,000,000 first and refunding mortgage 3% bonds, due May 1, 1972.

SOUTHWESTERN PUBLIC SERVICE CO.

Southwestern Public Service Co. filed a registration statement with the SEC for: \$18,500,000 of first mortgage and collateral trust bonds, due Feb. 1, 1972; \$5,500,000 serial notes, due in equal annual amounts from Nov. 1, 1943, to Nov. 1, 1953, inclusive; and 85,000 shares of 6% cumulative preferred stock, \$100 par value.

Address—Dallas, Texas

Business—This company and its subsidiaries are engaged principally in the generation, transmission, distribution and sale of electricity, serving certain communities in Texas, New Mexico, Oklahoma, Louisiana, Arkansas and Arizona. Under a plan of integration and simplification proposed to be consummated under section 11 of the Holding Company Act simultaneously with the consummation of the present proposed financing, the company proposes to effectuate the following transactions: Merger of Community Power & Light Co. and General Public Utilities, Inc. (the two present parent companies of the company) into the company; liquidation of Texas-New Mexico Utilities Co.; recapitalization and partial liquidation of Gulf Public Service Co.; purchase of Panhandle Power & Light Co., Cimarron Utilities Co. and Guymon Gas Co.; and refunding of the entire outstanding funded debt of the company itself. Upon completion of the transactions involved in foregoing, it is expected that the company will have no parent.

Underwriting—Dillon, Read & Co., of New York, is the principal underwriter; the names of the other underwriters will be supplied by amendment.

Offering—The bonds, serial notes and 6% preferred stock, will be sold to the public, at prices to be supplied by amendment.

Proceeds from sale of the new securities will be added to the company's general funds and will be apportioned to effectuate the various financial transactions involved in the plan of integration and simplification, and the refinancing of the company's outstanding funded debt.

Registration Statement No. 2-4981, Form A-2. (3-31-42)

Amendment filed May 25, 1942, to defer effective date.

STANDARD AIRCRAFT PRODUCTS, INC. Standard Aircraft Products, Inc. filed a registration statement with the SEC covering \$300,000 5 1/4% convertible serial and sinking fund debentures, due 1943-1947.

Address—Dayton, Ohio

Business—Company manufactures and develops aircraft products, etc.

Offering—The 1943 maturity (\$48,105) will be offered to the public at 100. The other maturities will be offered in exchange for 33,586 shares (\$7.50 par) 40 cents cumulative preferred stock on a par for par basis as follows: debentures maturing 1944, \$62,000; debentures maturing 1945, \$62,000; debentures maturing 1946, \$62,000; and debentures maturing 1947, \$65,895.

Underwriting—The debentures aggregating \$251,895 may be sold through underwriter at 100. R. N. Webster, President, has agreed to sell through underwriter the \$190,537 debentures he has agreed to exchange for his 25,405 shares of preferred stock. G. Brashears & Co. is named principal underwriter. R. N. Webster may be an underwriter.

Proceeds of \$48,105 (1943 maturity) will be used for working capital.

Registration Statement No. 2-4988, Form A-1. (Filed in San Francisco 4-20-42)

Amendment filed May 22, 1942, to defer effective date.

UNION ELECTRIC CO. OF MISSOURI

Union Electric Co. of Missouri filed a registration statement with the SEC for 2,695,000 shares common stock, no par.

Address—315 N. Twelfth Blvd., St. Louis, Mo.

Business—This subsidiary of The North American Co. is engaged primarily in the transmission, distribution and sale of electric energy, which it generates and purchases from its subsidiaries, serving the city of St. Louis, Mo., and portion of 5 adjacent Missouri counties and of 3 counties in Missouri adjacent to the company's Osage hydroelectric plant.

Underwriting—Dillon, Read & Co., New York, is named the principal underwriter. Names of the other underwriters will be supplied by amendment.

Offering—The 2,695,000 shares of company's common stock are outstanding and are owned by its parent, The North American Co., who will receive the entire proceeds from the sale to the public of such shares.

Registration Statement No. 2-4940, Form A2 (2-2-42)

Union Electric Co. of Missouri, on Feb. 9, 1942 filed an amendment to its registration statement, naming the underwriters, 141 in all, who will publicly offer the 2,695,000 shares (no par) common stock, all of which are owned by its parent company, The North American Co. The names of the underwriters, and the maximum number of shares of such common stock which each agreed to purchase were listed in the "Chronicle" of Feb. 26, 1942, page 846.

Amendment filed May 15, 1942, to defer effective date.

UNION LIGHT, HEAT AND POWER COMPANY

Union Light, Heat and Power Co. registered 25,000 shares \$100 par common stock.

Address—4th & Main St., Cincinnati, Ohio

Business—Operating electric utility company.

Underwriter—Columbia Gas & Electric Corp.

Offering—Stockholders will receive offer to subscribe to 25/94ths of one common share in units of 5/94ths of a share for each 5/94ths of a share held at \$5.32 for each unit. On a share basis, stockholders may subscribe to 5 new shares for each share held at \$100.016 per share. Substantially all outstanding stock is held by Columbia Gas & Electric Corp.

Proceeds—To repay current debt and \$2,835,000 first mortgage bonds held by parent and associated companies, and for construction costs.

Registration Statement No. 2-4379, Form A-2 (3-30-40)

Amendment filed May 12, 1942, to defer effective date.

UNITED GAS CORPORATION

United Gas Corp. registered \$75,000,000 first mortgage and collateral trust 3 1/4% bonds due 1958.

Address—2 Eector Street, New York City

Business—Production and sale of natural gas; part of Electric Bond and Share System.

Underwriters—None

Offering Terms—Bonds will be sold to institutional investors, whose names will be supplied by amendment at 99.34%.

Proceeds—To redeem \$28,850,000 United Gas Public Service 6% Debentures due 1953; to pay 6% demand note of \$25,925,000 to Electric Bond and Share; to repay \$2,000,000 open account debt to E. B. & S.; and to purchase from United Gas Pipe Line Co. \$6,000,000 of its 1st & Coll. 4% bonds due 1961. Balance will be used in part to reimburse treasury for capital expenditures and possibly to pay accumulated dividends of \$9,502,490 on company's \$7 preferred stock.

Registration Statement No. 2-4760, Form A-2 (5-15-41)

United Gas Corp. filed amendment with SEC on Feb. 21, 1942, stating that it had been unable to further extend the purchase agreements with 14 insurance companies covering the proposed private sale to such insurance companies of \$75,000,000 of the company's first mortgage and collateral trust 3 1/4% bonds, due 1958. This amendment states: "These purchase agreements expired on Feb. 16, 1942. The corporation intends to continue negotiations to the end that its bonds shall be either sold privately, by renewal of the aforesaid agreements or otherwise, or offered to the public as circumstances shall dictate in order to obtain the best possible price."

Amendment filed May 22, 1942, to defer effective date.

VIRGINIA PUBLIC SERVICE CO.

Virginia Public Service Co. on April 29, 1942, filed amendment registration statement, disclosing that it now proposes to sell, under the competitive bidding rule of Holding Company Act, \$26,000,000 of first mortgage 3 3/4% bonds, due Feb. 1, 1972, and \$10,500,000 of sinking fund debentures, due May 1, 1957; debentures are to bear interest at not exceeding 5% per annum, with specific interest rate to be supplied by later amendment.

Previously, in its original registration statement filed with SEC Dec. 13, 1941, company then proposed to sell \$22,800,000 first mortgage 3 1/2%, due 1971, \$5,700,000 2 1/2% to 3 1/2% serial notes, due Dec. 1, 1951, 70,000 shares 5 1/4% cumulative preferred stock, \$100 par, and 628,333 shares common stock no par.

Address—117 S. Washington St., Alexandria, Va.

Business—Company is principally an electric operating public utility engaged in the production, purchase, transmission, distribution and sale of electric energy at retail and wholesale in Virginia, West Virginia and, to a minor extent, in North Carolina. Company is a subsidiary of General Gas & Electric Corp., which is in the Associated Gas & Electric Corp. holding company system.

Net proceeds from the sale of the \$26,000,000 3 3/4% bonds and the \$10,500,000 debentures, will be used as follows: \$37,239,193 to the redemption, purchase or prepayment of all funded debt of the company and Virginia Public Service Generating Co.; \$360,000 to pay expenses of present financing; payment of accrued interest on the debt securities to be retired; and the balance will be pledged under the mortgage to be available for property additions.

Public offering prices, and names of the underwriters, will be furnished by post-effective amendment to the registration statement.

Registration Statement No. 2-4913, Form A-2 (12-12-41)

Amendment filed May 14, 1942, to defer effective date.

Registration effective 5:30 p. m., EWT, May 25, 1942.

Public Invitation for Sale of Securities

Company has advertised for the sale of the bonds and debentures. All bids must be presented to the company at room 2601, 61 Broadway, N. Y. City, before 12 o'clock noon, EWT, on June 2 and addressed to attention of W. E. Wood, President. Each bid covering the purchase of the debentures shall specify the coupon rate, which shall be a multiple of 1/4%, but shall not be more than 5%.

WEST INDIES SUGAR CORP.

West Indies Sugar Corp. filed a registration statement with the SEC for 453,691 shares of common stock, \$1 par.

Address—60 E. 42nd St., New York City

Business—Company, organized in 1932 pursuant to the plan of reorganization of Cuban Dominican Sugar Corp. and certain of its subsidiaries, is solely a holding company owning the securities of several operating subsidiaries engaged principally in the production of raw cane sugar and invert and blackstrap molasses in the Dominican Republic and Cuba.

Underwriters will be named by amendment.

Offering—The shares registered are already outstanding, and are owned by City Company of New York, Inc. In Disposition, to the extent of 436,691 shares;

National City Bank of New York, parent of the former company, is the holder of the remaining 17,000 shares registered. The aggregate of the shares registered represents 47.7% of the outstanding common stock of the company, and will be supplied to the public, at a price to be supplied by amendment.

Proceeds will be received by the selling stockholders.

Registration Statement No. 2-4923, Form A-2 (12-29-41)

Amendment filed April 21, 1942, to defer effective date.

New York Stock Exchange Weekly Firm Changes

The New York Stock Exchange has announced the following weekly firm changes:

Transfer of the Exchange membership of John C. Kappleman to Leslie Harman will be considered on June 4.

Aldo R. Balsom, a special partner in Gammack & Co., New York City, will become a general partner on June 1, on which date John D. Warren, a general partner in the firm, will become a special partner.

Eugene J. Weston, M. Herbert Oettinger, M. Loth Newburgh, Alvin P. Bohmer, John M. Warden, Baylor Landrum, F. Pennington Kemp, and Samuel Clay Lyons are retiring from partnership in W. L. Lyons & Co., Louisville, Ky.

Norman C. Lee retired from partnership in Fellowes Davis & Co., New York City, effective April 30.

E. Worthington Walters withdrew from partnership in Hicks & Price, Chicago, effective May 15.

Bernard Aronson & Co., as of May 17, and Gengler Brothers, as of March 16, have become inactive during the period that all active general partners engage in War service.

J. C. Louis & Co., as of May 2, and Wilbur F. Smith & Co., as of April 1, have ceased dealing with the public during the period that all active office partners are in War service.

Howe & Co., New York City, will dissolve as of May 31.

Montevideo Bond Exch. Offer Period Extended

Juan Carlos Blanco, Ambassador for the Republic of Uruguay, is notifying holders of City of Montevideo (Republic of Uruguay) external sinking fund 6% gold bonds, series A, dated Nov. 1, 1926, due Nov. 1, 1959 and 7% sinking fund gold bonds, dated June 1, 1922, due June 1, 1952, that the offer of exchange for bonds of the Republic has been amended as of May 25, 1942, to extend the period for the exchange, and to furnish certain supplementary information. The announcement also states that copies of the amended prospectus and form letters of transmittal for the 6% bonds may be obtained from Hallgarten & Co., 44 Wall Street, New York. On the 7% bonds, copies of prospectus and letters of transmittal may be obtained from Dillon, Read & Co., 28 Nassau Street, New York.

Customers' Brokers

Announce 1942-3 Slate

The Association of Customers Brokers announces that Armand E. Fontaine, Merrill Lynch, Pierce, Fenner & Beane, has been nominated for president to succeed Thomas B. Meek. Allyn C. Donaldson, Francis I. du Pont & Co. and Chisholm & Chapman, was renominated for vice-president. Donald C. Blanke, Eastman, Dillon & Co., was named treasurer, and Douglas V. Ellice, Fahnestock & Co. for secretary.

Named to the executive committee for four year terms are Mr. Meek; John W. Tuffy, Hirsch, Lillenthal & Co.; Standish M. Perrin, Winthrop, Whitehouse & Co.; and Richard G. Horn, Peter P. McDermott & Co. Nominated for

Calendar of New Security Flotations

Retire Coffee Bonds

J. Henry Schroder Banking Corp., New York, announces that a total of £231,100—nominal amount of the sterling issue—and \$1,025,000—nominal amount of the dollar issue—of the State of San Paulo 7% Coffee Realization Loan of 1930 have been retired, pursuant to the offer of the National Coffee Department of Sept. 2, 1941, and the sinking fund requirements for the fourth six-months' period ending March 31, 1942. These bonds have been cancelled, leaving the following amounts of bonds outstanding:

£5,611,700 of the sterling Tranche
\$14,646,000 of the dollar Tranche

According to advices received from Banco de Comercio e Industria de Sao Paulo, S. A., Sao Paulo, Brazil, there remain 1,352,336 bags of government coffee and 5,979,585 bags of planters coffee pledged for the loan.

The retirement plan was reported in these columns of Sept. 4, page 19.

Lehman, Glore Forgan Sell Tobacco Issues

Lehman Brothers and Glore, Forgan & Co. headed an underwriting group which on May 27 offered 17,609 shares of Philip Morris & Co., Ltd., Inc., cumulative preferred stock 3 1/2% Series at \$102 per share. This offering represents the balance of the 49,666 shares not subscribed by warrant holders and not sold by underwriters during the subscription period, which began May 16 and ended at 3 p.m. on May 25. The identical group also on May 27 offered \$6,000,000 of 20-year 3% debentures due May 1, 1962, at 102%.

Of the proceeds of the financing, approximately \$8,000,000 will be applied to the repayment of bank loans, the balance being added to the company's working capital.

Curb Members Vote To Up Commission Rates

An increase in commission charges on stocks was voted by members of the New York Curb Exchange on May 26. When the ballots were counted it was revealed that of the 245 votes cast, 177 members were in favor of the increased rates. The new schedule went into effect at the opening of business on May 27. Regarding the new rate, the Exchange's announcement stated:

"The minimum non-member commission charge on transactions involving \$100 or more has been raised from \$3 to \$5. At \$90 a share and above a uniform commission of \$35 per 100 shares will be charged. On stocks selling 8/32nds of \$1 and under 50¢ the new rate is \$2 per 100 shares, as compared with \$1.50 formerly. For stocks selling at 50¢ and up to \$10 a share there is a flat increase of \$1 per 100 shares. The commissions increase progressively at the rate of 1/4 of 1% of the selling price on stocks selling over \$10 and under \$90 per share."

"Member give-up rates are increased approximately 10% for stocks selling at 8/32nds of \$1 and over. Commissions on clearance rates for stocks selling at 8/32nds of \$1 and over are increased 10% and over."

"Bond commission rates were not changed."

The Exchange also says:

"The Committee on Communications and Commissions, after weeks of study and discussion, during which time members of the Exchange submitted numerous ideas and proposals for changes in the schedule of rates, submitted the final proposed schedule to the Board of Governors at its meeting of May 6. Following approval by the Board, the proposed changes were presented to the members for voting referred to in these columns May 14, page 1855."

"Members of the Exchange also voted in favor of an amendment to Article IV, Section 5(d) of the constitution which clarifies the status of temporary member firms. Formerly, on the death of a regular member partner, the firm ceased to be a member firm and could not be admitted to temporary member firm status until an application for such status was filed and approved by the Exchange. The new amendment provides that pending the consideration of an application for temporary member firm status, such firm shall continue to enjoy the privileges and be subject to the obligations of a temporary member firm, provided they satisfy such requirements as the Committee on Admissions may prescribe."

Frank K. Tracy Now With Gross, Martin Co. Staff

(Special to The Financial Chronicle)

LOS ANGELES, CALIF.—Frank Kirk Tracy has become affiliated with Gross, Martin & Co., 639 South Spring Street, members of the Los Angeles Stock Exchange. Mr. Tracy was formerly with Bogardus, Frost & Banning and in the past was a partner in Kerr & Bell and its predecessor, J. D. Kerr & Co.

Eagle Lock Co.
R. Hoe & Co.
COMMON

American Hair & Felt

Chicago Rapid Transit 6s & 6½%

HAY, FALES & CO.
Members New York Stock Exchange
71 Broadway, N.Y. BOWLING GREEN 9-7030
Bell Teletype N.Y. 1-61

Market Transactions In Govts. For April

Market transactions in Government securities for Treasury investment and other accounts in April, 1942, resulted in net purchases of \$300,000, Secretary Morgenthau announced on May 15. This compares with net purchases of \$5,814,450 in March.

The following tabulation shows the Treasury's transactions in Government securities for the last two years:

1940—	
May	\$387,200 purchased
June	934,000 purchased
August	No sales or purchases
September	\$300,000 sold
October	4,400,000 sold
November	284,000 sold
December	1,139,000 sold
1941—	
January	\$2,785,000 purchased
February	11,950,000 purchased
March	No sales or purchases
April	\$743,350 sold
May	200,000 sold
June	447,000 purchased
July	No sales or purchases
August	No sales or purchases
September	\$2,500 sold
October	200,000 sold
November	No sales or purchases
December	\$60,004,000 purchased
1942—	
January	\$520,700 sold
February	29,980,000 purchased
March	5,814,450 purchased
April	300,000 purchased

N. Y. Municipal Forum Nominates '42 Slate

The Nominating Committee of the Municipal Forum of New York has presented the following slate of officers:

Charles F. Aufderhar, Jr., The Savings Banks Trust Company, to succeed Craig S. Bartlett, First National Bank of Jersey City, as President; John J. Rust, Equitable Securities Corporation, to succeed Mr. Aufderhar as Vice-President; Elmo P. Brown, United States Trust Company, to succeed Floyd F. Stansberry, Bankers Trust Company, as Secretary; Harold H. Hahn, Thomson, Wood & Hoffman, has been renominated for Treasurer.

Named for three-year terms as Governors are Arnold Frye, Hawkins, Delafield & Longfellow, and William W. Mezger, Graham, Parsons & Co.

Members of the nominating committee are: Sheridan A. Logan, Chairman; Cushman McGee, William A. Schlicht, John A. Stephenson, Jr., and Austin J. Tobin.

Don't Lose Perspective

An analysis of the current situation in the field of ocean marine insurance has been prepared for distribution by the Bank and Insurance Stocks Department of Mackubin, Legg & Company, 22 Light Street, Baltimore, Md., entitled "Don't Lose Your Perspective." Analyzing the cases of a number of the leading insurance underwriters, the analysis points out that many of these companies have been in business for from one hundred to one hundred and fifty years and have withstood crises extending over the entire history of our nation, both in war and in peace time.

Copies of this interesting analysis, which also contains comparative figures showing the approximate effect of war risk ocean marine hull losses on "Syndicate C" subscribers based on their percentages of participation, may be had from Mackubin, Legg & Company upon request.

E. A. C. Keppler Dies

Emil Alexander Carl Keppler died at his home after a long illness; he was seventy years old.

Mr. Keppler was formerly senior partner in the Wall Street house of Keppler & Company and had been a member of the New York Stock Exchange. For a number of years he was a professor of languages at Columbia University and was the author of several books of poetry.

Rubber, A Vital Industry In War & Post War Period

In view of the dominating role in the news now played by rubber, Smith, Barney & Co., 14 Wall Street, New York City, members of the New York Stock Exchange and other leading Exchanges, have issued a timely study prepared by Charles Kennard, of the firm. The study presents a comprehensive picture of the overall rubber situation in an effort to clarify much of the confusion now existing. Messrs. Nelson and Newhall held a special joint press conference last Friday to emphasize the seriousness of the rubber shortage and the study issued by Smith, Barney & Co. supplies much of the background of this shortage. It states that in normal times approximately 75% of our rubber consumption is for tires and tubes and that the economic and industrial life of the country is built around the automobile. It shows that, according to the last figures given by Leon Henderson, even after a cut in allocations of 25%, requirements for military and essential civilian purposes of the United Nations will be at least 700,000 tons a year, and that such requirements do not include a single pound of rubber for the civilian passenger automobile.

Stocks of rubber and the remaining sources of supply are analyzed and a detailed discussion is given of the various types of synthetic rubber, of the program for the construction of synthetic rubber plants, and of the time schedule and costs of such program. It is shown that if none of our remaining sources of supply such as Ceylon are cut off, and if the most optimistic time schedules on synthetic rubber production are realized we will just about be able to meet the essential requirements of around 700,000 tons a year during the next three years, leaving no crude rubber for the civilian passenger car.

The potentialities of reclaimed rubber in relieving the shortage are discussed and it is stated that a satisfactory recapping material can be made from reclaimed rubber with only two ounces of crude rubber. It is shown, however, that until it is reasonably certain that our essential requirements can be kept down to the bare minimum of 700,000 tons, that our few remaining sources are not interrupted and that our most optimistic time schedule on synthetic rubber production can be realized, no reclaimed rubber can possibly be made available for the unessential civilian driver. The reclaimed rubber will be used to supplement or replace crude rubber in our war and essential requirements and if in 1943 or 1944 we can recap with reclaimed rubber some of the tires of workers whose cars are essential to reaching their places of employment we will be very lucky.

Despite the gloomy outlook for the man in the street, the study goes on to state that the rubber industry should be reasonably busy processing rubber during the war period as, of the 700,000 tons of essential requirements of the United Nations, it is likely that at least 500,000 tons will be processed in this country which is more than was processed in 1938 and almost as much as in 1936 and 1937. Because of the intensive research now going on in the field and because of the superiority of certain characteristics of synthetic rubber and combinations of natural and synthetic, it is likely that the use of rubber will expand in the post-war period and that the rubber industry will handle a greater volume of business than in any pre-war period, the study says.

Nickle-Crone Opens

Nickle, Crone & Co., Limited, has opened offices at 30 Broad Street, New York City, to engage in a securities business.

Named For Cleveland Victory Fund Comm.

M. J. Fleming, President of the Federal Reserve Bank of Cleveland and Chairman of the Victory Fund Committee for the Fourth Federal Reserve District, announced on May 19 the appointment of the following to serve with him as members of the Victory Fund Committee:

C. W. Enyard, President, the First-Central Trust Co., Akron. J. B. Root, President, the Geo. D. Harter Bank, Canton. C. W. Dupuis, President, the Central Trust Co., Cincinnati. J. J. Rowe, President, the Fifth-Third Union Trust Co., Cincinnati.

T. J. Davis, President, First National Bank, Cincinnati. J. C. McHannan, Chairman Central National Bank, Cleveland. George Gund, President, Cleveland Trust Co., Cleveland. L. B. Williams, Chairman, National City Bank, Cleveland. O. L. Cox, President, Union Bank of Commerce, Cleveland. J. H. McCoy President, City National Bank & Trust Co., Columbus. W. H. J. Behm, President, Winter National Bank & Trust Co., Dayton.

J. T. Rohr, President, Toledo Trust Co., Toledo. G. C. Brainard, President, General Fireproofing Co., Youngstown, and Chairman of the Board of Federal Reserve Bank of Cleveland.

C. A. McClintock, President, the Colonial Trust Co., Pittsburgh. F. F. Brooks, President, First National Bank, Pittsburgh. Clarence Stanley, President, the Union Trust Co. of Pittsburgh. Maynard H. Murch, of Maynard H. Murch & Co., Cleveland. Daniel W. Myers, of Hayden, Miller & Co., Cleveland. Reamy E. Field, of Field Richards & Co., Cincinnati. Ewing T. Boles, Ohio Corporation, Columbus. Hazen Arnold, of Braun, Bostwick & Co., Toledo. Hugh D. MacBaine, Mellon Securities Co., Pittsburgh.

This committee is one of 12 which Secretary Morgenthau recently announced would be set up throughout the country to aid the Treasury's war financing program (see issue of May 21, page 1950). The members of the New York Victory Fund Committee were indicated in the same issue, page 1944.

Purchase Limit Raised On F and G War Bonds

Secretary of the Treasury Morgenthau announced on May 25 that the limitation on purchases of Series F and G War Bonds in any one calendar year will be raised from \$50,000 to \$100,000, effective July 1. Series F Bonds are designed for the larger investors, for trustees, for reserve funds, while Series G bonds is a current income bond intended for both small and large investors. Both series have a 12-year maturity and carry a return of about 2 1/2% if held to maturity.

The change in the purchase limitation for these bonds does not affect the Series E bonds. Purchase of this latter issue, intended chiefly for people of small income, is restricted to individuals with a limit on holdings to \$5,000 maturity value of bonds issued in any one calendar year. The issuance of the bonds a year ago was detailed in these columns April 26, 1941, page 2627.

Bond Club To Hear Dewey

Thomas E. Dewey will address the Bond Club of New York at its luncheon meeting today to be held at the Bankers Club. J. Taylor Foster, President of the Bond Club, will preside at the luncheon.

Brown & Sharpe
Merrimac Mfg. Co.
World's Fair 4s, 1941
Evans Wallower Zinc
Panhandle Eastern Pipeline Co.
5.60 Preferred
South American Bonds
Mexican Bonds

M. S. WIEN & CO.
Members N.Y. Security Dealers Ass'n
25 Broad St., N.Y. Hanover 2-8780
Teletype N.Y. 1-1397

Unemployment Shows Decline In March

A decline of 850,000 in the number of jobless persons in the United States in March brought total unemployment in the United States down to slightly less than 3,500,000, according to the Conference Board, New York. A decline of 300,000 in February marked the first check in an upward trend in unemployment which began from a low point last September and reached 4,665,000 in January. Commenting on the March decline, the Board's report says:

"Rapid conversion to war production during the first quarter has reversed the steadily upward trend of unemployment that began last September. The turning point in the growth of 'priorities unemployment' came in February when an initial decrease in unemployment of 300,000 was reported. War production and industrial employment were further expanded to reduce the number without jobs in March by 850,000. By the close of the first quarter, the total number of unemployed had fallen to slightly below 3,500,000, compared with 4,700,000 at the start of the year. For each person unemployed at the end of March of this year there were about two persons without jobs a year ago and almost three persons two years ago."

The Board also states:

"As compared with the unemployment total of 6,635,000 for March, 1941, this March's total represented a decline of 3,155,000."

"The total number of persons employed, including the armed services, rose from 50,714,000 in February to 51,513,000 in March as compared with 48,021,000 in March of last year. Since the start of the year, 1,300,000 persons have found employment in industry or in the armed forces. In addition to the 700,000 taken on in agriculture, slightly more than 200,000 were absorbed in the basic industries, while almost 400,000 were added in the service industries, including the armed forces. Meanwhile, the number on WPA and the other emergency employment receded to 1,278,000, a reduction of almost 100,000 since January."

Hammel & Co. Formed; New Municipal Firm

Hammel & Co., Inc., has been formed with offices at 149 Broadway, New York City, to act as dealers and brokers in general market municipal bonds.

President of the new organization is Richard H. Hammel, who for the past 20 years has been associated with Brandon & Co. and its predecessor, Brandon, Gordon & Waddell of New York City, as Manager of their Municipal Trading Department.

Defaulted RR Bond Index

The defaulted railroad bond index of Pflugfelder, Bampton & Rust, 61 Broadway, New York City, shows the following range for Jan. 1, 1939, to date: High—40 3/4%; low—14 3/4%; last—36 1/2%.

FINANCIAL CHRONICLE

The COMMERCIAL & FINANCIAL CHRONICLE

Reg. U. S. Pat. Office

Volume 155 Number 4076

New York, N. Y., Thursday, May 28, 1942

Price 60 Cents a Copy

New Record Volume Of South American Trade Foreseen With Consequent Money Stabilization

The war is creating a great upsurge of trade among the 10 nations on the South American continent and the volume of their commerce among themselves undoubtedly will reach record heights in the latter years of the conflict, according to D. Stewart Iglehart, President of W. R. Grace & Co., and the Grace Line, which have been active in South American trade for nearly 90 years.

In a statement issued May 25, Mr. Iglehart, who has been a close observer of South America since he went there first as a resident manager of Grace Company interests more than 40 years ago, observes that "between 1914 and 1918 inter-South American trade nearly tripled, increasing from 130 millions of dollars to more than 410 millions," and he states that "ever since the first World War inter-South American trade volume has remained on a higher level, the annual total never falling below the 1914 figure except in the low year of 1932." Mr. Iglehart continued:

Every indication now is that South American commercial history in this war is going to repeat itself. The increase in the trade of the 10 nations among themselves has already started in large volume, total exports of all Latin American nations to their neighbors hav-

ing expanded 20% between 1939 and 1940. Incomplete figures for 1941 forecast that the relative increase for that year will be even larger.

Gratifying though it is, the increase of trade among the South American nations by no means satisfies their need for many manufactured articles which they do not make. For these they look to the United States but the shortage of such products here and lack of shipping space southbound combine to deny our neighbors many things needed for their economic life. This is a hardship to them of which Washington is conscious and no doubt seeking to remedy.

If the 1914-1918 ratio recurs in this war period inter-South American continental trade in 1943 should reach a total of 600

(Continued on page 2040)

FROM WASHINGTON AHEAD OF THE NEWS

By CARLISLE BARGERON

A lot of the more farsighted Washington correspondents have been doing a lot of thinking the past week about whom, when the war is victoriously over, will get the credit for it, I mean the credit for the victory, not the war.

Heroes galore have been pouring in on us: Bulkeley, Doolittle, Wheless, O'Hare and the spirit of Colin Kelly, etc. These young men have accomplished a tremendous lot. They went out to the battlefronts and made good. Undoubtedly, too, they were of that breed that used to skirt around the corner screechingly on two wheels and make all of us say: Those boys will never come to any good end. They are the representatives of the generation that was "soft," the representatives of that generation about whom we elders used to speak despairingly as the "ne'er do wells."

It so happens that those boys are giving a right good account of themselves.

But in spite of this, and with all their medals, can they possibly compete in the after-war period, with the more articulate men prevalent in Washington who will undoubtedly insist that they were the ones who won the war, who, indeed, are now insisting that they are the main front.

(Continued on page 2041)

One Reader Says...

"The Financial Chronicle has been so useful that we have had the copies bound and kept for reference."

Running through our correspondence, we find a subscriber whose file of bound copies dates back to 1887—another to 1906—and still another to 1880. Can there be any doubt in your mind about the value of binding your copies of the Financial Chronicle, of having at your finger tips a complete record of all important financial developments? The new Financial Chronicle was designed for binding. With the larger page size, bound volumes will be thinner, will open flat and will be easier to handle.

This is merely a suggestion—passed along to you because we want you to get full value from your subscription to the Financial Chronicle.

GENERAL CONTENTS

Editorials

Why Save Or Invest In A Savings and Loan Association? By Horace Russell* (In Section I).....	2024
"Fixed Value" Loans in Germany.....	2034
Politics as Business Planning (Boxed)	2033
*General Counsel U. S. Savings and Loan League, Chicago.	2048

Regular Features

Financial Situation.....	2033
From Washington Ahead of the News	2033
Moody's Bond Prices and Yields.....	2042
Items About Banks and Trust Cos.	2048

State of Trade

General Review	2035
Commodity Prices—Domestic Index.....	2044
Carloadings	2045
Weekly Engineering Construction.....	2043
Paperboard Industry Statistics.....	2045
Weekly Lumber Movement.....	2047
Fertilizer Price Index.....	2044
Weekly Coal and Coke Output.....	2043
Weekly Steel Review.....	2042
Moody's Daily Commodity Index.....	2042
Weekly Electric Power Output.....	2042
Weekly Crude Oil Production.....	2046
Non-Ferrous Metals Market.....	2041
Gross and Net RR. Earnings (Mar.)	2046
Federal Reserve April Business Survey	2035, 2043

Miscellaneous

Objective of Manpower Commission.....	2037
FDR Cuts WPA Appropriation.....	2037
Heads Washington AIB Chapter.....	2037
War Industry Loans Increase.....	2037
Deferred Payments for Wheat Crop Insurance	2044
RFC to Aid Dealers in Rationed Goods	2044
Treasury Receipts at \$15,000,000,000	2035
War Bond Reissue Provisions.....	2045
April Cotton Spinning Activity.....	2045
Old-Age Retirement Benefits Decline in 1941.....	2046
Bank Loans for War Production Up	2046
Says Pan-Americanism Will Establish Trade Pattern.....	2036
FDR Predicts Long War.....	2036
Youths 18 to 20 to Register.....	2047
Bans Sight-Seeing Buses.....	2047
To Permit Wheat Loan Redemption	2043
Says War Housing Schedule Must Expand	2043
Hull Declares Early Victory Optimism	2034
To Establish New War Foods Boards	2034
War Industry Strikes Higher in Apr.	2042
Jones Calls for Synthetic Rubber Expansion	2042
Weekly Worker Earnings at Peak.....	2042
To Study Wage Stabilization.....	2042
April Bldg. Permit Valuations Down	2041
Predicts Increased AEF.....	2041
Treasury Urges Wage Deductions for Tax Purposes.....	2038
Braden Assumes Cuba Post.....	2038
Plan for Protection of War Plants	2038
House Group Raises Capital Gains, Surtax rates	2038
Factory Workers Hours, Earnings in March	2040
Sees Record Volume of South American Trade.....	2033
Installment Sales Rule Clarified.....	2040
OPA Explains Price Order and State Trade Laws.....	2040
U. S. Funds to Cuban Sugar Mills	2040
OPA Extends War Rent Areas.....	2040
Seeks More Funds for Navy.....	2040
Fed. Intermediate Debentures Sold	2040
War Savings Radio Program Honored	2040
Plant Conversion for War Needs Still Problem	2039
Warn of Acute Rubber Shortage	2039
Justice Dept. Creates War Division	2039
Employment Principal Post War Problem	2039
Patman Bill Opposed as Real Estate Threat	2039
Treasury Offers Notes on Exchange Basis	2048
OPA Corp. Data Survey Limited..	2048
Living Costs in Industrial Cities Up	2048
Announces Payment on Danish Bonds	2048

THE FINANCIAL SITUATION

In the course of an evidently carefully prepared and, on the whole, admirable address last week, ex-President Hoover remarked that "dictatorial economic powers" in the hands of the President, or "just plan fascist economics" were essential to the winning of the war. So much attention has been attracted to this assertion of Mr. Hoover that there is danger that his main theme will be neglected. His real message was to the effect that we should surrender as few of our traditional liberties as possible, and that those necessarily surrendered should be restored as soon as possible after hostilities cease. We should, he said in effect, insist upon the maintenance of the essentials of free speech, and a free press, not only because they are valuable even in war time but by reason of the fact that they will be the most potent of weapons for use in the restoration of all other freedoms we feel obliged to surrender "for the duration." He defended the right to criticize even the President, war or no war, and pled calmly but strongly for less intolerance of those who before Pearl Harbor thought we should remain at peace and he denounced the "smear" tactics for the recent years so much practiced in political circles.

An Important Issue

Whatever may be thought of his assertion about "plain fascist economics" in times of war, he raised a most important issue at a time when it gravely needed airing, and his words for the most part were plainly words of wisdom. Yet it appears to us that one aspect of this present danger of losing our freedom, economic as well as other, permanently was overlooked. To be sure, nothing could be more important than preservation of freedom of speech and of the press within those limits imposed by the necessity of winning the war. They are the tools upon which we must rely in preserving our liberty as far as may be during the war and of regaining it all after peace comes. They are, however, after all, but the tools with which we

(Continued on page 2036)

Political vs Business Planning

We of American business are planning for the future, fighting men, planning for your future and for ours.

It is an opportune time to reveal that the United States Chamber of Commerce, nationally representing American business and industry, is now working to find a solution to our post-war problems.

This is our pledge to you, men of the fighting forces: We will have jobs for you when you return to your country. ***

We cannot allow hundreds of thousands of men and women, hungry for employment, eager for a chance to use their talents, their brains and their energy, to go jobless in this land of hope and opportunity.—Eric Johnston, President of the Chamber of Commerce of the United States.

It is hardly "news" to the well informed that American business men, whether through their organizations like the Chamber of Commerce of the United States or in their own offices and laboratories, are planning for the post-war period.

Looking carefully and realistically to the future is their habit. That is the reason, or one of them, why American industry has made its record of achievement during the past century.

The trouble is that there are others who are planning, too, and their handiwork may well make it impossible for industry to accomplish what it otherwise might easily achieve.

It is incumbent upon the American people to see to it that that does not happen.

Over-Optimism On Early Victory Held Perilous

Secretary of State Cordell Hull, in a formal statement issued on May 23, warned the public against being too over-optimistic about an early victory over the Axis powers. Secretary Hull said in a statement read to his press conference that the "hard fight" will be won "only by the combined all-out efforts of all our people and all of the United Nations," adding that "we should accept our successes in a spirit of sober thanksgiving and meet our reverses with a grim determination to fight all the harder to ultimate and complete victory."

Mr. Hull had been reported as intimating at an earlier press conference (on May 20) that victory might come sooner than had been expected several months ago in view of recent encouraging developments at home and abroad. The issuance of the statement is regarded as intended to correct any erroneous impression that may have arisen from the May 20 reports.

Secretary Hull's statement of May 23 follows:

I have noted with uneasiness that some of the American people, seeing the rapidly increasing strength of the United States and United Nations' successes in various places, are inclined to anticipate an earlier victory than they had heretofore expected. We can too easily be over-optimistic. We are in a hard fight which will be won only by the combined all-out efforts of all our people and all of the United Nations.

We should accept our successes in a spirit of sober thanksgiving and meet our reverses with a grim determination to fight all the harder to ultimate and complete victory.

I have said it recently, but I repeat because it is most important: "Victory will come sooner and with a vast saving in suffering, in life and in property in proportion as every man and woman in this country and each of the United Nations realizes the extreme danger from the purposes of the worst barbarian leaders in all history who plan to conquer and brutally subjugate the world by methods of unparalleled savagery."

Victory will be hastened by every additional ounce of effort which each one of us puts forth in a situation that is as threatening as if his own house were on fire. It will be delayed and will involve an incalculable and unnecessary increase in suffering and in losses with any weakening of such realization and with any lagging in effort and exertion.

New War Foods Board To Be Set Up: Nelson

Donald M. Nelson, Chairman of the War Production Board, revealed on May 21 that an over-all food requirements committee will soon be established under the WPB. Mr. Nelson's announcement was contained in a telegram read to the meeting of the Associated Grocery Manufacturers of America in New York City. He also disclosed that Secretary of Agriculture Wickard will probably head the new organization, which will include representatives of the armed forces, the office of Price Administration, the Board of Economic Warfare and the WPB.

Mr. Nelson's telegram said that the committee will "establish the policies and programs by which America's food supply will be produced and processed during the war," and added that an elaborate food administration will not be necessary since operating details will be handled by existing agencies.

Editorial—

"Fixed Value" Loans In Germany An Experiment During The Runaway Inflation

By KARL KORANYI

With the progress of the currency depreciation after the first World War, distrust in the national currency of Germany became general. On pay-days, the housewife waited at the factory gates or at the office building in order not to lose an instant in exchanging her husband's earnings for tangible goods. Shopkeepers who found it more profitable to close their stores than sell their merchandise, were forced by law to sell for cash the goods which they had taken out of display or hidden away.

The flight from the currency had spread rapidly. Since about 1921, values expressed in that currency had become meaningless. At that time, a Berlin court fined a culprit 600 pounds of coal, and a municipal council leased a swimming pool to a club at the rent of the price of thirty large mugs of light beer as charged at a popular chain restaurant. In some big mining and metal concerns the salaries of top executives were fixed in pig iron or steel units.

Strange as it may seem at first, there was a scarcity of capital despite the abundance of money. As a matter of fact, for all practical purposes, the capital market did not function at all. The rapid fall in value of the currency had largely destroyed the incentive for saving or for the investment of idle funds.

In 1922, several big industrial companies were conferring with the aim of creating their own "stable value" currency when some financiers evolved the idea of issuing a new type of loan in which commodities served as the basis for calculation of the amount of subscription, interest and redemption.

These "fixed value" loans or, as they were sometimes called, "commodity" loans were subscribable and redeemable in the national currency, the price of certain commodities being used as an index for evaluating this currency. They were, in a way, kindred of the gold clause and multiple currency loans, all of them springing directly from unsettled currency conditions or, at least, a general distrust in the government's ability to maintain a stable national currency. Yet, they are distinguished from these two groups by the fact that they aim at sustaining the real or commodity value of the invested capital rather than its equivalent in gold or foreign exchange.

The construction of such loans was comparatively simple. While the details varied from case to case, the general principle held that subscriptions were made according to the prices ruling on the date of subscription for the particular commodity upon which the issue was based, while interest payments and redemptions were contracted for likewise according to the prices ruling on the dates allotted for payments. The idea was to substitute for the currency or gold, and their respective buying power, some commodity or, rather, its price. Not only did it inspire great confidence, in some investors' minds, to have their capital always linked with the price of commodities, but also experience proved that such investors actually fared better in the end.

Among the first of such issues were the Oldenburg State Credit Bank rye bonds issued at the beginning of 1923.¹ The subscription price represented the value at the time of issue of 125 kilos (1 kilo=2.2 pounds) of rye, redemption to begin April 1, 1927, based on the value of 150 kilos of rye at that time. The exchange quotation of rye on the date of redemption was to determine the rate of redemption. Interest was represented by the difference of 25 kilos between the price of issue (125 kilos) and the price of redemption (150 kilos).

Another scheme is exemplified by the 5% Badenwerk Coal Loan of 1923.² The loan represented the paper Mark equivalent of the value of 125,000 metric tons (1 metric ton = 1,000 kilos) of coal of specified grade, and bore interest at 5%. Individual shares were issued for 10,000, 5,000, 2,000, 1,000 and 500 kilos of coal. All charges were to be calculated on the price of coal.

Along these lines, various coal, lignite, sugar, potash, timber and rye loans were issued by central and local governments as well as by corporate bodies.

Also the contraction of private loans, such as mortgages, on a similar plan had proceeded to an advanced stage. Thus, in East Prussia arrangements were made to grant loans to farmers on a rye basis, this commodity being chosen because of its importance in the German diet and the fact that it is grown in large quantities all over the country. In this particular case, the provincial authorities issued mortgage bonds to the value of a certain quantity of rye, with interest fixed in similar terms. The holder

then had to find a person willing to lend on the security of this mortgage or would have to sell the mortgage bonds, handing over the proceeds to the mortgagor.³

In practically all cases these loans met with singular success and were oversubscribed shortly after subscriptions were opened. The issuing corporations, of course, received only national currency but they were generally able to convert such currency readily into real securities or materials before much further depreciation occurred.

Practical experience proved that once the people had lost confidence in the stability of the commodity value of the currency, the only way to raise new funds in the capital market, at reasonable terms was to convince the investors that they could hope to receive interest and redemption based on about the same buying power they had given away regardless of the nominal value of the currency involved.

To reduce the burden of such guarantee, the debtors tried whenever possible to take as basis for the issue their own particular product or a commodity they used as raw material in their finishing process. Thus rye loans were very convenient to farmers and farm credit associations, particularly as in this section of economic life a primitive and crude rye currency had already been established at an early stage of the inflation. In 1924, about fifty million quintals of rye loans were listed on the German stock exchanges. Compared with rye, wheat was of only minor importance.

Coal loans also were a very popular investment. Coal as a commodity basis was favored by gas, light and power companies, especially since in most power supply contracts the prices of energy were linked with the coal price. Some municipalities which owned or operated an electric power plant also chose coal as the most suitable basic commodity for their loans. For similar reasons, coke was taken in some cases.

In certain parts of Central Europe, lignite takes the place of coal in power plants. Hence lignite or brown coal was the basis for some industrial loans. To make its bonds still more attractive, the State of Hesse issued a compound lignite and rye loan whereby the denomination was defined as the arithmetical average of a quintal of rye and a metric ton of lignite. Some local governments and public utilities found it more convenient to replace the coal price by the price of electricity in their loan indentures. Communities which owned extensive forest areas issued lumber and timber loans.

As to the public response to the various commodity types, coal and rye loans led in popularity. On the other hand, lumber and timber loans never appealed much to the average investor, who seemed to prefer a commodity with a broad international market or, at least, a commodity the price of which was controlled by a syndicate.

It is, of course, a point of great interest to both the investor and the debtor whether the stock exchange quotations of these bonds were in line with the price and fluctuations of the respective commodities. And here experience taught that while during the runaway inflation the stock exchange quotations had caught up fairly well with the commodity prices, they lagged considerably behind them after the currency stabilization. At the end of 1926, for instance, the price of 5% gold mortgage bonds at the German stock exchanges was 80 to 85% of parity. At the same time, the 5% coal loan of the State of Baden was quoted at a discount of 29%, and the 5% rye bonds of the semi-official German Rye Loan Bank at a discount of 34%.⁴ An explanation for this might be found in the fact that once the commodity value of the national currency has been restored or stabilized, the further price development of the basic commodities becomes much more uncertain and, measured in terms of the currency, more unstable than hitherto. Although most of the basic commodities were staple goods with a broad international market, the domestic and not the world market prices were decisive for the valuation of the loan. The home market price, however, was not only dependent on the world market fluctuations but was also subject to such modifying factors as good or bad harvests, labor conditions, taxes, government regulations, etc.

Another characteristic of the price curves of these loans was that their fluctuations were much smaller than those of the respective commodities. This fact, however, is not surprising since according to the loan terms the price average of several weeks or even months was to be taken as a basis for the computation of both the interest and the redemption. Thus, price declines or increases were reflected in the stock exchange quotations only if they indicated an actual change of the price trend.

After the currency stabilization, the amortization of the fixed rate obligations progressed rapidly and was almost everywhere far ahead of schedule. The above-mentioned discount was no doubt a great stimulus for the debt-

ors to increase their sinking fund and redemption purchases. Furthermore, certain accounting difficulties made such profitable operations all the more desirable. And, above all, there was always a risk regarding the future price development, which the debtors hastened to eliminate as soon as possible.

With the definite stabilization of the currency, the issue of new commodity loans stopped. Some debtors offered a premature redemption of the whole issue or a conversion into a currency loan with a gold clause. The investors' interest was no longer centering on fixed value bonds.

Later on some writers tried to minimize the significance of these loans and would see in them nothing more than a short-lived product of the inflation psychosis. No one can, however, deny the fact that they played a very important part during a serious monetary crisis.

1. See: Salig's stock exchange yearbook, Berlin 1924/25.

2. Ibid.

3. Bulletin of the London City and Midland Bank, October, 1923.

4. See: "Wertbeständige Anleihen" by E. Wolfgang, in: Wirtschaftskurve der Frankfurter Zeitung, Frankfurt/M., Vol. 1926/IV.

The State Of Trade

Statistical news reflected the high rate of operations in the heavy industries, steel operations hitting an all-time high during the week of May 16. However, electric power production was off slightly, and freight loadings were off a bit, but continued to reflect the increased acceleration of the war production effort. There was a slackening in retail demand for goods. The Federal Reserve's index of industrial production in April set a new high of 174% of the 1935-39 average. Activity continued to expand in the first half of May, the Board reported.

Following the posting of price ceilings there was a noticeable drop in the rush of consumers to stock up on goods, and for the first time this year, Dun & Bradstreet reported that retail sales failed to maintain an increase over 1941. Wholesale trade, in dollars, also averaged slightly below a year ago.

There has been a noticeable let-down in buying in the Nation's retail stores over the last several weeks. Whereas during the first three months of the year dollar sales averaged somewhat better than 20% above the comparative 1941 period, they now are showing gains of around 5%, a condition which has prevailed for nearly six weeks. It is pointed out that with retail prices up about 18%, this means that the actual volume of merchandise moving across store shelves is considerably under that of a year ago.

There are several explanations for the slowing down of retail activity. Some merchants hold that it is a natural development, coming as it has after several months of heavy buying by consumers. These merchants believe that a large section of the public is well supplied with merchandise for current needs and in some instances for some months to come. Gasoline rationing also is viewed as having a retarding influence on retail sales. Women who usually shopped by automobile have not as yet taken to other transportation in any great numbers.

Declining retail trade is not the only thing merchants have to worry about these days. The mechanical problems arising in complying with the OPA price regulations are many: The law is not clear on numerous points, and promised interpretations and supplementary rulings from Washington still are being awaited.

Business failures continue at a low level. The number of failures reported by Dun & Bradstreet, Inc., in March was 13% lower than in the same month last year. The liabilities of these insolvent concerns were 10% smaller.

There is good reason to believe, however, that the trend of insolvencies will soon turn upward. Even in March, failures among food, apparel, lumber and paper manufacturers were more numerous than a year ago. A sharp decline in the number of insolven-

cies in retail trade, outside the automotive field, however, brought about the reduction noted.

It is pointed out that the curtailment in the volume of sales in many lines resulting from existing production and priority restrictions and the narrowing of profit margins under price ceilings will bring about a drastic change in the situation confronting numerous retailers. Observers state that many marginal storekeepers will feel the attraction of the high wages paid in defense industries. Not a few younger retailers will be going into the army. Where they are not in good financial condition, such liquidation will be accompanied by insolvencies.

The trend of commercial failures has been downward for some time past, and credit policies in many lines have reflected this condition. Dun's insolvency index declined to a low point late last year, and since then its trend has been slightly upward. But the unfavorable effects of the war upon the volume of business and profit margins of numerous concerns, especially retailers, point to a considerable rise in business failures, and an even greater increase in the number of liquidations, during the period ahead, informed observers state.

A contra-seasonal decline in electric power output was shown last week, according to the figures released by the Edison Electric Institute. For the week ended Saturday May 16, the amount of electrical energy distributed by the industry was 3,356,921,000 kilowatt hours, compared with 3,365,208,000 kilowatt hours produced in the preceding week. The output for the week represented a drop of 3/10ths of 1%, but was 11.5% higher than in the same week last year. The output for the country in the preceding week was 12.0% higher than in the corresponding week last year.

Loading of revenue freight for the week ended May 16, totaled 839,052 cars, according to reports filed by the railroads with the Association of American Railroads. This was a decrease of 201 cars from the preceding week this year, 21,750 cars under the corresponding week in 1941 and 159,987 cars above the same period two years ago.

This total was 131.09% of average loadings for the corresponding week of the 10 preceding years.

Steel production for the current week will amount to 1,691,-

Federal Reserve Board Reports Industrial Activity Increased Further In April

The Board of Governors of the Federal Reserve System reported on May 23, in its monthly summary of general business and financial conditions, that industrial activity increased in April and the first half of May reflecting continued advances in armament production. Following an increase in buying during the first quarter, retail trade declined somewhat. Wholesale commodity prices advanced further. The Board's summary continued.

Production

Expansion of industrial production in April was reflected in an advance in the Board's seasonally adjusted index from 172% to 174% of the 1935-39 average. This increase followed upon a period of relative stability during the first quarter of the year, when growing war production was offset by decreased civilian output.

Since the beginning of the year total volume of industrial output has shown little change but there have been marked differences among individual industries. In general output of machinery, chemicals, and armament of all kinds has continued to expand at a rapid rate. There have also been substantial increases in output of electric steel, nonferrous metals, glass containers, wood pulp, and coal. On the other hand, output of many products for civilian use such as automobiles, tires and tubes, wool textiles, electrical appliances, alcoholic beverages, petroleum, and petroleum products has been sharply reduced either by direct order or by shortages of material or transportation facilities. In the month of April crude petroleum and petroleum products were the principal commodities showing a decline in output. Output of furniture, cotton and rayon textiles, manufactured foods, paper products, and tobacco products has been maintained in large volume.

Value of construction contracts awarded in April, as reported by the F. W. Dodge Corp., was almost one-fifth below the high March total, reflecting a decline in publicly financed construction. Residential contracts decreased by one-fourth and for the month were at about the same level as last year. Awards for non-residential building increased slightly, mainly because of a 40% increase in awards for factory construction, practically all publicly financed.

In the first four months of 1942, total awards were about one-fourth greater than in the corresponding period last year; public awards more than doubled, while those for private projects were down by about two-fifths. Public awards in

800 net tons of ingots, with 99.6% of facilities in use, equaling the all-time peak output established two weeks ago, the American Iron & Steel Institute announced.

Estimated output for the current week compares with 1,685,000 tons last week, when operations were at 99.2%, and with 1,591,300 tons in the like 1941 week.

Industrial activity is expected to spurt markedly this month after several months of relative stability. The Federal Reserve Board index of industrial production as a result may go well above the 175% (of the 1935-1939 average), informed sources state.

The index advanced to 174 during April, after remaining at 172 during March and February. The acceleration in arms production was such as to offset declines due to the changeover of civilian production.

With changeovers nearing completion in such major industries as automobiles, the rise of industrial activity should now be quite rapid, observers state. It is generally felt that the index should top the 200 level some time this year.

this period made up over 70% of the total, compared with about 40% last year.

Distribution

Retail sales declined somewhat in April, following a considerable amount of anticipatory buying during the first quarter of this year. At department stores, dollar sales in April were about 10% below the first quarter average, making allowance for usual seasonal variations, but were 5% above the level prevailing during the latter part of 1941. During the first half of May sales showed a further decrease and were around 6% larger than a year ago in contrast with price increases amounting on the average to about 20% over the year period.

Total freight car loadings increased sharply in April owing chiefly to larger shipments of coal and forest products, and to a sharp rise in iron ore loadings as the Great Lakes shipping season got under way. Shipments of merchandise in less than car-load lots, which had begun to decline in March, were reduced sharply further in April, reflecting Government action to increase the average load per car in order to effect fuller utilization of railroad equipment.

Commodity Prices

Beginning on May 11, wholesale prices of most commodities were limited to the highest levels reached during March, according to the general maximum price regulation issued April 28. Effective May 18, retail prices of most commodities were likewise limited. Retail prices of related services will be limited beginning July 1.

About 30 new maximum price schedules for industrial products were issued from the middle of April to the middle of May. Most of these covered wholesale prices of items previously subject to informal or temporary controls. Upward adjustments in maximum prices were allowed for coal, ferromanganese, tires, petroleum products, and a few other items.

Wholesale prices of most farm products and basic foods, which are exempt from direct control, showed little change in this period, following sharp increases earlier in the year.

Bank Credit

During the five weeks ending May 20, Federal Reserve Bank holdings of Government securities increased by about \$200,000,000, while currency in circulation rose by \$260,000,000. Member bank deposits increased during the period and required reserves showed a corresponding growth. The net result was a decline of \$300,000,000 in excess reserves. Holdings of United States securities at banks in leading cities increased further, while commercial loans declined. Liquidation of loans was concentrated at banks in New York City and in the Kansas City district.

United States Government Security Prices

Prices of U. S. Government bonds declined in the last half of April, but steadied in the first half of May. Rates on current Treasury bill issues rose from about 0.20% in March to 0.36% in May. The Federal Open Market Committee announced on April 30 that Federal Reserve Banks stood ready to purchase all Treasury bills offered at 0.375%.

Treasury Receipts At \$15 Billion Record

The American people have poured more than \$15,000,000,000 into their Treasury since the beginning of the calendar year, the Department's ledgers showed on May 20. From Jan. 1 to May 15 Government receipts from taxes, borrowings and all other sources amounted to \$15,797,000,000, a sum, Treasury officials said, far in excess of any amount ever collected in a comparable period of time, says the Treasury's announcement, which further stated:

Contributing largely to the heavy influx was the voluntary purchase of \$3,117,000,000 of War Savings Bond and Stamps during the period, which indicated the widespread popularity of this class of security, particularly in the light of the limit on maximum purchases permitted in any one year.

Income tax payers, making their first returns under the higher levies enacted last year, contributed a total of \$3,905,000, principally during the first instalment period on March 15. This rate, of course, is not expected to be maintained during the remainder of the year because many small taxpayers waived the privilege of instalment payments and remitted in full, officials said.

Of the remainder, a total of \$4,208,000,000 has been realized through the purchase of Treasury bonds, including the issue of 2½ 20-25-year bonds which remained open for subscription for a period of 10 days and which was closed on May 14; \$1,506,000,000 through the sale of Certificates of Indebtedness, and \$343,000,000 through the net sale of Tax Savings notes purchased in anticipation of future income tax assessments.

The cost of the war is expected to increase progressively from the present rate of about \$3,500,000,000 a month to more than \$5,000,000,000 a month by the end of the calendar year 1942. Nevertheless, Treasury officials said that it was a proof of the financial soundness and the patriotism of the country that the vast amount of \$15,797,000,000 could be collected without dislocating the national economy or without any widespread public awareness of the total amount of money involved.

In the table that follows is a summary for the first four and a half months of the year of receipts and expenditures, taken from official Treasury records:

	(In millions)
Receipts—	
General revenue:	
Income tax	\$3,905
Miscellaneous	1,553
Other, excl. transf. to Federal Old Age and Survivors Ins. Trust Fund	402
Net receipts	\$5,860
Trust Fund Receipts, etc. (net):	
Federal Old Age and Survivors Insurance Trust Fund	402
Unemploy. Trust Fund	347
Other	—12
Total trust fund receipts	727
Public debt receipts, cash (net):	
Marketable issues:	
Certifs. of Indebtedness	1,506
Treasury bonds	4,208
Treasury notes (tax series)	343
United States savings bonds	3,117
Other	26
Total public debt receipts	\$9,200
Total gen., trust and public debt receipts	\$15,797
Expenditures—	
General	\$2,142
War activities	12,192
Governmental corporations and credit agencies (net)	1,193
Total expenditures	\$15,527
Excess of receipts over expends.	\$270
General Fund Balance—	
Dec. 31, 1941	\$3,560
May 15, 1942	3,830
Net increase	270

THE FINANCIAL SITUATION

(Continued From First Page)

must work. Of course, intolerance and the "smear" technique are undoubtedly heavy burdens for democracy to carry for they becloud issues and render it difficult, if not impossible, to fix public attention upon the real questions of the day.

A More Fundamental Question

But behind all this lies a more fundamental question with which the American people have for a decade shown but little disposition to come to grips. That subject is at bottom the relationship between liberty and economic welfare. Unless and until we get our thinking straightened out on this subject and keep it so, freedom neither of speech nor of the press will save us from much hardship which we need not endure. Freedom to say what we think or to publish what we think, if we persist in thinking things which are not true, in failing really to think at all, or in permitting clever, smooth politicians and others to tell us what we should think, will not suffice. Something of this sort has been the source of most of our difficulties for the past decade—despite possibly well grounded suspicion that there were and are leaders in public life who would like very well to suppress free discussion—and something of this sort probably holds much more danger for the future than attacks upon free speech and a free press. It is more than doubtful that the American people will long suffer much infringement of their right to say what they want to say, or great abridgement of the freedom of the press. These rights are too highly prized, and have been for too long a time.

Freedoms Misused

The greatest danger is from those who make clever and plausible use of the rights of free speech (including the radio) and of a free press to build air castles into which all too many of us are enticed. It may well be that the war, particularly industrial achievements during the conflict, will seriously enhance that danger. There is already considerable evidence of it. How often do we read or hear statements by men of influence that after the experiences of this war, we shall never permit this or that to happen in this country — wide-spread unemployment, unequal division of income, high prices, and a dozen other such things—and it is usually obvious that the speaker or writer means to say that such unfortunate circumstances will be prevented from arising by Government fiat, or something very like it.

Economic Welfare and Liberty

We hazard the guess that our post-war liberty, particularly our economic liberty, stands in no greater danger than that arising from the persistent fallacy that broad economic welfare and economic liberty are somehow by their very nature in eternal conflict. It will be recalled that in 1932 Mr. Hoover, then a candidate for re-election to the Presidency, was often criticized by the thoughtless for talking about liberty when millions of people were crying for bread. He may have committed an error in political tactics, but it is a fact that he who surrenders his liberty for bread will not long have either. But the fascists, the communists and the New Deal prophets have for 10 years been preaching a different doctrine. According to them, the more abundant life can best be achieved by a surrender by the people of at least a part of their traditional economic liberty—if indeed it can be achieved in any other way. They, of course, have not always said so in so many words, but that at bottom has been the gist of much of their doctrine. It has without question made a deep impression upon many minds in this country.

War Achievement and Liberty

The record of a regimented industry in supporting this war effort, and the conditions which of necessity must obtain when peace comes will more or less certainly be used by those of such a mind again to preach the economic "advantages," not to say the "necessity," of continued abridgement of liberty of action in the business world. So long as the American people have not a clear understanding and a full realization of the fact that economic welfare, far from conflicting with or antagonistic to liberty, is rather dependent upon it, just so long will our post-war liberty be in danger. Those leaders who really would protect our liberty would, therefore, do well not only to see to it that freedom of speech and of the press is scrupulously safeguarded during the war but also to make sure that free speech and a free press (including the radio) are employed effectively in making it clear to the unthinking that one of the essentials of full and continuing economic welfare is liberty. Neither free speech nor a free press can in

the nature of the case guarantee us all those other liberties which are essential unless both are effectively used for that purpose.

Partial Freedom

Another fallacy, also grown popular of late years, is found in the contention that we can put business in shackles and in addition hedge it about with all manner of obstacles which in practical effect amount to shackles, and at the same time maintain our traditional liberty. The truth of the matter is that a very large part, not to say the major and most vital part, of an individual's existence is composed of what is termed business activity. If he must pay homage to racketeering labor unions in order to obtain employment; if he must comply with so many regulations and restrictions that he can not longer earn his daily bread in the conduct of his usual business; if, as in the case of the farmer, he is paid to refrain from using his own judgment and penalized for using it; if he is to be crushed by Government competition at the taxpayers' expense; if taxation is so arranged that he can retain but a pittance of his earnings no matter how hard or how skillfully he works; if for any of these reasons he is obliged presently to become virtually a ward of the politicians—then he is no longer a free man and the general level of economic welfare will severely suffer no matter how free he is to complain and criticize.

It is, of course, of the utmost importance that we refuse to surrender the tools with which we can keep ourselves free, but even more important is it that we insist upon the essence of freedom itself—important not only for freedom's sake but that we may continue to build a progressively more comfortable existence for ourselves as the years and the decades pass.

Pan-Americanism Will Establish Pattern For Future Foreign Trade, Says Chatfield-Taylor

At the World Trade Luncheon in New York on May 18, during Foreign Trade Week, Wayne Chatfield-Taylor, Under Secretary of Commerce, commenting on the discussions observed that "you foreign traders always have had much to discuss, you have talked of the past, you have talked of the present, of course, but most of all, you have talked of the future. Therefore, if I touch only briefly on

most of my comments to the pattern of the future, I believe that I shall be carrying on a tradition which you yourselves have well established." The Under-Secretary's talk led up to the "general principles which will determine the character of future foreign trade," and in expressing the belief "that here in this Hemisphere, almost without our knowing it, there has been created the pattern, there has been brought into being the inspiration for our world of the future," he said, that "for want of a better term, and I don't know that a better term is necessary or desirable, we can say that the pattern is that of Pan Americanism." "Pan Americanism is not a new idea," he stated, "but its history has been marked by disappointments and by failures. It was born in an age of despotism, it was born in battle. For years it was scoffed at, and its occasional revivals, or shall I say struggles to remain alive were considered mere occasions for flowery oratory, conferences where men with little in common talked about the glories of the past, or mouthed sonorous phrases about an Utopian future." He further remarked:

"...I do not believe that the resurgence of Pan Americanism can be attributed to the farsighted statesmanship of any individual, or to the organized effort of any nation. But I do believe that many individuals, in all the nations of this Hemisphere, during the past decade have found in Pan Americanism something which offered them the ideological sanctuary which they were seeking."

They found far more than sanctuary, they found ideals and like-minded men and women who were willing to sacrifice brief personal advantage in order to forge the ideals into a practical frame-work on which their conception of modern civilization could be built.

On a recent visit to Mexico, I found that the unity of purpose and the belief in the destiny of Pan American ideas

which was noticeable at Rio, had if anything intensified. Pan Americanism is going places. At Rio the spirit of Pan America showed its full vitality, it demonstrated the full promise which its sponsors had long believed to be inherent.

The Under-Secretary went on to say that at "in addition to the basic concepts to which I have just referred there are likewise appearing, and with equal vigor, certain ideas which offer a pretty clear picture of general principles which will determine the character of future foreign trade. These ideas, he enumerated in part, as follows:

1. Domination by a master race, a master nation, or a master class within a nation is untenable. That is what this war is about, that is what we are fighting against. Translating this into what we are fighting for it means the Good Neighbor Policy—a system of international organization and understanding under which agreements on foreign trade will be reached not merely because one nation is strong and another nation is weak. To be sure there will be tangible reasons for agreement but not the tangible reasons represented by a club or a division of tanks.

Concessions which turn over to private groups the exploitation of natural resources or the exclusive development of vital national functions such as transportation and communication, either will not be granted at all or will be so administered that the public interest is fully protected at all times. If such concessions are granted to foreign groups, further safeguards will be imposed which will insure that most of the profits of such enterprises will be available for further development of the economic life of the nation which grants the concession.

3. A national economy or an international economy must be based on full production, full employment, and maximum na-

tional income. This is another way of saying that restrictive concepts of finance or trade which stand in the way of full development will be brushed aside.

4. One crop countries, or one industry countries are a thing of the past. Certain localities, of course, have certain natural advantages, certain populations have certain specialized skills, but the people of all countries are entitled to the benefits of education, science, and invention. * * *

5. The broad controls which will implement basic policies will be administered by governments in agreement with the governments of other friendly and similar minded nations. This does not mean regimentation, it does not mean that individual initiative and the profit motive will be discouraged, but it does mean that the avenues for these activities will be more clearly defined. * * * It does mean that no private group of international industrialists or financiers, no matter how strong, will be able to take action which is fundamentally opposed to the national interest of any one country or any group of nations which have established common interests and common principles.

6. While the temporary cheapness of some particular commodity, especially a commodity which a nation does not itself produce may recommend it for attention, many other factors will be scrutinized before arrangements will be made for its purchase.

7. Curiosity about money, currency relationships, the future of gold, international investment policy, and all the many other intricacies of international finance, is world wide. I use the word curiosity purposely as I have encountered nothing definite enough to report it to you as an idea. Obviously, the extent of the curiosity, and I am sure that you will agree that it is extensive, indicates that change is imminent, and that new financial concepts which will fit and serve economies of full production and maximum national income are in the making. Finance will not be laggard when the time of decision arrives. That time is not yet—finance must serve in war, it is doing so and doing so eagerly and well. When peace and reconstruction come, finance will prove that it too does not fear the future, that it can meet the problems of conversion and full production in peace just as it is meeting the problems of conversion and full production for victory.

FDR Sees Long War And Urges Moderation

President Roosevelt on May 22 declared that the war will be a long one and warned the public against being over-optimistic one week and over-pessimistic the next on the basis of single war events. Reiterating his full confidence in victory for the United Nations, the President told his press conference that public opinion goes up and down from week to week with news reports of war activities and that the American people have a tendency to overstate the effect of these minor engagements. He said the press could be helpful in not overplaying these war developments. In reply to a question whether censorship should pass some bad news in order to restrain public optimism, the President said that this should be done as soon as it does not affect military operations. He added that the only reason for withholding bad news is that it might cause more bad news.

Objective Of Manpower Commission Is To Break Bottle Necks, Declares McNutt

Discussing the objectives of the War Manpower Commission, Paul V. McNutt, its Chairman, at the annual meeting on May 20 in New York of the National Industrial Conference Board said, "Ours is no national job of telling 80 million American workers exactly what job they may hold. American management skill, the wisdom and experience of the worker, and the resources of American labor unions can be relied on to keep most Americans matched to war jobs." "Our tasks," said Mr. McNutt, "is to break the bottle-necks." He added:

Total war has brought us a new problem—the mobilization of a whole nation. And even though we may not have always the best answer, we can recognize the wrong one. We can stop the flagrant losses.

We can see what labor pirating means. We can recognize the impact of discriminatory hiring practices in slowing down war production. We can see the loss occasioned by stiff-necked adherence to seniority and other personnel rules made to fit peace-time conditions.

We recognize these things. And we know that our one job is to achieve maximum production. Anything that stands in the way of maximum production is not private business. It is a thing which stands in the way of America's arms. It is a thing which impedes victory. And it shall and must be broken.

In war the Nation cannot afford and will not tolerate artificial immobilization of workers. Discrimination based on race, creed, or color must go—not because of somebody's ideals, but because discrimination represents waste and industrial slowdown.

America will not make men unemployable by definition. A man with one eye is not disabled for most jobs. The man with one leg can produce for victory on most jobs. The man over 40 is not ready for the scrap heap.

At present, the War Manpower Commission is meeting every Wednesday afternoon as a body reviewing the facts. I have the full benefit of their advice and counsel.

Our first job is fact finding. We know, for example, that on the basis of present estimates, 10,500,000 additional workers will be drawn into war production by Jan. 1 of 1943. By the end of 1943, 7,500,000 additional workers will be needed to meet the 1943 production goal.

During this same period, 4,500,000 men will be added to the armed forces, 2,000,000 in 1942 and 2,500,000 in 1943.

This will mean tremendous shifts in our labor force. Of the 10,500,000 workers we need this year, 7,500,000 may be shifted to war work through the conversion of civilian industries. We shall still need 3,000,000 new workers from the unemployed and from other groups such as women who are not now in the labor market.

These figures must be broken down in terms of the skills involved and in terms of the number of men of such skills now available in the labor market.

Earlier in his remarks Mr. McNutt said:

The cause of victory will not be served by hasty, half-cocked, or misinformed action. The War Manpower Commission has been set up to minimize dislocation, not to create it.

The principle of the War Manpower Commission is a simple and I believe an accepted one. It proposes merely that every worker in America shall apply his skill at that point which will most speed victory.

Just as tin and chromium and plastics needed for war equipment shall not be used on gadgets, so the skill of a ma-

chist or an engineer needed in the production of war equipment shall not be wasted in producing non-essentials.

Just as the priorities for the use of material are governed by the factual determinations of the War Production Board, and not by the market, so the factual determinations of the War Manpower Commission shall set priorities on where and how a man may use his skill.

Shall our procedure be voluntary or shall it be considered draft of labor? To that, I believe, there are two answers, and I think I know the temper of American democracy well enough to know there is no paradox in stating them both.

First of all, Americans want the facts to be determined. Every American worker wants most of all to know where and how he can best put his shoulder to the wheel of victory.

Just as most industries converted themselves in large measure by voluntary action, so American workers will switch to Uncle Sam freely and enthusiastically.

But also, just as in some cases where speculative management or self-interest intervened and Government issued orders or even took over plants, so compulsion may from time to time be necessary in the administration of the manpower program.

* * *

We know our goal and the answers must depend upon reaching it.

The goal is total production—industrial and agricultural—for total war. It is not an enterprise which allows competition between parts of the war effort at the expense of another part.

I wish that I might set down for you the actions which you must take. You are concerned with the detailed job of management. You would like, I am sure, to know of forms and regulations, the channels and the authorities which you must handle.

These you will have to learn at a later date. At present we are getting the facts. The occupational questionnaire will give us new knowledge about the men who make up the labor market. The United States Employment Service is now calling on 15,000 employers, and will soon be calling on 30,000 to get their needs 60, 90, and 180 days in advance, the better to plan advance recruiting and determine training needs.

Meanwhile there are cases which serve to triangulate our problem. They are cases which can be recognized for the bottlenecks they are. They are cases which reveal problems and set issues. Let me cite from some of them as the plainest and most direct indication of what we are up against.

* * *

A dozen Pittsburgh employers—including one Federal agency—are maintaining artificially high hiring specifications. I need cite no one area, but the practice of industry after industry, and State after State, when I point out the employment bottleneck of artificially high physical health standards. Some industries have made their accident records showpieces of perfection by the simple process of setting physical standards as high as those of our pre-war army and classifying

President Cuts \$185 Million From WPA, War Effort Absorbing Many From Rolls

President Roosevelt on May 25 asked Congress for \$280,000,000 to continue the Works Projects Administration program in the 1943 fiscal year, representing a reduction of \$185,000,000 from the tentative figure set in the January budget message. In a special message to Congress, the President said that this amount, together with \$57,000,000 unexpended from the 1942 relief appropriation, will permit an average monthly employment of about 400,000 persons.

The WPA program for the fiscal year 1943, Mr. Roosevelt said, must be one of work relief for those employable persons who cannot obtain employment either in war activities or in other work. For the period beyond the fiscal year 1943, the President added, the provision of work and other forms of aid "must be considered as an integral part of comprehensive measures for social security and public assistance." Saying that he expects to make recommendations to Congress for revising and extending the Social Security Act to provide alternative means of meeting the needs of those now on WPA, Mr. Roosevelt asserted that Congress action on such proposals "will determine the extent to which we can move toward the further reduction or the possible elimination of the Work Projects Administration."

In his message the President also pointed out that there are still an estimated 3,000,000 unemployed persons but said that many of these will be hired during the coming year.

He also declared that the reduction of work relief is possible "without causing undue hardship."

In addition to the \$280,000,000, the President requested an appropriation of \$2,767,000 for Treasury services in connection with the relief program.

For the 1942 fiscal year there was \$875,000,000 appropriated for the WPA, with average employment at 1,000,000 persons.

The President's January budget message was given in these columns Jan. 15, page 226.

The text of the President's message follows:

To the Congress of the United States:

In my budget message to the Congress in January of this year, I estimated tentatively that \$465,000,000 would be required during the ensuing fiscal year for continuing the work relief program by the Work Projects Administration and indicated that a specific recommendation would be submitted later in the year.

The Work Projects Administration and its predecessor organizations were created to meet a temporary relief and employment need for millions of persons out of work during the depression years. The program has been successful. It has provided thousands of useful public projects, and it has permitted millions of persons to maintain their self-respect through gainful employment. More recently the Work Projects Administration has contributed greatly to the defense and war efforts through participation in the construction of airports, access roads, sewer and water facilities, and other useful public works.

Since my January message, funds appropriated or recom-

ming men over 40 as unemployable.

* * *

And on my list of bottlenecks created by unreasonable hiring specifications, I could cite also the Government red-tape which has prevented plants on our side of the Canadian border from hiring Canadian and British citizens of good qualifications. One northern New York employment office reported that it takes from two to three months to clear such workers, and that as a consequence, employers will not bother with them.

protection of our social-security measures to provide alternative means of meeting the needs presented by the residual group now being aided by the Work Projects Administration. The action to be taken by the Congress in the near future on such proposals will determine the extent to which we can move toward the further reduction or the possible elimination of the Work Projects Administration.

FRANKLIN D. ROOSEVELT.
The White House, May 25, 1942.

Washington AIB Elects Rowzee, Pres.

The Washington Chapter of the American Institute of Banking has elected George M. Rowzee, Jr., of the Lincoln National Bank, as its President for the coming year. Mr. Rowzee was Second Vice-President during the past year but because Kenneth Birgefield, First Vice-President, has entered the armed forces, he succeeds to the Presidency. This is learned from the Washington "Post" of May 16, which also said:

Other officers elected were: George B. Earnshaw, National Metropolitan Bank, First Vice-President; B. Bruce Frantz, American Security & Trust Co., Second Vice-President; Miss Dorothy Werner, Hamilton National Bank, Secretary; Thomas J. Norris, Bank of Commerce & Savings, Treasurer; Miss Margaret Allison, National Savings & Trust Co., Assistant Secretary, and Kenneth O. Hulse, Hamilton National Bank, chief counsel.

The following were elected to the Board of Governors: Miss Leona E. Draeger, the Washington Loan & Trust Co.; Joseph R. Fitzpatrick, Second National Bank; Robert H. Lacey, Columbia National Bank; Herbert D. Dawson, Jr., the Washington Loan & Trust Co.; Mrs. Myrtle P. Lewis, Liberty National Bank, and Paul J. Seltzer, American Security & Trust Co.

War Industry Loans Show Large Volume

R. B. Hays, Vice-President and Secretary of the Federal Reserve Bank of Cleveland, in a speech before the Ohio Bankers Association state meeting in Cleveland on May 20, revealed that the Reserve Bank since April 1 has received 49 applications to aid in financing production of war materials in the amount of \$41,000,000. He indicated that the average loan application has been considerably larger than originally had been expected.

"There are now in the process of negotiation by banks in the Fourth Reserve District five loans, each of which is in excess of \$5,000,000," Mr. Hays said, adding that the smallest one handled to date was for \$4,000.

Copies of the guarantee agreement to be entered into by a bank or other financing institution and the Army, Navy, or Maritime Commission whereby the Federal agency gives a commitment to purchase from the financing institution a specified portion of a loan made to finance a contractor or subcontractor doing war work or subcontracts acting as fiscal agents of the Government and protects banks against loss on the portions of the loan under the guarantee agreement.

In discussing features of the agreement Mr. Hays pointed out that in event a war production contract is canceled, in whole or in part, the borrower is given a waiver of interest and a suspension of maturity on a proportionate amount of his loan.

Treasury Recommends Wage Deductions For Collecting Income Taxes At The Source

In a statement in support of the proposal for the deduction at the source—of 10% of wages, interest or dividends in the payment of income taxes, Randolph E. Paul, Tax Adviser to Secretary of the Treasury Morgenthau, told the House Ways and Means Committee on May 20 that the advantages in the collection of incomes at the source would be:

(1) Lightening the burden on the taxpayer;

(2) Greater speed and flexibility in meeting the threat of inflation;

(3) Greater assurance of collection for certain groups of taxpayers.

Mr. Paul pointed out that the suggestion for collection at the source of income tax had been made by Secretary Morgenthau in his statement on March 3. Before the House Committee on May 20, Mr. Paul added:

If collection at source were introduced July 1, 1942, at a 10% rate, there would be withheld from consumers during the last six months of this year alone about a billion and a quarter dollars under the lowered exemptions tentatively adopted by the House Ways and Means Committee. This is at an annual rate of 2½ billion dollars. If the present system of collection is retained, there will be no increase in the amounts collected from consumers until March, 1943.

As to the working of the plan, Associated Press accounts from Washington on May 21, said:

The deductions would be a flat 10% of all wages, interest or dividends over a scale of exemptions being written into the new income tax bill.

In the case of a single person, the check-off would be 10% of his wages in excess of \$11 per week as the tax bill now stands. The check-off would start after a \$26 per week income of married persons, or \$26 plus \$8.50 for each dependent of married persons.

When the March 15 tax paying date rolled around the worker would make out an income tax return the same as he does now. However, after figuring his tax, he would deduct the amount of tax that has already been paid for him by his employer, and pay the difference, if any.

In some cases the tax might turn out to be less than he had already paid, and refunds would be provided for such cases.

In response to questions, Mr. Paul said that the Treasury proposal would not exempt any classification of employers. If adopted in this form, the plan would require, for instance, housewives to deduct small tax amounts from the wages of many domestic servants.

Farmers and other employers exempted from making similar deductions for Social Security also would be required to participate in the new plan.

Mr. Paul indicated, however, that it was unlikely that the plan would be put into effect, even though approved by Congress, for two or three months or later. He declined to estimate how long it would take Congress to enact the legislation, but said it would take 30 to 60 days after Congress finishes the legislation before the Treasury could set up the necessary administrative machinery.

The Committee's new income tax proposals would add an estimated \$2,756,000,000 to the \$5,000,000,000 now collected, with heavy emphasis on incomes below \$5,000.

The program would be based on \$500 exemptions for single persons and \$1,200 for husbands and wives, a normal tax of 6% instead of 4%, and minimum surtax rates starting at double the present level of 6% on the first \$2,000 of net income.

In his prepared statement to the Committee, Mr. Paul said, in part:

At present exemption levels, approximately 20,000,000 taxpayers are expected to pay a tax on their 1942 incomes. At the lower exemption levels tentatively approved by the House Ways and Means Committee, the number of taxpayers would be increased by about 8,000,000, making a total of about 28,000,000 taxpayers in all. Under the rates proposed by the Treasury, the tax would begin at 16% on the first dollar of income above the exemption. The rates are rapidly progressive, as they must be, to raise in an equitable way the amount of revenue that needs to come from the income tax. The result is a tax burden that many persons will find very difficult to meet under the present method of payment.

At present, individuals pay their tax in the year following the receipt of the income on which the tax is levied. Most persons, especially in the middle and lower income brackets, make little if any advance provision for their tax liabilities by building up reserves during the year when the income is being earned. They are therefore obliged to pay the tax in, at most, four quarterly instalments, out of the income of the following year. These instalments are in many cases very hard to meet because they have not been built up bit by bit, week by week, or month by month. Furthermore, in numerous cases the income of the following year is less than the income of the taxable year and, accordingly, the tax liability must be met out of a smaller income. This problem threatens to be particularly acute at the end of the war. Many will suffer large declines in income and yet be obliged to pay heavy wartime taxes on the high incomes of the preceding year.

The burden on the taxpayer would be considerably lightened if the tax were taken from his income week by week or month by month as he receives it. Collection at the source provides a convenient method of accomplishing this objective, of enabling the taxpayer to pay his tax currently in a large number of small installments rather than in a few large installments in the succeeding year. * * *

Furthermore, it is very much to the taxpayer's advantage to have a substantial part of his tax liability liquidated while he is receiving his income. Under the present system he ends each year in debt to the Government. This debt for his income tax is as burdensome as any other debt and can have just as serious effects on the taxpayer's budget if his income falls off or his expenses greatly increase.

The introduction of collection at the source is essential not only because it would be a permanent improvement in the income tax, but also because it would make the income tax a more effective fiscal instrument for the control of inflation. In order that increases in taxes contribute most effectively to the control of inflation, they must begin to withdraw income at once. Under present methods of payment, an increase in income taxes enacted now will not affect tax payments until March 1943. By the time the higher collections become effec-

tive, the inflationary damage may be done.

Collection at source would largely eliminate this lag. Income taxes can be increased and the collections under the increased rates can begin almost immediately instead of many months or even a year later.

Collection of income taxes simultaneously with the production of the income will make the income tax better adjusted to the needs of the economy at all times, and not only at times like the present, when inflation threatens. In periods when incomes are falling and unemployment is increasing, it will contribute to economic stability if the taxpayers are out of debt to the Government, so that their purchases of goods and their other economic activities are not unduly hampered by the necessity of paying income taxes on income received in a more prosperous year.

* * *

The collection - at - source method not only gives the Government information about the employee's compensation but also gives the Government a large part of the tax, the part it receives depending on how much of the tax is collected at source.

With the income tax extending more and more into the masses of the population, collection is thereby assured in areas where there would be an increasing likelihood of its breaking down.

Along with his statement Mr. Paul submitted the following table prepared by the Division of Tax Research of the Treasury Department:

Amount of wage or salary to be exempt from collection at source under personal exemptions and credit for dependents tentatively adopted by House Ways and Means Committee: Single person (not head of family), married person or head of family, and each dependent, by pay-roll period:

Payroll Period	Single person (not head of family)	Married person or head of family	Each dependent
Weekly	\$11	\$26	\$8.50
Bi-weekly	22	52	17.00
Semi-monthly	23	55	18.00
Monthly	46	110	36.00
Quarterly	138	330	108.00
Semi-annually	276	660	216.00
Annually	552	1,320	432.00

On May 25 the House Ways and Means Committee voted to defer for further consideration action on the question of incorporating in the forthcoming tax bill provision for deducting 10% of income at the source.

According to Associated Press advices from Washington, May 25, a survey indicates that the controversy over the plan has its roots in the following arguments:

1. If the collections begin this year, the taxpayers who arranged to spread 1941 payments would be hard hit by the 10% reduction.

2. Business men have started writing to members that, with new price ceilings in effect, they could not afford to add extra help to do the necessary book-keeping.

3. If a sales tax is approved by the Committee, the withholding program, plus lowered personal exemptions, might be too great a burden on the low-income groups.

4. A belief that the authorities might not be able to put a deduction plan into actual operation until late in the Fall, or even Jan. 1.

Braden Assumes Cuba Post

Spruille Braden, U. S. Ambassador to Cuba, presented his credentials to President Fulgencio Batista on May 19 at Havana. The friendship existing between the two countries was stressed in the exchange of remarks. Mr. Braden, former Ambassador to Colombia, was transferred to the Cuban post when George S. Messersmith was named Ambassador to Mexico early this year.

House Group Defers Withholding Tax— Raises Capital Gains And Surtax Rates

Action on the Treasury's proposal for authority to collect income taxes at the source, which was placed before the House Ways and Means Committee on May 21, was deferred by that body on May 25 for further consideration. Chairman Doughton said that the Committee will go over the plan again before a final tax bill is completed, but some members expressed the belief that the Committee may not again take the matter up.

The plan, as explained on May 20 by Randolph Paul, Treasury tax adviser, calls for deductions of 10% of wages and salaries with an allowance for personal exemption and credit for dependents, and 10% of bond interest and dividends. The funds would be withheld from workers salaries by employers, who would remit them to the government at the end of each quarter. Those deductions would be used to offset the regular tax bill due on March 15. In the case of single persons the collections at the source would affect wages in excess of \$11 a week, while for married persons weekly income over \$26, plus \$8.50 for each dependent, would come under the plan.

On May 26 the House Committee agreed to fix the estate tax exemption at \$60,000, such exemption to include life insurance. Under the present law there is a dual exemption of \$40,000 for personal and real property and \$40,000 for life insurance.

The group also voted on May 26 to reduce the cumulative gift tax exemption from \$40,000 to \$30,000 and to cut from \$4,000 to \$3,000 the amount of a gift which could be made in any one year without taxation. The new rates for estate and gift taxes have not yet been voted.

The House group on May 22 agreed upon a revision of the capital gains and losses tax structure and increased the maximum effective rate on long-term gains from the prevailing 15% and 20% rates to 25%.

Principal provisions of the tentatively approved capital gains and losses amendment follow, according to the Associated Press.

1. Holding periods would be simplified to short term of less than fifteen months and long term of more than fifteen months.

2. Maximum rate on statutory net long-term capital gains would be increased to 50%. But since only 50% of such gains are taxable, the effective rate would be 25%.

3. Short-term gains would continue to be considered as normal income and fully taxable at the individual normal and surtax rates.

4. Statutory amounts of loss, either long or short term, would be allowed as an offset against statutory gains, no matter whether long or short term.

5. Statutory losses of either kind could be carried forward for five years against future gains and \$1,000 of such losses could be offset against other income each year for five years.

6. For corporations, the same practices would be followed, except that banks and insurance company losses would not be allowed as a deduction from other income, but a five-year carry forward period against future gains would be permitted.

7. For banks — Net capital losses attributable to sales or exchanges of bonds or other evidences of indebtedness would be allowed in full against other income, with the capital loss measured by the difference between purchase and sale price. Losses from other capital assets and all gains would be treated the same for banks as for other corporations.

8. Life insurance companies' net capital gains and losses from assets purchased after the effective date of these changes would be treated in the same way as capital gains and losses of banks.

On May 20 the Ways and Means Committee approved a schedule of individual income surtax rates ranging from 12% on the first \$2,000 of taxable income to 81% on all income over \$200,000. The present surtax rates are from 6% to 77% and the Treasury had proposed rates of 12% to 86%. The Committee voted against the Treasury proposal to increase surtax rates in \$500 brackets, keeping the graduated \$2,000 brackets. It is estimated that the program will raise \$2,756,000,000 of additional revenue from individual income taxes, that is with the other changes previously approved. These include raising the normal tax rate from 4% to 6%, retaining the present earned income credit of 10% and lowering exemptions for single persons from \$750 to \$500, for married persons from \$1,500 to \$1,200 and leaving unchanged the present \$400 credit for dependents.

The House Committee on May 20 also voted to increase the present 31% tax on mutual investment companies to 40%; raised the present 71½% and 82½% rates on personal holding companies to 75% and 85%, respectively, and increased the 27½% rate on non-resident foreign corporations and on non-resident alien individuals to 36%.

Previous House Committee action on the tax bill was noted in these columns May 21, page 1949.

Facility Security Plan To Be Formulated

President Roosevelt, in an executive order issued on May 20, directed the Office of Civilian Defense, headed by James M. Landis, to formulate a "facility security program" designed for war eased protective measures against sabotage of the communications system, the airlines, highways, railroads, forests and mines, gas and water utilities, public buildings and storage facilities.

Under the order the OCD will serve as the center for the coordination of protective plans sponsored or operated by various Federal departments. The Army will continue to have the principal role since the Secretary of War will have power over the plan to be worked out. A White House statement pointed out that the new OCD program does not affect the investigative duties of the Federal Bureau of Investigation with respect to acts of sabotage and espionage.

Commenting on the executive order, Mr. Landis said:

I think it should be clearly understood that at the outset we are undertaking a job of developing and supplementing existing protective programs—rounding out the security measures already provided—and that the Army will continue to have the principal role.

I would like to emphasize also that the owners and operators of essential facilities continue to be primarily responsible for maintenance of a proper guard against sabotage in any form.

Our purpose is not to supplant any existing authority, and we are determined not to create any huge force of Federal employees, but, on the contrary, to work with and through established agencies to the end that there can be no successful attack on any part of the resources and utilities vital to the nation in winning this war.

Major Problem Of Industrial Conversion To Meet War Needs Still Lies Ahead

The conversion problem that lies ahead in the remaining months of this year is as great, if not greater, than the changes introduced in industry from Pearl Harbor to date, a forthcoming Conference Board report finds.

The Board under date of May 20 adds that by the end of March the total of all completed war production amounted to only \$18,700,000,000, or less than 15% of the total existing war production load. War commitments, it states, were further increased by \$19,000,000,000 in April, while the total amount of production completed in April as measured by payments on contracts was about \$2,500,000,000. At the end of November 16% of the total production load had been worked off. In January, the corresponding figure was 16% and in March, 14%. The Board also states:

"Since January of this year the total amount of contracts and other commitments placed has risen from \$61,000,000,000 to \$99,000,000,000. At the April rate of production, unfilled orders are equivalent to a 2½-year production load. Even at a maximum war production rate of \$6,000,000,000 monthly, unfilled orders represent a full year's production load."

By the year's end, the survey of "America's War Effort," by the National Industrial Conference Board estimates that the nation will have 17,500,000 worker fighters and 4,200,000 armed fighters, or a fighter worker ratio of 1 to 4.2. War will have reduced civilian employment to 26,500,000, compared with 34,200,000 at the end of 1941. In manufacturing, almost 70% of all employees will be on war work, as against less than 30% at the start of the year. War work will require at least half of all mine workers, almost 90% of all construction workers, and fully 50% of all persons employed in transportation and public utilities. Other findings of the Board include:

(1) To reach the goal of 17,500,000 war workers by the end of this year, approximately 10,500,000 additional workers must be brought into war industries. About 7,500,000 of these will come from persons now employed in civilian industries. About a million may be recruited from the unemployed. After tapping all these sources, management will still face the problem of training from 2,000,000 to 3,000,000 new workers needed in war industries, as well as replacements for the 2,200,000 men to be absorbed by the armed forces this year and probably a like number next year.

(2) During the first quarter of 1942 total war expenditures reached \$7,600,000,000 or roughly a third of the income received by individuals during those months. The war has already cost more than the whole of World War I, including loans to Allies. Congress has made available through April, 1942, \$156,000,000,000 for waging this war—or from five to six times the total cost of the last war. Commitments to date are equivalent to a war cost of \$1,163 per capita, or \$4,475 for the average census family.

(3) The industrial colossus of the world is being expanded to meet the new demands upon it. In 1940 the estimated net book value of all manufacturing plant and equipment totaled about \$22,500,000,000. Under the war program \$16,700,000,000 of new war plant and facilities have been or will be added. Authorizations from public funds for industrial plant expansion had reached \$14,400,000,000 at the end of April, or about 85% of all investment in war plant. By the end of March, plant expansion contracts placed by the Government amounted to \$10,700,000,000 and covered 1,428 projects. Privately financed plant expansion for war production at the end of March covered more than 7,000 projects at a cost of \$2,300,000,000.

Officials Warn Of Acute Rubber Shortage

Four leading war agency officials on May 22 joined in a statement designed to clarify the facts about the severe rubber shortage, according to an announcement by the Office for Emergency Management. Issued because many confusing and conflicting stories have been circulated about rubber, the statement points out that the shortage is extremely serious, reports to the contrary notwithstanding, and that no rubber of any kind can be spared for purposes not directly connected with the war effort.

Donald M. Nelson, Chairman of the War Production Board; Arthur B. Newhall, Rubber Coordinator; Joseph B. Eastman, Director of the Office of Defense Transportation, and Leon Henderson, Administrator of the Office of Price Administration and Director of the WPB Division of Civilian Supply, all joined in the statement, which follows:

There has been a great deal of confusion about the rubber situation, much of it caused by optimistic stories about the availability of synthetic rubber at an early date, or the large amount of scrap rubber which can be reprocessed.

But there is little real basis for such optimism. Our rubber shortage is one of the worst materials shortages we face. We can spare no rubber of any kind for non-essential uses. Statements to the contrary are misleading, and do the country a great disservice, for the facts as we see them are grim, and we need 100% cooperation in conservation measures by the general public and by industry.

Before Pearl Harbor, it appeared that this country had an adequate supply of rubber, in the light of the situation as it then existed. We had stockpiled substantial tonnages in anticipation of interruption in shipments from the Far East, and steps had already been taken to regulate civilian consumption.

Events following Pearl Harbor, however, created a wholly new series of problems. The President announced a new military program on Jan. 6. This very greatly increased our military requirements for rubber. Then, our major sources of rubber supply were lost. In addition, our Allies were forced to look to the United States as a source of military rubber.

Thus, despite precautionary steps taken in 1941, it has become necessary to develop a rationing program for rubber which eliminates all but the most necessary uses.

War Production Board figures show three facts:

1. We cannot spare any rubber to make new tires for ordinary passenger cars; the tires we do have must be strictly rationed to essential uses.

2. All the synthetic rubber we get must go to the war effort.

3. The most optimistic estimates for this year and next indicate no rubber for anything but the most essential uses.

Actually, the rubber shortage is far worse than most people seem to realize; the enemy controls 90% of the world's rubber-producing areas, and every ounce of our stockpile is needed desperately for the armed forces.

Worst of all, the optimistic stories may keep us from recognizing what we are up against until too late. Our biggest stockpile of rubber is on our cars; these tires must be preserved. Autos shelved for the duration for lack of tires put more burden on already overcrowded buses and trolleys.

Every citizen can and must adopt a five-point conservation program:

1. Stop driving your car except when necessary; make it last.
2. Drive under 40 miles an hour.
3. Shift tires from wheel to wheel and inflate them properly.
4. If you drive to work, drive your friends and neighbors; carpooling is essential.
5. Remember that rubber is precious; save it; every car is now a vital part of the nation's transportation system.

Needless driving today is unpatriotic. Deliberate waste of rubber helps the enemy. We call on Americans to ration themselves strictly.

It is further pointed out that:

The 1942 allotments do not include any rubber for new passenger car tires, and are restricted to articles essential to the civilian industrial economy, such as bus and truck tires, and certain industrial, medical, and health items.

If we wear out the tires on the 30 million passenger cars, the truck, bus, and train transportation systems of the nation will be swamped. On the other hand, if it is possible to preserve cars in the hands of their owners, it will be an advantage to all transportation and to the war effort. If the time should come when the Government had to call on civilians to sacrifice their tires, we know they would respond patriotically. In the meantime, no American should deliberately waste the mileage left in his tires.

In spite of the excellent job the Army and Navy have done in re-arranging specifications to reduce the rubber consumption of military articles, our war machine still eats up huge amounts of rubber.

It has been necessary, therefore, for the Rubber and Rubber Products Branch of the War Production Board to curtail drastically the rubber permitted for civilian articles, and to establish new specifications to reduce the rubber content in essential articles.

Justice Dept. Sets Up War Division

U. S. Attorney General Biddle announced on May 20 that there has been established in the Department of Justice a special war division under which all the Department's war activities will be coordinated.

Mr. Biddle said the new division will have the same status as other divisions, such as the Anti-Trust and Criminal sections. It will be temporarily directed by Charles Fahy, Solicitor-General. In the new division will be the Alien Enemy Control Unit, the Alien Property Unit, which handles litigation for the Alien Property Custodian, and the Special War-Policy Unit, charged with coordinating policy matters relating to sedition, espionage and sabotage.

At a press conference on May 20, Mr. Biddle said that he was opposed to the mass evacuation of alien enemies from the Eastern military area recently designated by the Army and declared that the problem of German, Italian and Japanese nationals should be handled individually.

Employment Held Principal Problem Of Post War Period Of Readjustment

Stating on May 18 that "the observance of National Foreign Trade Week and of Maritime Day may seem to some thoughtless minds a work of supererogation, seeing that trade and shipping are now so completely subordinate to our military needs," James A. Farrell, Honorary Chairman of the New York Foreign Trade Week Committee, said that "nevertheless, we should not lightly assume that the observance of National Foreign Trade Week and Maritime Day has no message for the nation."

Every citizen can and must adopt a five-point conservation program:

1. Stop driving your car except when necessary; make it last.
2. Drive under 40 miles an hour.
3. Shift tires from wheel to wheel and inflate them properly.
4. If you drive to work, drive your friends and neighbors; carpooling is essential.
5. Remember that rubber is precious; save it; every car is now a vital part of the nation's transportation system.

Needless driving today is unpatriotic. Deliberate waste of rubber helps the enemy. We call on Americans to ration themselves strictly.

It is further pointed out that:

The 1942 allotments do not

include any rubber for new passenger car tires, and are restricted to articles essential to the civilian industrial economy, such as bus and truck tires, and certain industrial, medical, and health items.

Unless we as a nation take the lead now in formulating a post-war program for giving effect to the general principles agreed upon in the Anglo-American pronouncement of Feb. 23 last, we need not be surprised if the proposals of other nations make it extremely difficult to reach a general accord on the practical application of those accepted principles.

It is gratifying to know that our Government, in consultation with other planning bodies, is intent at present in translating the Anglo-American Agreement into working measures for the rehabilitation of international trade. Having regard to the disparities in economic development that exist between nations, the task of reaching a wise solution of all the difficulties involved must be hastened to completion before the war ends, if the world is to be spared chaotic disorder through lack of prudent foresight....

It is not enough that we should be united in opposition to Nazi ideas that are repugnant to free peoples. Within our own nation we must reach an accord not only in respect to the general principles of the Anglo-American Agreement, but by united action agree upon the form in which the Agreement can be translated into practice.

The goal toward which we were advancing in pre-war years is that of a more uniform and steady rate of progress in international trade, by the elimination as far as possible of recurring cycles of boom and depression. Neither the mountain tops of prosperity, nor the deep valleys of depression meet the requirements of the business man. It is the average level of business activity that fortifies the individual judgment in taking a long view of business planning.

The chief problem that confronts the post-war world is that of employment. To the solution of this intricate problem all planning must be directed. We cannot doubt the enormous possibilities that lie ahead, in aiding in world reconstruction, involving mechanical adjustments everywhere to peacetime production.

It should not be beyond the resources of statesmanship to discover means for the raising of the standards of living and buying power in countries where these are subnormal, and thereby creating employment in

a world of increased productivity and consumer demand.

The world of free nations is rapidly moving forward to a fuller realization of the advantages of closer cooperation, after a period distinguished by failure of so many countries to fulfill their hopes of self-sufficiency. Policies based on a clear consciousness of the economic interdependence of nations alone can further the aims of those who are planning for a new and better world order.

An address by Secretary of State Hull incident to the observance of National Foreign Trade Week was referred to in our May 21 issue, page 1947.

Oppose Patman Bill As Real Estate Threat

Owners of commercial real estate face a threat to their property which seems so serious that it might even be termed a partial confiscation of capital if the proposed Patman Bill should become law. Frederick P. Champ, President of the Mortgage Bankers Association of America, declared on May 23 in a statement to the organization's members:

Unless we as a nation take the lead now in formulating a post-war program for giving effect to the general principles agreed upon in the Anglo-American pronouncement of Feb. 23 last, we need not be surprised if the proposals of other nations make it extremely difficult to reach a general accord on the practical application of those accepted principles.

It is gratifying to know that our Government, in consultation with other planning bodies, is intent at present in translating the Anglo-American Agreement into working measures for the rehabilitation of international trade. Having regard to the disparities in economic development that exist between nations, the task of reaching a wise solution of all the difficulties involved must be hastened to completion before the war ends, if the world is to be spared chaotic disorder through lack of prudent foresight....

It is not enough that we should be united in opposition to Nazi ideas that are repugnant to free peoples. Within our own nation we must reach an accord not only in respect to the general principles of the Anglo-American Agreement, but by united action agree upon the form in which the Agreement can be translated into practice.

The goal toward which we were advancing in pre-war years is that of a more uniform and steady rate of progress in international trade, by the elimination as far as possible of recurring cycles of boom and depression. Neither the mountain tops of prosperity, nor the deep valleys of depression meet the requirements of the business man. It is the average level of business activity that fortifies the individual judgment in taking a long view of business planning.

The chief problem that confronts the post-war world is that of employment. To the solution of this intricate problem all planning must be directed. We cannot doubt the enormous possibilities that lie ahead, in aiding in world reconstruction, involving mechanical adjustments everywhere to peacetime production.

In his communication, Mr. Champ declared he did not know what the possibilities were for the bill becoming a law but that it ought to be opposed in his opinion. He added:

I fully appreciate the motive behind the bill and the desire to help the small business man who, through no fault of his own, finds his business curtailed or shut down entirely. But there is certainly no reason to ask the property owners to make all the sacrifices.

U. S. Labor Department Reports On Factory Workers' Hours And Earnings In March

Average hourly earnings of wage earners in manufacturing industries rose 0.7% from mid-February to mid-March to reach a level of 80.9 cents, Secretary of Labor Frances Perkins reported on May 19. "Relatively few wage-rate increases were reported and increases in overtime premiums were not of significant proportions, in view of the fact that most war-production plants had already increased the hours of individual workers close to the maximum for effective operating," she said.

Secretary Perkins added:

Hourly earnings in durable-goods manufacturing rose 0.6% to reach a level of 89.9 cents per hour, while the increase for non-durable goods was 0.7% to a level of 70.6 cents per hour. The increase in average hourly earnings since March, 1941, was 16.1% for all manufacturing, 17.1% for durable goods and 13.0% for non-durable goods. Average hours worked reached 42.5 for all manufacturing industries (a rise of 5.5% over the year), 44.7 in the durable goods (7.1% above March, 1941), and 39.8 hours in non-durable goods (3.0% above March, 1941).

Virtually all of the durable-goods industries had scheduled hours of more than 40 per week per wage earner and 19 of the durable-goods industries reported actual average working hours of more than 44 per week in March. Three important war industries reported actual working hours of more than 50 per week per wage earner: machine tools (54.6), machine-tool accessories (55.6); and screw-machine products (50.8). Other strategic war industries reported the following working hours: fire-arms (49.8), foundries and machine shops (48.6), shipbuilding (48.4), aircraft (47.7), electrical machinery (45.8), ammunition (45.7), explosives (44.9), brass, bronze and copper products (45.4). In all cases scheduled hours are longer than average hours worked which are reduced below scheduled hours by absenteeism and labor turnover.

Wage increases from Feb. 15 to March 15 averaging 7.9% were received by approximately 205,000 wage earners in 814 manufacturing establishments reporting increases to the Bureau of Labor Statistics. In the durable-goods industries about 120,000 workers were affected, while 85,000 workers secured advances in the non-durable goods industries. Industries in which substantial numbers of workers received wage-rate increases were as follows: brass, bronze and copper products (17,100), foundry and machine-shop products (16,700), chemicals (13,800), electrical machinery, apparatus and supplies (13,000), boots and shoes (10,200), blast furnaces, steel works and rolling mills (8,500), machine tools (7,800), paper and pulp (7,800), and cotton goods (5,100).

As a result of the gains which occurred in both hourly earnings and working hours, weekly earnings rose 23.9% over the year to reach a level of \$36.15 in March, 1942. In the durable-goods industries weekly earnings rose 26.1% to a level of \$42 while those for the non-durable goods increased 17.1% over this same interval to \$27.72.

Hourly earnings in coal mining showed little change over the month, although marked gains occurred over the year interval. In March, 1942, anthracite miners average 98.9 cents per hour, a rise of 9.2% since March, 1941; bituminous-coal miners averaged \$1.06 per hour, a rise of 19.5% over the year. Working hours showed little change, averaging 34.6 in anthracite and 31.5 in bituminous mines; average weekly earnings stood at \$34.43 and \$32.92, respectively. Hourly earnings in metal mines moved

steadily upward to 86.6 cents, a rise of 16.5% since March, 1941. Hours amounted to 44.2 as compared with 41.0 a year earlier; while weekly earnings reached \$38.27, an increase of 24.0% over the year. Hourly earnings have risen moderately in recent months in the various public utilities, as have their weekly earnings. Hourly earnings in wholesale trade (84.7 cents in March, 1942), have shown a substantially greater rise in recent months than those for retail trade (59.9 cents in March, 1942).

Sees Record Volume Of South American Trade

(Continued from First Page) millions, or nearly 50% more than in 1918, the largest year ever recorded. The total volume of the trade of the 10 nations among themselves in 1939, the first year of the war, was nearly 200 millions.

These figures do not reflect the substantially increased exports of war materials to the United States by South American nations, nor expanded commerce with the Central American nations, the Caribbean countries and Mexico.

The new and additional trade developed by the South American nations among themselves, as well as the emergency exports of war materials to the United States soon should make up the losses of Central European and other markets cut off by the war, if South American trade is considered as a whole. The distribution of the new volume, however, differs from the old, with some of the nations, especially the large metal producers, relatively benefiting more than others.

The few incomplete figures available for 1941 indicate that the inter-South American trade of at least eight of the 10 nations is growing rapidly. The Banco Central de Reserva del Peru, for instance, reports that Peruvian exports to seven of its continental neighbors increased 29% for the first 10 months of 1941 over 1940.

In normal years trade of Colombia and Venezuela with their South American neighbors has been negligible but this is now increasing, especially with Brazil. Figures reported by the Chamber of Commerce of Caracas show that Venezuelan exports for the first half of 1941 were 90% of her total for all of 1940, or nearly doubled. Ecuador's total exports to all countries in 1941 exceeded 1940 by 20%, three-fourths of all the exports going to the United States and the remainder to Latin America.

A large part of the increase in the inter-South American trade is in textiles and other consumer goods, much of which were imported from Europe before the war, but with aid and encouragement from the United States some of the nations also are looking now toward the manufacturing of steel and similar durable goods.

Chile, Peru, Colombia, Brazil and Argentina, are actively expanding their consumer goods industries, particularly textiles. Uruguay also is reported very active in building up her exports of finished woolen fabrics to her neighbors.

Growing recognition of their community of interests may be

seen in the trade agreements consummated among the South American nations in the last decade, and others now being considered. They have already had a marked effect in increasing the continental trade. These agreements are on the most-favored-nation basis and at least one, between Chile and Ecuador, provides for exchange of certain products without tariff. Another significant agreement was that negotiated by Argentina and Brazil by which they sought to make their economies more complementary by granting concessions to industrial and agricultural products of major volume in one country but only of minor volume in the other.

Mr. Iglehart also points out that "the rapid growth of trade among the Good Neighbors of South America has caused them to give new thought to the dollar as a common standard of value and to the stabilization of their currencies in relation to each other and to the dollar." He adds:

In the case of Paraguay, for example, her trade with her neighbors is so substantial a part of her foreign commerce and especially with Argentina that those two nations have agreed to provide for establishment of a foreign exchange fund to aid in Paraguayan monetary stabilization.

Establishment of the dollar as a standard of value on a gold basis throughout Latin America would help to insure the maintenance of a large volume of this inter-South American trade after the war, as well as substantial trade between all of Latin America and the United States. It is certain that if trade between the United States and Latin America could be established on a gold standard basis the exchange control and export-import permits could be eased and trade in the whole Hemisphere would develop much more easily now and after the war. That action would also make it more difficult in the future for any foreign nation dealing in tokens such as Askimarks.

Instalment Sales Rule Under Regulation W

The Federal Reserve Bank of San Francisco issued on May 18 the following statement in connection with revised Regulation W of the Board of Governors of the Federal Reserve System pertaining to consumer credit:

Inquiries received by this bank indicate that some stores have gained the impression that the Federal Reserve Regulation setting maximum terms on instalment and charge accounts, as revised effective May 6, permits sales to be made on "open book" or "charge account" with the understanding that the account may later be converted to an instalment sales contract having a maturity up to six months. This procedure apparently has been considered acceptable by some stores and consumers as a means of avoiding the cash down payment provisions required on all instalment sales of listed articles.

Such an impression is erroneous. The sale of any listed article in an open book or charge account with an agreement, arrangement, or understanding that the credit will later be converted into an instalment contract violates sections 5(a) and 11(a) of the Regulation. It is desired that this be widely understood by all retailers extending credit in order that they may not unintentionally make sales which do not comply with the Regulation.

The Reserve Board's revised regulation was referred to in these columns May 7, page 1780.

OPA Clarifies Price Order And State Fair Trade Laws

Nothing in the General Maximum Price Regulation authorizes sales below the minimum prices established under State Fair Trade laws if these minimums are equal to or less than the ceiling prices set by the Regulation. Price Administrator Leon Henderson stated on May 22. The OPA announcement likewise said:

Section 8 of the Regulation providing that "lower prices than those established by this Regulation may be charged, demanded, paid or offered" should not be construed to express an intent to void any seller's obligation to maintain minimum prices under any fair trade agreement or State Fair Trade Act. The purpose of this provision, Mr. Henderson said, is to make clear to sellers and buyers that OPA is fixing maximum prices only.

Mr. Henderson's announcement supplements a statement issued by him a few days ago to the effect that State Fair Trade Laws cannot require a retailer to sell above his ceiling price. On that occasion Mr. Henderson made the following three points:

1. Fair trade agreements may establish a minimum price which is binding upon a retailer only if that minimum is not higher than the ceiling prices of that retailer.

2. No new fair trade agreement effective after May 18 may establish minimum prices for a retailer higher than the March ceiling price of that retailer.

3. If the highest price charged by a retailer during March was below the minimum price established by a fair trade agreement, the retailer is nevertheless "frozen" to the prices he actually charged, regardless of the fact that in charging such price he may have violated a fair trade agreement or a State Fair Trade Act.

However, in the last instance, where a retailer is "frozen" at a maximum price which forces him to sell below the minimum price set in a fair-trade agreement that was in effect in March, he may apply under Section 18(a) of the Regulation for an adjustment of his ceiling on the ground that it is "abnormally low in relation to the maximum prices of the same or similar commodities established . . . for other sellers at retail."

US Advances Funds For Cuban Sugar Supply

The Defense Supplies Corporation, a subsidiary of the Reconstruction Finance Corporation, on May 13 began advancing more than \$150,000,000 to Cuban sugar mill owners for sugar now in warehouses. From Associated Press Havana advices, the following is taken:

Business observers predicted the release of the funds, which some said might run as high as \$200,000,000, would create a business boom in Cuba.

The Defense Supplies Corporation bought the entire 1942 export sugar crop of Cuba. The money represents interest-free loans the corporation agreed to make in exchange for an arrangement whereby the mills would supply a greater amount of raw sugar, and a smaller percentage of molasses, than had been agreed upon originally.

But while business men expected a boom to result from the release of the loans, in other quarters it was said that war problems made the future outlook for sugar very uncertain.

Plans for the United States purchase were referred to in these columns Feb. 12, page 676.

Extends War Rent Areas

The Office of Price Administration on May 23 enlarged the size of six previously announced war production rental areas because expanding activities and the construction of army camps have made the rent situation critical in these areas.

The areas involved included Northeastern New Jersey, originally designated as the counties of Bergen, Essex, Hudson, Middlesex, Monmouth, Morris, Passaic, Somerset and Union, and extended to include Sussex County.

On May 26 the OPA designated 18 additional communities and all of the Territory of Alaska as "defense-rental areas."

The OPA recommends a date at which maximum rents should be established in the areas and if the recommendations are not carried out within 60 days the OPA will then step in and impose Federal controls.

OPA action on high rents in 323 defense-rental areas was reported in these columns May 7, page 1779.

President Asks Added \$614 Million For Navy

President Roosevelt asked Congress on May 25 to appropriate or grant contractual authority for an additional \$614,425,000 for the Navy.

Items listed in a request to Speaker of the House Rayburn included, according to the Associated Press, a deficiency estimate for the 1941 fiscal year amounting to \$650,000,000, a supplemental estimate for the 1942 fiscal year totaling \$404,355,000 in cash and contract authorization, and a supplemental estimate of \$209,440,000 for the 1943 fiscal year. The press advises from which we quote further said:

The estimates also proposed to increase the contract authorization for naval aviation for 1942 from \$650,000,000 to \$800,000,000, of which \$210,000,000 would be available for plant facilities.

FIC Banks Place Debs.

The Federal Intermediate Credit Banks on May 14 made a successful placement of \$41,165,000 debentures through Charles R. Dunn, New York, fiscal agent for the banks. Of the total amount \$36,415,000 were sold publicly at par, of which \$16,015,000, dated June 1, 1942, and due Jan. 2, 1943, carries a coupon rate of 0.75% and \$20,400,000, dated June 1, 1942, and due April 1, 1943, bears a coupon rate of 0.85%. The other issue of \$4,750,000 carrying a coupon of 0.50% and maturing Sept. 1, 1942, was sold privately at par. Of the proceeds of the sale \$38,450,000 will be used to pay off a like amount of debentures due June 1 next and \$2,715,000 is for new money. At the close of business June 1 the banks will have outstanding \$299,470,000 debentures, an all time high.

War Savs. Radio Program To Get Award Of Merit

Vincent F. Callahan, Director of Press and Radio of the War Savings Staff of the Treasury Department, will accept a certificate of merit awarded to one of the War Savings radio programs by the Women's Press Club of New York City at a special ceremony to be held in the Hotel Pennsylvania, New York, on May 23. The program voted the award by the Women's Press Club was entitled "Education for Death," and was one of the "Treasury Star Parade" series of transcriptions which are being broadcast three times weekly over almost all of the nation's 868 radio stations. A part of the prize-winning program will be broadcast at the award presentation meeting.

Non-Ferrous Metals—End-Use Of Copper To Fix Allocations By WPB—Price Of Iridium Cut \$10

"Metal and Mineral Markets" in its issue of May 21 stated: "To control the flow of copper for the war program, end-use of the metal henceforth will determine the tonnages to be allocated to consumers monthly. Frozen inventories, made up in part of fabricated products, should yield 255,000 tons of copper and 45,000 tons of zinc, officials in Washington believe. Iridium, one of the metals in the platinum group, now tightly controlled, is quota-ble at \$165 an ounce troy, a reduction of \$10 an ounce." The publication further reported as follows:

Copper

Harry O. King, head of the Copper Branch of WPB, met with members of the industry during the last week to outline an improved plan for handling allocations of the metal by means of determining the exact needs of fabricators. He told members of the trade that about 2,000,000 tons is in sight for this year, which includes foreign copper, scrap, etc. The Government wants 3,500,000 tons of copper a year for the domestic and lend-lease war program.

Consumers will be required to fill out a questionnaire to obtain copper, describing in great detail exactly where and when the product manufactured will be put to use. The plan is expected to eliminate all guess-work in fixing allocations and speed the movement of the metal into essential channels. Mr. King believes that consumers will, under the plan, obtain copper a month or more ahead of the period when the metal will be needed for fabrication.

Production of copper in Chile, Peru, and Mexico during April totaled 51,342 tons, which compares with 49,212 tons in March.

Sales of copper in the domestic market during the week ended May 19 amounted to 10,854 tons, against 22,264 tons in the week previous. Sales for the month so far amounted to 70,856 tons. The price situation was unchanged, domestic metal selling on the basis of 12c., Connecticut Valley, with foreign copper moving into the country on the basis of 11.75c., f. a. s. United States ports.

Lead

Distribution of lead to domestic consumers is holding at between 70,000 and 75,000 tons a month. May requirements of consumers are covered to about 75%, with June at 25%, according to estimates in the trade. Sales of common lead for the week ended May 20 involved 14,407 tons. Common lead in New York continued at 6.50c., with the St. Louis basis also unchanged at 6.35c.

Domestic refineries produced 58,950 tons of lead during April, of which total 52,049 tons was obtained from domestic ore. The trend in output has been upward since the beginning of the war.

Zinc

The zinc industry is busy preparing for full allocation scheduled for June 1. Under the plan, producers will be permitted to ship 25% of a consumer's needs, provided the producer feels certain that the consumer is working

DAILY PRICES OF METALS ("E. & M. J." QUOTATIONS)

	Electrolytic Copper		Zinc			
	Straits Tin	Lead	New York	New York	St. Louis	St. Louis
May 14	11.775	11.700	52,000	6.50	6.35	8.25
15	11.775	11.700	52,000	6.50	6.35	8.25
16	11.775	11.700	52,000	6.50	6.35	8.25
18	11.775	11.700	52,000	6.50	6.35	8.25
19	11.775	11.700	52,000	6.50	6.35	8.25
20	11.775	11.700	52,000	6.50	6.35	8.25
Average	11.775	11.700	52,000	6.50	6.35	8.25

Average prices for calendar week ended May 16 are: Domestic copper f.o.b. refinery, 11.775c.; export copper, f.o.b. refinery, 11.700c.; Straits tin, 52,000c.; New York lead, 6.500c.; St. Louis lead, 6.350c.; St. Louis zinc, 8.250c.; and silver, 35.125c.

The above quotations are "M. & M. M.'s" appraisal of the major United States markets, based on sales reported by producers and agencies. They are reduced to the basis of cash, New York or St. Louis, as noted. All prices are in cents per pound.

Copper, lead and zinc quotations are based on sales for both prompt and future deliveries; tin quotations are for prompt delivery only.

In the trade, domestic copper prices are quoted on a delivered basis; that is delivered at consumers' plants. As delivery charges vary with the destination, the figures shown above are net prices at refineries on the Atlantic seaboard. Delivered prices in New England average 0.225c. per pound above the refinery basis.

Export quotations for copper are reduced to net at refineries on the Atlantic seaboard. On foreign business, owing to World War II, most sellers are restricting offers to f.a.s. transactions, dollar basis. Quotations for the present reflect this change in method of doing business. A total of .05c. is deducted from f.a.s. basis (lighterage, etc.) to arrive at the f.o.b. refinery quotation.

From Washington

(Continued from First Page) which we are told on the radio every night and in the daily press will win the war. These men who are out there shooting and getting shot—they are really puny.

They are making a valorous but indistinct contribution as I understand it. Something we have to have, of course, in war. But if I am to listen to the radio and the newspapers, the men who are really winning this war are those engaged on the psychological front, preferably in Archie MacLeish's office of what has come to be known as the Office of Fascists and Fascism, at \$8,000 or \$9,000 a year.

The National Press Club has, in the past few months, witnessed more heroes turn up in jobs in Archie's outfit at the above stated salaries than one could shake a stick at. And not one of them was placed except on the basis that he thought "every man should get in there and pitch."

And they are pitching, too, these high paid heroes of Archie's. They are terribly worried about our morale. We don't seem to realize that a war is on. That is the trouble with us. We are entirely too complacent. Most every night there is someone on the radio either directly working for Archie or sponsored by him, telling us how dumb we are. THIS IS WAR! It is a truly frightening shriek. One must search his mind as these men who are not only making money but seeking deferment from the draft, utter the words. Out over all the country the gold stars are going up in the windows, the word comes from missing Kansans and Nebraskans in Bataan, the tell-tale telegrams come of the boys lost in Hawaii—it's forget that—they come telling of stories in the jungles of the East.

The mothers who get these messages—the fathers whose businesses are being closed—those people who are being wrecked by taxes, by rationings, by price ceilings—they do not know that a war is on. They will be told that tonight by Archie MacLeish's disciples—in print and over the air.

They will be told that—because this is really a Psychological War. If these mothers who have put up the Gold Stars and these fathers who have been ruined in their businesses think this is war because of these facts, they are very foolish. They are not a part of the New Understanding.

The New Understanding is that Words will win the war. Why in the name of God we ever pitched men into it is something that I don't understand. Words will win. We have got to give Archie and his legions full leash so that words will win it. Your MacArthur's and the boys on the front are a lot of nonsense. If we are to survive Hitler we must let Archie and his word boys have full sway.

It is a funny thing, too, because I have asked every one of my friends what was the influence of the counterparts of Archie—the German propagandists—on him. And each and every one has replied that he had never heard any Axis propaganda in his life. Some of these people have said that they had a radio fitted for short wave broadcasting but that so help them goodness, they had long had too much to do to tune in on it. But notwithstanding this aversion of Americans to the foreign short wave broadcasts, our MacLeish's insist the German propaganda constitutes one of the gravest problems the Government is up against.

Unquestionably these broadcasts are having an affect on our officials. In the past month I have heard three high ranking officials accuse one another of uttering the words of Goebbels.

In view of the articulation of will.

April Building Permit Valuations Are Down

Permit valuations in April were 32% lower than during the corresponding month of 1941, Secretary of Labor Frances Perkins reported on May 23. "All classes of construction shared in the decrease," she said. "The heaviest decline (40%) occurred in the value of new non-residential building. New residential building showed a decrease of 29%, while additions, alterations, and repairs were lower by 19%. The stop construction order issued by the War Production Board, effective April 9, was largely responsible for the falling off in the projection of new construction." Secretary Perkins further stated:

April valuations were also lower than those for March, which is a contra-seasonal movement. The total permit valuations in April were 12% lower than during March. Over the same period, new non-residential building showed a decrease of 37% while additions, alterations, and repairs declined by 3%. There was, however, an increase of 11% in indicated expenditures for new residential buildings. This increase was brought about by resumption of Federally financed housing construction in defense areas.

During the first 4 months of 1942, permits were issued in reporting cities for buildings valued at \$826,131,000, a decrease of 8% as compared with the corresponding period of 1941. Permit valuations for new residential buildings for the first 4 months of the current year amounted to \$391,167,000, a loss of 14% as compared with the first 4 months of the preceding year. Over the same period new non-residential building decreased slightly less than 1% and additions, alterations, and repairs declined 7%. The Bureau's tabulations of permit valuations include contracts awarded by Federal and State Governments in addition to private and municipal construction. For April 1942, Federal and State construction in the 2,364 reporting cities totaled \$55,474,000; for March 1942, \$78,367,000, and for April 1941 \$84,449,000.

Changes in permit valuations in the 2,364 reporting cities between April 1942, March 1942, and April 1941 are summarized below:

Class of Construction—	Change from April, 1941, to April, 1942	
	All Cities	N. Y. City
New residential	-29.0%	-25.7%
New non-residential	-39.8%	+ 0.9%
Additions, alterations, & repairs	-19.1%	-16.7%
All construction	-31.8%	-19.1%

Class of Construction—	Change from March, 1942, to April, 1942	
	All Cities	N. Y. City
New residential	+ 10.6%	+ 14.8%
New non-residential	-37.1%	-36.0%
Additions, alterations, & repairs	-2.5%	-1.1%
All construction	-12.2%	-10.0%

Comparisons of permit valuations in cities for the first 4 months of 1941 and 1942 are shown in the following table:

Class of Construction—	Change from First 4 Months of 1941 to First 4 Mos. of 1942	
	All Cities	N. Y. City
New residential	-13.8%	-8.7%
New non-residential	-0.3%	+ 13.1%
Additions, alterations, & repairs	-6.8%	-1.6%
All construction	-8.0%	-0.0%

The Bureau's advices also state: New housekeeping dwellings for which permits were issued

in the 2,364 reporting cities in April 1942 will provide 33,096 dwelling units or 19% more than the 27,916 dwelling units reported in the previous month, and 20% fewer than the number provided in April, 1941. Dwelling units in publicly financed housing projects included in these totals numbered 8,522 in April 1942, 2,462 in March 1942, and 7,931 in April, 1941.

Principal centers of various types of building construction for which permits were issued or contracts were awarded in April 1942, except those awarded by the War and Navy Departments, Maritime Commission, and the Defense Plant Corporation which have been excluded because of their confidential nature, were: Camden, N. J., 1-family dwellings to cost \$683,000; Auburn, N. Y., factories to cost \$653,000; New York City—Borough of Manhattan, a school to cost \$775,000, and the Borough of Queens, 2-family dwellings to cost \$1,098,000; Philadelphia, Pa., 1-family dwellings to cost \$2,629,000; Upper Darby Township, Pa., 1-family dwellings to cost \$498,000, and 2-family dwellings to cost \$999,000; Chicago, Ill., 1-family dwellings to cost \$1,108,000, and factories to cost \$1,010,000; Lincolnwood, Ill., a factory to cost \$1,500,000; Dearborn, Mich., factories to cost \$1,530,000; Detroit, Mich., 1-family dwellings to cost \$4,086,000, and factories to cost \$2,832,000; Flint, Mich., multi-family dwellings to cost \$1,694,000; Cleveland, Ohio, 1-family dwellings to cost \$1,057,000; Columbus, Ohio, 1-family dwellings to cost \$674,000; Toledo, Ohio, a factory to cost \$1,000,000; Beloit, Wis., factories to cost \$810,000; Washington, D. C., multi-family dwellings to cost \$2,461,000, and a dormitory to cost \$600,000; Baltimore, Md., 2-family dwellings to cost \$773,000; Baltimore County, Dist. No. 12, 1-family dwellings to cost \$1,002,000; Alexandria, Va., multifamily dwellings to cost \$1,101,000; Norfolk, Va., 1-family dwellings to cost \$839,000; Arlington County, Va., to cost \$2,098,000; and Los Angeles, Calif., 1-family dwellings to cost \$1,149,000, and multifamily dwellings to cost \$5,549,000.

Among the publicly financed housing projects for which contracts were awarded during April were the following developments with the indicated number of dwelling units: New Haven, Conn., \$1,200,000 for 300 units; Boston, Mass., \$3,200,000 for 972 units; Holyoke, Mass., \$820,000 for 219 units; Jersey City, N. J., \$1,643,000 for 416 units; Chicago, Ill., \$1,150,000 for 269 units; Springfield, Ohio, \$712,000 for 250 units; Burlington, Iowa, \$1,129,000 for over 400 demountable units; Washington, D. C., \$8,490,000 for 815 units; Norfolk, Va., \$2,265,000 for 900 demountable units; Compton, Calif., \$1,500,000 for 500 units; Sacramento, Calif., \$1,217,000 for 332 units; Vallejo, Calif., \$755,000 for 300 demountable units; Portland, Ore., \$1,312,000 for 400 units; Tacoma, Wash., \$1,711,000 for 400 units; and Vancouver, Wash., \$1,705,000 for 550 demountable units.

Hints Greater AEF

President Roosevelt implied to his press conference on May 19 that additional American troops are to be sent to Europe. Commenting on the arrival on that day of a large United States force in Northern Ireland, the President said that the landing operation was successfully carried out and expressed the hope that success would continue in the future. When a reporter asked if that meant more troops Mr. Roosevelt replied that there was a sort of implication in his remarks. Contingents of U. S. troops began arriving in Ireland on May 19.

War Industry Strikes Increased In April

Man-days lost from war production due to strikes in April of this year were 8/100 of 1% of total man-days worked during the month, William H. Davis, Chairman of the National War Labor Board, announced on May 14.

The following table made available by the Board gives a detailed picture of the strike situation as it affected war production during April, compared with March of this year and April of last year:

	April, 1942	March, 1942	April, 1941
Man-days lost	173,500	166,700	1,031,000
Man-days worked	213,000,000	200,000,000	59,000,000
Percentage time lost to time worked	8/100 of 1%	8/100 of 1%	1%
Number of strikes	95	74	
Number of men involved	43,000	39,250	

*One of this number was a lockout.

The Board states that the strike figures were based on the work of an interdepartmental committee on strike statistics. The committee consists of representatives of the War, Navy, and Labor Departments, the War Production Board, the Maritime Commission, and the War Labor Board.

Moody's Bond Prices And Bond Yield Averages

Moody's computed bond prices and bond yield averages are given in the following tables:

MOODY'S BOND PRICES
(Based on Average Yields)

1942— Daily Averages	U. S. Govt. Bonds	Ave. Corporate rate*	Corporate by Ratings *			R. R. P. U. Indus.	Corporate by Groups *
			Aaa	Aa	A		
May 26	118.34	106.39	116.02	112.93	107.44	91.77	96.07 110.88 113.50
25	118.40	106.39	116.02	112.93	107.44	91.77	96.07 110.88 113.50
23	118.38	106.39	116.02	112.93	107.44	91.77	96.07 110.88 113.50
22	118.33	106.56	116.02	112.93	107.44	92.06	96.38 110.70 113.50
21	118.08	106.39	116.02	112.93	107.44	92.06	96.54 110.70 113.50
20	117.92	106.56	116.02	112.93	107.62	92.06	96.54 110.88 113.50
19	117.86	106.56	116.02	112.93	107.62	92.06	96.54 110.88 113.50
18	117.88	106.56	116.02	112.93	107.62	92.06	96.54 110.88 113.50
17	117.88	106.56	116.02	112.93	107.62	92.06	96.54 110.88 113.50
16	117.89	106.74	116.02	113.31	107.44	92.06	96.54 110.70 113.50
15	117.80	106.56	116.02	113.12	107.44	92.06	96.54 110.88 113.50
14	117.89	106.56	116.02	113.12	107.44	92.06	96.54 110.88 113.50
13	117.72	106.56	116.02	113.12	107.44	92.06	96.54 110.88 113.50
12	117.74	106.56	116.02	113.12	107.62	92.06	96.54 110.88 113.50
11	117.76	106.74	116.22	113.12	107.62	92.06	96.54 110.88 113.50
10	117.79	106.74	116.22	113.12	107.62	92.06	96.54 110.88 113.50
9	117.83	106.74	116.22	113.12	107.62	92.06	96.54 110.88 113.50
8	117.98	106.74	116.22	113.12	107.62	92.06	96.54 110.88 113.50
7	117.80	106.74	116.22	113.12	107.62	92.06	96.54 110.88 113.50
6	117.86	106.74	116.22	113.12	107.62	92.06	96.54 110.88 113.50
5	117.86	106.74	116.22	113.12	107.62	92.06	96.54 110.88 113.50
4	117.98	106.74	116.22	113.12	107.62	92.06	96.54 110.88 113.50
3	117.90	106.56	116.22	113.12	107.62	92.06	96.54 110.88 113.50
2	117.90	106.56	116.22	113.12	107.62	92.06	96.54 110.88 113.50
1	117.80	106.74	116.22	113.12	107.62	92.06	96.54 110.88 113.50
Apr. 24	118.08	106.92	116.41	113.70	107.62	92.20	96.54 110.70 113.70
17	118.06	106.92	116.41	113.70	107.62	92.20	96.54 110.70 113.70
10	118.10	106.92	116.22	113.50	107.62	91.91	96.85 109.79 113.50
2	118.10	106.74	116.22	113.50	107.62	91.91	96.85 109.60 113.50
Mar. 27	117.80	106.21	115.63	113.12	107.09	91.34	96.85 109.60 113.50
20	117.80	106.21	115.63	113.12	107.27	91.62	96.85 109.79 113.50
13	117.33	106.21	115.63	113.12	107.27	91.62	96.85 109.79 113.50
Feb. 27	116.32	106.39	115.63	113.31	107.80	91.77	97.16 110.70 113.50
20	116.32	106.56	115.82	113.31	107.80	92.35	97.16 110.52 114.08
13	116.27	106.74	116.41	113.50	107.80	92.20	97.00 110.52 114.08
Jan. 30	117.02	106.74	116.41	113.50	107.80	92.06	96.69 110.70 113.70
23	117.51	106.92	116.41	113.89	107.62	91.91	97.31 110.52 113.31
16	117.60	106.92	116.61	114.08	107.62	91.77	97.16 110.70 113.89
9	118.00	106.92	116.61	114.08	107.09	90.63	95.92 110.34 113.31
2	117.61	106.04	115.82	113.50	107.09	92.50	97.47 110.88 114.08
High 1942	118.40	106.92	116.61	114.61	107.09	90.63	95.92 109.60 112.75
Low 1942	115.90	106.04	115.43	112.93	107.09	92.50	97.78 112.56 116.41
High 1941	120.05	108.52	116.20	112.00	106.04	89.23	95.62 109.42 111.62
Low 1941	115.89	105.52	116.22	112.00	106.04	89.23	95.62 109.42 111.62
1 Year ago	118.41	106.39	116.80	113.31	107.09	91.19	96.69 110.88 112.93
May 26, 1941	118.41	106.39	116.80	113.31	107.09	91.19	96.69 110.88 112.93
2 Years ago	113.22	99.20	112.37	109.60	99.68	79.84	86.78 105.69 106.92
May 25, 1940	113.22	99.20	112.37	109.60	99.68	79.84	86.78 105.69 106.92

MOODY'S BOND YIELD AVERAGES
(Based on Individual Closing Prices)

1942— Daily Average	Ave. Corporate rate*	Corporate by Ratings *			Corporate by Groups *
		Aaa	Aa	A	
May 26	3.37	2.85	3.01	3.31	4.29
25	3.37	2.85	3.01	3.31	4.29
23	3.37	2.85	3.01	3.31	4.28
22	3.36	2.85	3.01	3.31	4.29
21	3.37	2.85	3.00	3.31	4.27
20	3.36	2.85	3.00	3.30	4.27
19	3.36	2.85	3.00	3.30	4.27
18	3.36	2.85	3.00	3.30	4.27
16	3.35	2.85	2.99	3.30	4.27
15	3.35	2.85	2.99	3.31	4.27
14	3.36	2.85	3.00	3.31	4.27
13	3.36	2.84	3.00	3.31	4.26
12	3.36</				

To Encourage Redemption Of 1941 Loan Wheat

The Department of Agriculture announced on May 20 that farmers will be permitted to redeem farm-stored wheat held under loan to Commodity Credit Corporation through June 30, 1942, at feed wheat prices.

Explaining this plan the Department stated:

In the area where the feed wheat price is determined on the basis of the Corporation's release price for corn, the redemption price shall be the Corporation's release price for corn at the producer's delivery point but not less than 93c a bushel.

In the area where the feed wheat price is determined on the basis of the 1941 wheat loan value at the point of destination, the redemption price shall be 3 cents more than the 1941 loan value of wheat.

Producers must agree in writing that the wheat will be fed on the farm to livestock or poultry or will be sold for such purpose. No redemption or sale shall be permitted unless the county committee determines that the producer redeeming the wheat or the producer purchasing the wheat has sufficient livestock or poultry to utilize the wheat as feed within a reasonable length of time. Producers purchasing wheat from other producers will be required to agree in writing that the wheat will be fed to livestock or poultry.

In the event the purchaser fails to feed the wheat to livestock or poultry, he shall be required to pay to the Corporation an amount equal to the difference between the loan value, plus interest, plus the storage allowance, plus interest, and the amount at which the wheat was redeemed. The producer having the loan may deliver wheat not fed or sold as feed to the Corporation on the loan basis.

The plan further provides that producers who redeem their 1941 wheat be permitted to retain the 7-cent storage allowance on 1941 wheat if they have received the allowance, and that the 7-cent allowance be deducted from redemption price in the event they have not received it, and producers who redeem 1940 wheat be permitted to retain the 7-cent storage allowance advanced at the time the loan was extended and the 5-cent storage allowance for the extended period be deducted from the redemption price.

Says Public War Housing Schedule Must Be Speeded

To provide homes for war workers the public war housing program must be stepped up to provide five times as many homes in a third the time as in any previous public housing effort, Commissioner Herbert Emmerich of the Federal Public Housing Authority, declared in an address at the 10th annual meeting of the National Association of Housing Officials in Baltimore on May 13.

This unprecedented schedule of construction is necessary, he said, to provide shelter and decent living conditions for the great army of migrating workers demanded by the war industries. These workers, it is added, must be provided adequate housing if our Army and Navy and Air Forces are to be sustained and are to prevail. "The gravity of our situation," Mr. Emmerich asserted, "is emphasized by three factors—the shortage of materials, the lack of transportation, and the lack of public recognition of the facilities and standards needed to preserve high production rates and faster schedules."

Weekly Coal And Coke Production Statistics

The Bituminous Coal Division, U. S. Department of the Interior, in its latest report states that the total production of bituminous coal in the week ended May 16 is estimated at 11,480,000 net tons, indicating an increase of 65,000 tons, or 0.6%, over the output in the preceding week. Production in the corresponding week of 1941 was estimated at 9,936,000.

The U. S. Bureau of Mines reported that production of Pennsylvania anthracite for the week ended May 16 was estimated at 1,262,000 tons, a decrease of 4,000 tons, or 0.3%, from the preceding week. When compared with the output in the corresponding week of 1941, however, there was an increase of 390,000 tons (about 45%). The calendar year to date shows a gain of 16.7% when compared with the corresponding period of 1941.

The Bureau of Mines also reported that the estimated production of byproduct coke in the United States for the week ended May 16 showed a decrease of 2,100 net tons, when compared with the output for the week ended May 9. Coke from beehive ovens increased 23,800 tons during the same period.

ESTIMATED UNITED STATES PRODUCTION OF SOFT COAL, IN THOUSANDS OF NET TONS WITH COMPARABLE DATA ON PRODUCTION OF CRUDE PETROLEUM

	Week Ended			January 1 to Date		
	May 16, 1942	May 9, 1942	May 17, 1941	May 16, 1942	May 17, 1941	May 15, 1937
Total, incl. mine fuel	11,480	11,415	9,936	215,049	162,826	177,032
Daily average	1,913	1,903	1,656	1,867	1,404	1,552
Crude petroleum— Coal equiv. of weekly output	5,581	5,677	6,062	119,168	114,205	103,700

*Includes for purposes of historical comparison and statistical convenience the production of lignite.

†Total barrels produced during the week converted into equivalent coal assuming 6,000,000 b.t.u. per barrel of oil and 13,100 b.t.u. per pound of coal. Note that most of the supply of petroleum products is not directly competitive with coal. (Minerals Yearbook, 1939, page 702).

‡Subject to revision.

§Revised.

ESTIMATED PRODUCTION OF PENNSYLVANIA ANTHRACITE AND COKE (In Net Tons)

	Week Ended			Calendar year to date		
	May 16, 1942	May 9, 1942	May 17, 1941	May 16, 1942	May 17, 1941	May 18, 1929
Total, incl. colliery fuel	1,262,000	1,266,000	872,000	22,371,000	19,177,000	28,087,000
Commercial production	1,199,000	1,203,000	819,000	21,253,000	18,218,000	26,065,000
Beehive coke— United States total	168,300	144,500	126,600	2,918,400	1,958,400	2,431,200
By-product coke— United States total	1,180,500	1,182,600	‡	22,747,100	‡	‡

*Includes washer and dredge coal, and coal shipped by truck from authorized operations. †Excludes colliery fuel. §Comparable data not available. §§Subject to revision.

ESTIMATED WEEKLY PRODUCTION OF COAL, BY STATES (In Thousands of Net Tons)

(The current weekly estimates are based on railroad carloadings and river shipments and are subject to revision on receipt of monthly tonnage reports from district and State sources or of final annual returns from the operators.)

State—	May 9, 1942	May 2, 1942	Week Ended	May 11, 1940	May 8, 1937	May ave. 1923
Alaska	4	4	3	3	2	**
Alabama	386	391	63	269	73	398
Arkansas and Oklahoma	71	62	11	18	8	66
Colorado	123	115	81	81	79	168
Georgia and North Carolina	1	1	1	††	††	**
Illinois	1,173	1,241	880	677	516	1,292
Indiana	430	430	347	270	223	394
Iowa	41	48	25	44	21	89
Kansas and Missouri	160	149	83	89	69	131
Kentucky—Eastern	977	976	761	780	797	679
Kentucky—Western	227	208	245	118	126	183
Maryland	43	44	19	24	17	47
Michigan	5	4	3	2	1	12
Montana	57	50	42	49	27	42
New Mexico	27	21	15	19	26	57
North and South Dakota	23	28	18	15	14	**14
Ohio	752	732	558	408	450	860
Pennsylvania bituminous	2,884	2,742	2,468	1,882	1,953	3,578
Tennessee	148	153	100	117	56	121
Texas	5	5	6	15	15	22
Utah	91	81	49	36	31	74
Virginia	418	413	335	284	231	250
Washington	26	23	26	23	28	44
*West Virginia—Southern	2,314	2,300	2,200	1,928	1,652	1,380
*West Virginia—Northern	904	913	783	587	543	862
Wyoming	124	125	70	80	56	110
Other Western States	1	1	1	††	††	**5
Total, all coal	12,681	12,581	10,022	8,753	7,966	12,810
Pennsylvania anthracite	1,1415	1,1260	9,193	7,818	7,014	10,878
	1,266	1,321	829	935	952	1,932

*Includes operations on the N. & W.; C. & O.; Virginian; K. & M.; B. C. & G.; and on the B. & O. in Kanawha, Mason, and Clay counties. †Rest of State, including the Panhandle District and Grant, Mineral, and Tucker counties. ‡Includes Arizona, California, Idaho, Nevada, and Oregon. §Data for Pennsylvania anthracite from published records of the Bureau of Mines. ||Average weekly rate for entire month. **Alaska, Georgia, North Carolina, and South Dakota included with "other Western States." ††Less than 1,000 tons.

Engineered Construction For Week Up 315% Compared With Year Ago

Engineered construction volume for the week totals \$216,513,000 the eighth time in the 21 weeks since the beginning of the year that the total has topped the \$200,000,000-mark. The week's volume is 315% higher than in the corresponding 1941 week, but 6% under a week ago as reported by "Engineering News-Record" on May 21. The report also said:

The high totals of the opening three weeks of May bring construction to \$881,345,000 for the period and insure a new record volume for the month.

Public construction for the current week is 479% above last year, however, it is 3% under the high total of last week. Private construction is 44 and 46% lower, respectively, than a year ago and a week ago. Federal work is responsible for the week's high volume, and is 1,367% over the 1941 week, but 3% under the preceding week.

The current week's total boosts 1942 construction to \$3,773,129,000, a 73% increase over the volume for the 21-week period in 1941. Private construction, \$295,303,000, is 51% below the period last year, but public work, \$3,477,826,000, is 120% higher than a year ago as a result of the 205% gain in Federal construction.

Construction volumes for the 1941 week, last week, and the current week are:

	May 22, 1941	May 14, 1942	May 21, 1942
Total construction	\$52,346,000	\$229,877,000	\$216,513,000
Private construction	16,563,000	17,371,000	9,305,000
Public construction	35,783,000	212,506,000	207,208,000
State and municipal	22,452,000	10,380,000	11,487,000
Federal	13,331,000	202,126,000	195,721,000

New capital for construction purposes for the week totals \$26,448,000, an increase of 328% over the volume for the corresponding week last year. The week's new financing is made up of \$1,346,000 in state and municipal bond sales, \$10,102,000 in corporate security issues, and \$15,000,000 in RFC loans for industrial plant expansion.

New construction financing for the year to date, \$6,811,776,000, is 110% higher than the \$3,237,025,000 reported for the 21-week period in 1941.

Federal Reserve April Business Indexes

The Board of Governors of the Federal Reserve System on May 23 issued its monthly indexes of industrial production, factory employment and payrolls, etc. At the same time the Board issued its customary summary of business conditions. The indexes for March, together with comparisons for a month and a year ago, are as follows:

</div

Labor Bureau's Wholesale Price Index Shows Slight Decline In May 16 Week

The Bureau of Labor Statistics, U. S. Department of Labor, announced on May 22 that in the first week during which wholesale markets were governed by the Office of Price Administration General Maximum Price Regulation the average level of wholesale prices showed little change. The Bureau's comprehensive index of wholesale prices of nearly 900 commodities for the week ended May 16 stood at 98.5% of its 1926 average. This, says the Department, was more than 1% above its highest level during March, 1942, the base period stipulated in the Regulation. While part of this increase since March reflects higher prices for farm products and for certain foods not subject to price ceilings, indexes for many other commodity groups which are under control remained above their March levels; these groups include hides and leather products, textile products, fuel and lighting materials, house-furnishing goods, and miscellaneous commodities. While the Regulation went into effect for transactions at wholesale on May 11, it is possible that prices of some commodities as reported during the week failed to show the full adjustments which are required, the Department states. It adds:

As of April 28, 1942, just prior to the issuance of the General Maximum Price Regulation by the Office of Price Administration, more than 52% by value of all the commodities included in the Bureau of Labor Statistics' general wholesale price index were already subject to formal or informal price ceilings. The new Regulation brought under control an additional 25% of the commodities included in this index as measured by their 1940 value, leaving about 23%—principally agricultural products—still uncontrolled.

For the 52% of commodities which were subject to direct controls of one kind or another prior to the issuance of the General Maximum Price Regulation, the average increase in price from Aug. 12, 1939, to April 18, 1942, was about 25%. The increase during the same period for the additional commodities which were brought under control for the first time under the new Regulation, was only slightly greater—averaging 27%. The products which remain exempt from control subsequent to the issuance of the General Maximum Price Regulation rose 52% on the average in the same interval.

The following table shows index numbers for the principal groups of commodities for the past three weeks, for April 18, 1942, and May 17, 1941, and the percentage changes from a week ago, a month ago and a year ago:

Commodity Groups—	(1926=100)									
	Percentage changes to May 16, 1942, from									
	5-16	5-9	5-2	4-18	5-17	5-9	4-18	5-17	4-18	5-17
All Commodities	1942	1942	1942	1942	1941	1942	1942	1941	1942	1941
	98.5	98.6	98.7	98.3	84.6	-0.1	+0.2	+16.4		
Farm products	104.3	104.0	104.8	105.2	76.3	+0.3	-0.9	+36.7		
Foods	98.2	99.3	99.9	98.6	79.7	-1.1	-0.4	+23.2		
Hides and leather products	119.8	120.2	120.0	119.8	106.1	-0.3	0	+12.9		
Textile products	97.3	97.3	97.2	97.0	82.4	0	+0.3	+18.1		
Fuel and lighting materials	78.8	78.7	78.6	78.1	75.6	+0.1	+0.9	+4.2		
Metals and metal products	*104.0	103.9	103.9	103.9	98.1	+0.1	+0.1	+6.0		
Building materials	110.1	110.0	108.7	108.8	100.2	+0.1	+1.2	+9.9		
Chemicals and allied products	97.3	97.3	97.1	97.1	83.7	0	+0.2	+16.2		
Housefurnishing goods	104.6	104.6	104.4	104.4	92.3	0	+0.2	+13.3		
Miscellaneous commodities	90.2	89.9	89.6	89.6	79.4	+0.3	+0.7	+13.6		
Raw materials	98.9	99.5	100.1	99.9	79.3	-0.6	-1.0	+24.7		
Semimanufactured articles	92.8	92.6	92.5	92.7	86.4	+0.2	+0.1	+7.4		
Manufactured products	*99.3	99.3	99.1	98.6	87.2	0	+0.7	+13.9		
All commodities other than farm products	*97.2	97.4	97.3	96.9	86.5	-0.2	+0.3	+12.4		
All commodities other than farm products and foods	*95.9	95.8	95.6	95.5	87.3	+0.1	+0.4	+9.9		

*Preliminary.

Fertilizer Ass'n Price Index Lower

The rising trend in the general level of wholesale commodity prices was halted last week, according to the wholesale price index compiled by The National Fertilizer Association and made public on May 25, which was fractionally lower. In the week ended May 23, 1942, this index stood at 128.0% of the 1935-1939 average, compared with 128.1 in the preceding week, 127.7 a month ago, and 106.8 a year ago.

The slight drop in the all commodity index last week was due principally to rather marked declines in the price of some farm products. Livestock quotations were higher but declines in grains and cotton were more than sufficient to lower the farm product group index fractionally. The textile price index declined to the March levels, due to a drop in the price of raw cotton. The index of miscellaneous commodities was lower, reflecting price declines for cottonseed meal and linseed meal. The fertilizer materials group moved to higher levels last week as a result of an upturn in the price of dried blood. The food index remained unchanged last week, the result of price declines counter-balancing price advances.

During the week price declines and price advances were evenly balanced with 12 items included in the index advancing and 12 declining; in the preceding week, there were 16 advances and 15 declines; in the second preceding week there were 21 advances and 4 declines.

WEEKLY WHOLESALE COMMODITY PRICE INDEX

Compiled by The National Fertilizer Association

[*1935-1939 = 100]

Each Group Bears to the Total Index	Group	Latest	Preceding	Month	Year
		Week	Week	Ago	Ago
25.3	Foods	May 23	1942	1942	1941
	Fats and Oils	125.3	125.3	125.6	101.1
	Cottonseed Oil	139.1	139.1	138.0	111.5
23.0	Farm Products	163.0	163.0	159.3	120.8
	Cotton	187.4	191.4	193.3	121.4
	Grains	115.1	117.2	113.9	94.3
	Livestock	133.9	133.0	133.0	100.9
17.3	Fuels	119.5	119.5	117.4	106.5
10.8	Miscellaneous commodities	127.9	128.1	128.3	115.0
8.2	Textiles	148.8	149.5	149.5	128.3
7.1	Metals	104.4	104.4	104.4	103.4
6.1	Building materials	151.8	151.8	151.7	116.6
1.3	Chemicals and drugs	120.7	120.7	120.7	105.0
.3	Fertilizer materials	119.8	118.7	118.7	107.1
.3	Fertilizers	115.3	115.3	115.3	101.1
.3	Farm machinery	104.1	104.1	104.1	99.3
100.0	All groups combined	128.0	128.1	127.7	106.8

*Indexes on 1926-1928 base were: May 23, 1942, 99.7; May 16, 1942, 99.8; May 24, 1941, 83.2.

Changes In Holdings Of Reacquired Stock Of N. Y. Stock & Curb Listed Firms

The monthly compilation of companies listed on the New York Stock Exchange reporting changes in their holdings of reacquired stock was made available on May 19. Following is the tabulation issued by the Stock Exchange:

Company and Class of Stock—	Shares Previously Reported	Shares Per Latest Report
Allied Mills, Inc., common	292,837	304,299
Allied Stores Corp., 5% preferred	4,103	5,003
American-Hawaiian Steamship Co., common	69,100	69,600
American Hide & Leather Co., 6% preferred	7,100	7,500
American Home Products Corp., capital	3,001	3,157
American Ice Co., 6% preferred	24,065	25,777
American Viscose Corp., 5% cumulative preferred	1,745	1,646
Armour & Co. (Del.), 7% preferred	1,057	1,675
Associates Investment Co., common	19,905	21,106
5% cumulative preferred	9,464	13,983
Atlantic Gulf & West Indies Steamship Lines, 5% pfd.		1,100
Atlas Corp., common	273,961	29,937
6% preferred	6,122	11,273
Barnsdall Oil Co., common	29,500	32,800
Belding Heminway Co., common	54,632	55,032
Borden Co. (The), capital	31,254	34,254
Eucyrus-Erie Co., common	31,241	21,741
7% preferred	10,907	11,061
Case (J. I.) Co., preferred	3,235	3,535
Century Ribbon Mills, Inc., 7% preferred	160	190
Chicago Yellow Cab Co., Inc., capital	9,604	10,004
Consolidated Oil Corp., common	13,500	34,800
Crucible Steel Co. of America, 5% conv. preferred	5,000	7,300
Cuban-American Sugar Co., The, 7% cumul. preferred	6,733	7,443
5 1/2% conv. preferred	13,588	14,388
Davega Stores Corp., common	9,550	10,350
Detroit Edison Co. (The), common	10,118	8,453
Federated Department Stores, Inc., 4 1/4% conv. preferred	13,000	11,700
Firestone Tire & Rubber Co. (The), common	318,319	318,459
6% cumulative A preferred	23,366	25,166
Florsheim Shoe Co. (The), class A common	1,115	1,015
Freightliner Trailer Co., common	1,352	1,294
5% convertible preferred	1,175	1,205
Gaylord Container Corp., 5 1/2% cumul. conv. preferred		(5)
General Motors Corp., common	247,640	3,726
General Shoe Corp., common	3,525	3,251
Gillette Safety Razor Co., \$5 conv. pref.	4,149	4,849
Gimbels Brothers, Inc., \$6 cumul. preferred	8,216	3,216
Goodyear Tire & Rubber Co. (The), \$5 cum. conv. pref.	15,765	16,165
Hanna (M. A.) Co., The, 5% cumulative preferred	100	140
Household Finance Corp., common	7,497	10,483
Insurshares Certificates, Inc., common	25,003	25,143
Interlake Iron Corp., common	500	(9)
International Mining Corp., common	3,834	3,824
Jewel Tea Co., Inc., common	63,253	65,958
Jones & Laughlin Steel Corp., common	25,301	26,383
5% preferred B	7,700	9,900
5% preferred A		(13)
Madison Square Garden Corp., capital		
Mead Corp., The, \$5.50 cumulative preferred B	2,913	1,842
\$6 cumulative preferred A	450	350
Mohawk Carpet Mills, Inc., capital	15,600	19,100
National Department Stores Corp., 6% preferred	77,813	78,253
Natomas Co., common		(12)
Plymouth Oil Co., common	7,700	9,900</td

Treasury Amendment On War Bond Reissue

In making available on May 19 to banks in the New York Federal Reserve District copies of Second Amendment, dated April 20, 1942, to Treasury Department Circular No. 530, Fourth Revision, entitled Regulations Governing United States Savings Bonds, the Federal Reserve Banks of New York points out that it is the purpose of the amendment to provide:

(1) That a United States Savings Bond registered in the name of one person alone in his own right, or to which one person is shown to be entitled in his own right, upon appropriate request (Form PD 1762) by such person, may be reissued in the name of the owner together with that of another individual as coowner; and

(2) That a United States Savings Bond registered in the beneficiary form, upon appropriate request (Form PD 1762) by the registered owner, may be reissued with the name of the designated beneficiary as coowner.

Allan Sproul, President of the Reserve Bank, also says:

In addition, the Treasury Department has authorized this bank to add a beneficiary to a United States Savings Bond registered in the name of one person alone in his own right, upon the execution by such person of an appropriate request on Form PD 1077-A.

The Treasury Department has also advised this bank that a request (on Form PD 1762) to add a coowner in accordance with Section 315.11 (a) (4), or a request (on Form PD 1077-A) to add a beneficiary, may be signed by a minor who is of sufficient competency and understanding to request payment of the bond.

Reissues under the provisions referred to above may be made only at a Federal Reserve Bank or at the Treasury Department, Washington, D. C. Bonds submitted for reissue in accordance with such provisions will be returned by registered mail at the expense and risk of the owners, and postage sufficient to cover return postage and registry fees should accompany each request.

Copies of Form PD 1762 entitled "Request for Reissue of United States Savings Bonds to Add a Coowner or to Name Present Beneficiary as Co-owner" and copies of Form PD 1077-A entitled "Request for Adding a Beneficiary to United States Savings Bond(s) Inscribed in One Name Alone" will be furnished upon request.

Activity In The Cotton Spinning Industry for April

The Bureau of the Census announced on May 20, that according to preliminary figures 24,073,448 cotton spinning spindles were in place in the United States on April 30, 1942, of which 23,100,202 were operated at some time during the month, compared with 23,096,479 for March, 23,077,722 for February, 23,077,352 for January, 23,063,112 for December, 23,069,146 for November, and 22,807,432 for April, 1941.

The aggregate number of active spindle hours reported for the month was 11,462,971,594. Based on an activity of 80 hours per week, the cotton spindles in the United States were operated during April 1942, at 135.3% capacity. This percentage compares, on the same basis, with 134.3% for March, 135.9% for February, 136.9% for January, 124.0% for December, 129.4% for November, and 120.1% for April, 1941. The average number of active spindle hours per spindle in place for the month was 476.

Revenue Freight Car Loadings During Week Ended May 16, 1942 Totaled 839,052 Cars

Loading of revenue freight for the week ended May 16, totaled 839,052 cars, the Association of American Railroads announced on May 21. The decrease below the corresponding week in 1941 was 21,750 cars or 2.5%, but the increase above the same week in 1940 was 159,987 cars or 23.6%.

Loading of revenue freight for the week of May 16 decreased 201 cars or 0.02% below the preceding week.

Miscellaneous freight loading totaled 378,175 cars, an increase of 3,741 cars above the preceding week, and an increase of 10,168 cars above the corresponding week in 1941.

Loading of merchandise less than carload lot freight totaled 97,219 cars, a decrease of 1,214 cars below the preceding week, and a decrease of 65,280 cars below the corresponding week in 1941.

Coal loading amounted to 169,007 cars, an increase of 1,198 cars above the preceding week, and an increase of 21,554 cars above the corresponding week in 1941.

Grain and grain products loading totaled 34,964 cars a decrease of 181 cars below the preceding week, and a decrease of 3,941 cars below the corresponding week in 1941. In the Western Districts alone, grain and grain products loading for the week of May 16 totaled 22,016 cars an increase of 201 cars above the preceding week, but a decrease of 4,016 cars below the corresponding week in 1941.

Live stock loading amounted to 11,994 cars, an increase of 296 cars above the preceding week, but a decrease of 942 cars below the corresponding week in 1941. In the Western Districts alone, loading of live stock for the week of May 16 totaled 9,056 cars, an increase of 26 cars above the preceding week, but a decrease of 946 cars below the corresponding week in 1941.

Forest products loading totaled 49,854 cars, a decrease of 764 cars below the preceding week, but an increase of 8,512 cars above the corresponding week in 1941.

Ore loading amounted to 83,793 cars, a decrease of 3,007 cars below the preceding week, but an increase of 7,245 cars above the corresponding week in 1941.

Coke loading amounted to 14,046 cars, a decrease of 270 cars below the preceding week, but an increase of 934 cars above the corresponding week in 1941.

All districts reported increases compared with the corresponding week in 1941 except the Eastern, Allegheny, Northwestern and Central Western, but all districts reported increases over 1940.

	1942	1941	1940
Five weeks of January	3,858,273	3,454,409	3,215,565
Four weeks of February	3,122,773	2,866,565	2,465,685
Four weeks of March	3,171,439	3,066,011	2,489,280
Four weeks of April	3,351,038	2,793,630	2,495,212
Week of May 2	858,904	794,299	665,547
Week of May 9	839,253	837,149	680,628
Week of May 16	839,052	860,802	679,065
Total	16,040,732	14,672,865	12,690,982

The following table is a summary of the freight carloadings for the separate railroads and systems for the week ended May 16, 1942. During this period 61 roads showed increases when compared with the corresponding week last year.

REVENUE FREIGHT LOADED AND RECEIVED FROM CONNECTIONS (NUMBER OF CARS)—WEEK ENDED MAY 16

Railroads	Total Revenue Freight Loaded	Received from Connections	Total Loads
Eastern District—			
Ann Arbor	1942	1941	1940
Bangor & Aroostook	450	515	583
Boston & Maine	1,779	1,924	1,587
Chicago, Indianapolis & Louisville	6,117	8,603	7,048
Central Indiana	1,345	1,302	1,386
Central Vermont	24	16	22
Delaware & Hudson	1,003	1,419	1,350
Delaware, Lackawanna & Western	6,820	5,957	4,682
Detroit & Mackinac	7,991	9,640	8,969
Detroit, Toledo & Ironton	275	288	275
Detroit & Toledo Shore Line	1,976	3,259	2,114
Erie	315	438	314
Grand Trunk Western	14,933	15,066	12,109
Lehigh & Hudson River	3,463	6,225	4,736
Lehigh & New England	246	280	338
Leigh Valley	2,166	1,949	1,822
Maine Central	9,123	9,557	8,511
Monongahela	2,098	3,097	2,660
Montour	6,041	6,322	4,452
New York Central Lines	2,427	2,324	1,933
N. Y. N. H. & Hartford	46,680	52,283	40,056
New York, Ontario & Western	9,912	12,165	9,285
New York, Chicago & St. Louis	1,100	1,175	1,041
N. Y., Susquehanna & Western	7,636	6,137	5,337
Pittsburgh & Lake Erie	418	479	350
Pittsburgh Marquette	8,575	8,445	6,070
Pittsburgh & Shawmut	5,299	6,637	5,937
Pittsburgh, Shawmut & North	770	805	963
Pittsburgh & West Virginia	424	515	318
Rutland	1,181	1,152	991
Wabash	389	642	619
Wheeling & Lake Erie	5,254	5,906	5,165
Total	161,432	180,044	145,609
			228,009
			200,168

Allegheny District—	704	672	513	1,000	998
Akron, Canton & Youngstown	41,035	41,608	31,062	27,106	21,866
Baltimore & Ohio	7,242	6,807	5,228	2,504	2,285
Bessemer & Lake Erie	291	267	314	*1	4
Buffalo Creek & Gauley	1,960	2,019	985	11	20
Central R. R. of New Jersey	7,494	7,890	6,453	21,105	15,053
Cornwall	701	699	647	51	59
Cumberland & Pennsylvania	328	326	230	18	42
Ligonier Valley	144	97	94	45	21
Long Island	701	800	573	3,639	3,079
Penn-Reading Seashore Lines	1,537	1,627	1,145	2,526	1,790
Pennsylvania System	85,373	87,672	62,242	65,196	55,186
Reading Co.	14,887	16,156	13,031	28,901	22,677
Union (Pittsburgh)	21,210	19,833	15,291	7,294	6,533
Western Maryland	4,073	4,260	3,244	12,611	8,420
Total	187,680	190,733	141,052	172,208	138,033

Pocahontas District—	29,849	28,648	23,657	14,266	12,736
Chesapeake & Ohio	23,460	24,045	18,417	6,933	6,072
Norfolk & Western	4,581	5,094	3,670	2,222	1,847
Total	57,890	57,787	45,744	23,421	20,655

Railroads

Southern District—	1942	1941	1940	1942	1941
Alabama, Tennessee & Northern	399	356	263	348	217
At. & W. P.—W. R. R. of Ala.	743	847	702	2,452	1,769
Atlanta, Birmingham & Coast	818	786	668	1,330	873
Atlantic Coast Line	13,122	12,341	8,630	8,457	6,446
Central of Georgia	3,783	4,550	3,740	3,776	4,251
Charleston & Western Carolina	349	588	464	1,653	1,881
Clinchfield	1,761	1,895	1,318	2,846	2,846
Columbus & Greenville					

Retirement Benefits Showed Decline In 1941

The number of workers who were awarded monthly retirement benefits under the Federal old-age and survivors insurance system during 1941 was 13% less than in 1940. Federal Security Administrator Paul V. McNutt said on May 21. In 1940, awards to workers past 65 totaled 132,335, as compared with 114,660 in 1941. The advices from the Federal Security Agency of the Social Security Board, added:

Mr. McNutt attributed this decrease in part to greater employment opportunities for older workers as a result of defense production. He explained that each year for a number of years there normally should be an increase in the number receiving each type of monthly benefits, and stated that awards of all types of benefits except those to workers past 65 had increased in 1941. These include monthly benefits for aged wives of retired workers, widows with young children, aged widows, children and parents of deceased workers, and lump-sum death payments which are made when no member of the deceased worker's family is qualified to receive monthly benefits immediately.

The Administrator said that according to estimates of the Social Security Board's Bureau of Old-Age and Survivors Insurance, the number of workers past 65 who have had sufficient employment and wages to be entitled to monthly benefits but have failed to apply for them is several times more than the number now on the benefit rolls. "Many of these," he said, "are receiving higher wages than formerly because of the current demand for experienced workers. In such cases the amount of their monthly payments will be greater when they do apply for benefits. Those working at lower wages should consult their local social security offices to determine whether it would be to their advantage to send in their applications for benefits now even though they intend to keep on working and will not start drawing benefits until later."

During 1941, awards of lump-sum death payments amounting to \$13,229,525 were made to 117,303 persons. Awards of monthly benefits by type of beneficiary and amounts are shown below:

	Amount Number of awards per month
Retired workers	114,560 \$2,604,740
Aged wives of retired workers	36,213 435,605
Widows with young children	30,502 591,336
Aged Widows	11,020 222,410
Children	75,819 919,224
Parents	1,272 16,406

Bank Loans For War Production Increase

Loans made by commercial banks to finance the production of orders for war goods increased \$891,000,000 during the first quarter of 1942, according to the quarterly survey of war lending activity of the American Bankers Association, covering 500 of the country's larger banks, released for publication on May 25. The Association also states:

The survey showed that 406 reporting banks in 159 cities had war production loans totaling \$3,120,486,260 outstanding on March 31, an increase of \$891,196,800 over the total on Dec. 31. This compares with an increase of \$460,000,000 during the previous quarter ended Dec. 31.

The ABA report is based on a high-spotting survey of 500 of the country's larger banks, 406 of which reported these figures. The 406 banks reported loans and commitments for supplies and equipment totaling \$1,641,827,768, and for new plant facilities and construction, \$895,679,751. For working capital loans arising out of operations of customers contributing indirectly to war production, the banks reported \$562,015,741. Miscellaneous loans for war production purposes totaled \$20,963,000.

Daily Average Crude Oil Production For Week Ended May 16, 1942, Off 60,450 Barrels

The American Petroleum Institute estimates that the daily average gross crude oil production for the week ended May 16, 1942 was 3,483,900 barrels, a decrease of 60,450 barrels as compared with the preceding week and 300,550 barrels below the daily average for the week ended May 17, 1941. The current figure, however, was 9,400 barrels higher than the daily average for the month of May as recommended by the Office of Petroleum Coordinator. Further details as reported by the Institute follow:

Reports received from refining companies owning 86.9% of the 4,684,000 barrel estimated daily potential refining capacity of the United States, indicate that the industry as a whole ran to stills, on a Bureau of Mines' basis 3,484,000 barrels of crude oil daily during the week ended May 16, 1942, and that all companies had in storage at refineries, bulk terminals, in transit and in pipelines as of the end of that week, 99,134,000 barrels of finished and unfinished gasoline. The total amount of gasoline produced by all companies is estimated to have been 10,945,000 barrels during the week ended May 16, 1942.

DAILY AVERAGE CRUDE OIL PRODUCTION (FIGURES IN BARRELS)

a O.P.C. Recommen- dations	Allow- ables Beginning May 1	Actual Production		4 Weeks From May 16 1942	Week May 17 1942
		State	Week Ended May 16 1942		
		Week Previous May 16 1942	Week Ended May 17 1941		
Oklahoma	438,500	438,500	538,000	-10,950	398,100
Kansas	259,300	259,300	b 261,750	+ 18,800	253,300
Nebraska	4,500		b 4,000	+ 250	3,900
Panhandle Texas		80,350	- 1,830	82,750	78,500
North Texas		148,300	+ 3,400	150,650	129,250
West Texas		190,500	+ 4,300	176,750	256,300
East Central Texas		78,800	- 450	77,850	78,000
East Texas		225,950	+ 50	206,050	373,700
Southwest Texas		134,200	+ 6,750	133,250	210,150
Coastal Texas		209,400	- 20,550	212,300	276,800
Total Texas	960,000	c1,155,000	- 1,067,500	8,350	1,039,600
North Louisiana		83,800	+ 2,050	81,250	72,800
Coastal Louisiana		219,800	- 9,500	230,350	242,500
Total Louisiana	298,600	321,100	- 303,600	7,450	311,600
Arkansas	74,000	72,191	71,250	+ 150	72,350
Mississippi	48,100	48,100	b 87,450	+ 2,450	90,850
Illinois	329,200		276,750	- 37,950	296,350
Indiana	17,900		b 19,800	- 3,750	20,700
Eastern (not incl.)		105,400	99,400	+ 2,500	99,550
Ill. & Ind.		60,500	66,700	+ 2,600	63,700
Michigan		98,300	90,650	- 3,850	92,400
Wyoming		25,200	21,600	- 100	21,600
Montana		7,900	7,500	+ 700	6,200
New Mexico		73,300	70,750	- 73,650	112,700
Total East of Calif.	2,800,700		2,836,700	- 49,850	2,843,850
California	673,800	d673,800	647,200	- 10,600	642,300
Total United States	3,474,500		3,483,900	- 60,450	3,486,150

a O. P. C. recommendations and State allowables represent the production of all petroleum liquids, including crude oil, condensate and natural gas derivatives recovered from oil, condensate and gas fields. Past records of production indicate, however, that certain wells may be incapable of producing the allowables granted, or may be limited by pipeline proration. Actual State production would, under such conditions, prove to be less than the allowables. The Bureau of Mines reported the daily average production of natural gasoline in February, 1942, as follows: Oklahoma, 29,800; Kansas, 6,000; Texas, 112,700; Louisiana, 20,800; Arkansas, 2,300; New Mexico, 5,600; California, 42,600; other States, 21,900.

b Okla., Kans., Neb., Miss., Ind. Figures are for week ended 7 a. m. May 13.

c This is the estimated net basic 10-day allowable as of May 1. Some fields whose oil was considered necessary for the war effort were exempted from any shutdown. For the same reason several other fields were ordered shut down on May 3, 4, 9 and 10 only. The remainder of the State was ordered shut down on May 2, 3, 4, 8, 9, and 10. The current order did not become effective until the 16th. It is assumed that the 4 day a week shutdown basis of the previous order applied during the intervening period.

d Recommendation of Conservation Committee of California Oil Producers.

CRUDE RUNS TO STILLS; PRODUCTION OF GASOLINE; STOCKS OF FINISHED AND UNFINISHED GASOLINE AND GAS AND FUEL OIL, WEEK ENDED MAY 16, 1942

(Figures in Thousands of Barrels of 42 Gallons Each)									
Figures in this section include reported totals plus an estimate of unreported amounts and are therefore on a Bureau of Mines basis									
Daily Refining Capacity	Crude	at Re-	Stocks	eStocks	eStocks	Gasoline Production			
						Daily	% Op-	Natural	Finished
Poten-	Run-	Re-	Includ.	Blended	Gasoline	Rate	Porting	Finished	Gasoline
Capacity	Run-	Stills	Includ.	Gasoline	Fuels	Rate	Porting	Gasoline	Fuels
District—									
*Combin'd: East Coast, Texas Gulf, Louisiana Gulf, North Louisiana - Arkansas and Inland Texas—	2,383	89.7	1,511	63.4	4,928	45,169	14,215	16,203	
Appalachian	174	84.5	159	91.4	497	3,927	444	632	
Ind., Ill., Ky.	784	84.9	743	94.8	2,361	20,635	2,883	3,280	
Okla., Kansas, Mo.—	418	81.1	362	86.6	1,237	9,637	844	1,553	
Rocky Mountain	138	50.7	87	63.0	297	2,474	320	523	
California	787	90.9	622	79.0	1,625	17,292	11,500	56,635	
Tot. U. S. B. of M.									
basis May 16, 1942	4,684	86.9	3,484	74.4	10,945	a 99,134	30,206	78,826	
Tot. U. S. B. of M.									
basis May 9, 1942	4,684	86.9	3,406	72.7	10,658	100,650	29,947	80,155	
U. S. Bur. of Mines									
basis May 17, 1941									

a Finished, 91,492,000 barrels; unfinished, 7,642,000 barrels. e At refineries, at bulk terminals, in transit, and in pipe lines.

*At the request of the Office of the Petroleum Coordinator.

Gross And Net Earnings Of United States Railroads For The Month Of March

The United States railroads are obliged to handle freight and passenger traffic in ever larger quantities as the war production schedules are increased and the ranks of the country's armed forces are swelled. It is therefore no surprise to find that the gross and net earnings for the month of March exceed those reached in March in any previous year.

While it is expected that the heavy war traffic will continue, a question arises as to how the railroads are to be affected by gasoline rationing. No doubt a good number of people will use railroads in place of cars to reach their summer vacation places, but then again, many will not be able to, as there will be no means of transportation from railroad stations to their favorite sites. Means also would have to be found, by those who settle in places remote from towns and cities, to obtain their daily food and other supplies. It has also been suggested that unnecessary rail travel should be restricted. What the net result is going to be remains to be seen.

The statistics of earnings for the month of March reflect the higher passenger fare charges as well as some additional revenue from the freight rate increase which went into effect on March 18.

PRINCIPAL CHANGES IN NET EARNINGS FOR THE MONTH OF MARCH

	Increase	Kansas City Southern	Increase
Atchison Topeka & Santa Fe	\$6,041,925	Lehigh Valley	\$433,980
Southern Pacific (2 roads)	5,501,945	Delaware Lack. & Western	392,158
Pennsylvania	2,952,388	Spokane Portland & Seattle	372,711
Union Pacific	2,295,671	Wabash	351,967
Baltimore & Ohio	1,964,706	Alabama Great Southern	345,761
Chicago Burlington & Quincy	1,868,588	Cinn. N. O. & Texas Pacific	339,040
New York New Haven & Hart.	1,704,497	Texas & Pacific	280,285
Missouri Pacific	1,573,337	New Orleans & Northeastern	274,317
Atlantic Coast Line	1,543,632	Minneapolis & St. Louis	236,600
New York Central	1,473,582	Duluth Missabe & Iron Range	228,117
Great Northern	1,459,922	Colorado Southern (2 roads)	226,438
Southern	1,036,259	Florida East Coast	197,561
Illinois Central	1,083,103	Internal Great Northern	168,131
Seaboard Air Line	1,081,181	Chic. St. P. Minn. & Omaha	155,067
New York Chic. & St. Louis	988,110	Central of Georgia	152,825
St. Louis Southwestern	883,682	Georgia	145,981
Erie	856,952	Chicago Great Western	139,809
Yazoo & Mississippi Valley	822,247	Aiton	133,961
Chicago & North Western	816,387	Total (58 roads)	\$49,927,627
Louisville & Nashville	807,672		
Boston & Maine	786,570		
Chicago Rock Island & Pac.	743,861		
N. O. Tex. & Mex. (3 rds.)	702,192		
Denver & Rio Grande West	660,454		
Northern Pacific	655,326		
Delaware & Hudson	634,200		
Reading	586,869		
Missouri-Kansas-Texas	560,282		
St. Louis-San Fran. (2 rds.)	555,126		
Richmond Fred. & Potomac	547,693		
Chic. Milwaukee St. P & Pac.	538,289		
Western Pacific	522,061		
Minn. St. Paul & S. S. Marie	469,194		
Central of New Jersey	448,436		
		Total (9 roads)	\$3,187,547

*These figures cover the operations of the New York Central and the leased lines—Cleveland Cincinnati Chicago & St. Louis, Michigan Central, Cincinnati Northern, and Evansville Indianapolis & Terre Haute. Including Pittsburgh & Lake Erie, the result is an increase of \$1,481,988.

The consolidation of the separate roads on a geographical basis into districts and regions indicates that all regions with the exception of the Pocahontas region recorded increases in both gross and net.

The Western District was first in gross with a gain of 42.85% and also led the net category with an even greater increase of 72.15% over March, 1941. The Eastern District and Southern District followed in that order in both gross and net.

The Central Western region showed the greatest percentage gain, 81.86%, while the Pocahontas showed the only decrease, 7.37%, both of these being in the net listing.

We now present our summary by districts and regions. As revealed in the footnote below the following table, our grouping conforms with the classification of the Interstate Commerce Commission:

SUMMARY BY GROUPS

District and Region	Gross Earnings		
	1942	1941	Incr. (+) or Decr. (-)
Month of March	\$	\$	%
Eastern District—			
New England region (10 roads)	22,458,859	17,253,805	+ 5,205,054 + 30.17
Great Lakes region (23 roads)	95,240,821	79,569,665	+ 15,671,156 + 19.69
Central Eastern region (18 roads)	113,988,452	90,542,359	+ 23,446,094 + 25.90
Total (51 roads)	231,688,133	187,365,829	+ 44,322,304 + 23.66
Southern District—			
Southern region (26 roads)	77,397,785	58,681,859	+ 18,715,926 + 31.89
Pocahontas region (4 roads)	28,433,847	27,524,555	+ 903,292 + 3.30
Total (30 roads)	105,831,632	86,206,414	+ 19,625,218 + 22.77
Western District—			
Northwestern region (15 roads)	53,055,452	39,421,012	+ 13,634,440 + 34.55
Central Western region (16 roads)	105,176,503	71,908,095	+ 33,258,403 + 46.27
Southwestern region (20 roads)	44,547,336	30,624,448	+ 13,922,888 + 45.46
Total (51 roads)	202,779,291	141,953,555	+ 60,825,736 + 42.85
Total all districts (132 roads)	540,299,056	415,525,798	+ 124,773,258 + 30.03

District and Region	Net Earnings		
	1942	1941	Incr. (+) or Decr. (-)
Month of March	\$	\$	%
Eastern District—			
New England region	6,644	6,694	8,288,703 5,779,791 + 2,508,912 + 43.41
Great Lakes region	26,023	26,065	30,252,173 26,044,795 + 4,207,378 + 16.15
Central East. region	24,269	24,485	32,701,084 27,332,517 + 5,368,567 + 19.64
Total	56,936	57,244	71,241,960 59,157,103 + 12,084,857 + 20.34
Southern District—			
Southern region	37,821	38,142	28,586,077 20,830,218 + 7,755,859 + 37.23
Focahontas region	6,076	6,076	12,475,535 13,468,653 — 993,116 — 7.37
Total	43,897	44,218	41,061,612 34,298,871 + 6,762,741 + 19.72
Western District—			
Northwestern region	45,618	45,526	15,359,025 10,153,341 + 5,205,684 + 51.27
Central West. region	56,039	56,243	35,725,833 19,644,787 + 16,081,046 + 81.86
Southwestern region	29,025	29,060	16,816,070 9,645,722 + 7,170,348 + 74.34
Total	130,742	130,835	67,900,928 39,443,850 + 28,457,078 + 72.15
Total all districts	231,575	232,297	208,204,500 132,899,824 + 47,304,676 + 35.59

Note—Our grouping of the roads conforms to the classification of the Interstate Commerce Commission, and the following indicates the confines of the different groups and regions:

EASTERN DISTRICT

New England Region—Comprises the New England States.

Great Lakes Region—Comprises the section on the Canadian boundary between New England and the westerly shore of Lake Michigan to Chicago, and north of a line from Chicago via Pittsburgh to New York.

Central Eastern Region—Comprises the section south of the Great Lakes Region east of a line from Chicago through Peoria to St. Louis and the Mississippi River to the mouth of the Ohio River, and north of the Ohio River to Parkersburg, W. Va., and a line thence to the southwestern corner of Maryland and by the Potomac River to its mouth.

SOUTHERN DISTRICT

Southern Region—Comprises the section east of the Mississippi River and south of the Ohio River to a point near Kenova, W. Va., and a line thence following the eastern boundary of Kentucky and the southern boundary of Virginia to the Atlantic.

Pocahontas Region—Comprises the section north of the southern boundary of Virginia, east of Kentucky and the Ohio River north to Parkersburg, W. Va., and south of a line from Parkersburg to the southwestern corner of Maryland and thence by the Potomac River to its mouth.

WESTERN DISTRICT

Northwestern Region—Comprises the section adjoining Canada lying west of the Great Lakes Region, north of a line from Chicago to Omaha and thence to Portland, and by the Columbia River to the Pacific.

Central Western Region—Comprises the section south of the Northwestern Region west of a line from Chicago to Peoria and thence to St. Louis, and north of a line from St. Louis to Kansas City and thence to El Paso and by the Mexican boundary to the Pacific.

Southwestern Region—Comprises the section lying between the Mississippi River south of St. Louis and a line from St. Louis to Kansas City and thence to El Paso, and by the Rio Grande to the Gulf of Mexico.

The aggregate Western grain movement for March, 1942, exceeded the previous March's receipts by 9,623,000 bushels. Although minor decreases were shown in oats and barley, these were more than offset by increases of 4,859,000 and 5,517,000 bushels in wheat and corn respectively. The flour movement showed a slight decrease of 21,000 barrels.

In the following table we give the month of March and cumulative details of the Western grain movement in our usual form:

WESTERN FLOUR AND GRAIN RECEIPTS

(000)	Omitted	Year	Four Weeks Ended March 28				
			Flour (bbls.)	Wheat (bush.)	Corn (bush.)	Oats (bush.)	Rye (bush.)
Chicago	1942	935	527	6,134	1,042	248	944
	1941	805	732	8,104	1,264	48	1,019
Minneapolis	1942	—	7,394	1,915	1,960	753	2,391
	1941	—	4,216	1,020	1,491	662	2,645
Duluth	1942	—	2,858	590	—	98	154
	1941	—	942	338	55	21	258
Milwaukee	1942	58	66	724	25	29	2,014
	1941	72	22	820	48	18	2,230
Toledo	1942	—	1,007	836	202	38	4
	1941	—	1,165	410	1,404	15	6
Indianapolis &	1942	—	924	4,131	774	39	—
	1941	—	788	2,769	506	8	19
St. Louis	1942	524	664	1,832	338	83	222
	1941	586	847	1,065	224	83	167
Peoria	1942	144	78				

Items About Banks, Trust Companies

At a meeting of the Advertising Association of Group V, the Savings Banks of Brooklyn, Queens, Long Island and Staten Island, Alex. E. Leighton of the Williamsburgh Savings Bank, was re-elected Chairman, and Ervin M. Burrow, Secretary of the Association. Both were unanimously re-elected and will be serving the Association for the seventh year in their respective capacities.

The Dollar Savings Bank, N. Y. (the Bronx), announces the election of the following new officers: Gerald C. Miller as Assistant Treasurer, Edmund T. Wolf Jr. as an Assistant Secretary, Charles R. Sitler, Jr. as an Assistant Secretary, Lloyd F. Dempsey as an Assistant Secretary and Lester J. Ferguson as Auditor.

The Brooklyn Trust Co., Brooklyn, N. Y., announced on May 18 that its Parkside office, located at Flatbush and Parkside Avenues, Brooklyn, will be discontinued at the close of business Sept. 26, and its accounts transferred to the Flatbush office of the company, at Church and Ocean Avenues, a few blocks away. The Parkside office originally opened on July 30, 1930, at 562 Flatbush Avenue, and some years later was moved to its present location.

William D. Ireland, Vice President of the National Rockland Bank of Boston since 1933, on May 19 was elected President of the Worcester County Trust Co., Worcester, Mass., to succeed George Avery White. Mr. Ireland will assume his new duties Aug. 24, the date on which Mr. White takes office as President of the State Mutual Life Assurance Co.

E. O. Long has been elected President of the North Side Deposit Bank of Pittsburgh. Mr. Long, who is Secretary of the D. L. Clark Co., was formerly Vice-President of the bank and has served as a Director since the bank's organization in 1934. Raymond G. Geltz, Treasurer of the institution, has also been made Vice-President.

Edwin N. Van Horne has resigned as Executive Vice-President and Director of the American National Bank and Trust Co. of Chicago in order to become President of the Federal Land Bank of Omaha, Omaha, Neb. Mr. Van Horne has been associated with the American National Bank since 1937 and had previously served as President of the Continental National Bank, Lincoln, Neb. According to the financial column (by Nancy McInerny) of

the Chicago "Journal of Commerce" of May 22, from which the foregoing is learned, Mr. Van Horne is a member of the Agricultural Council of the Chicago Association of Commerce, and has been active in the affairs of the American Bankers Association, having served as a member of the Executive Council, and the Commerce and Marine Commission.

The Board of Governors of the Federal Reserve System announces that the following banks were recently admitted to membership in the System: American Bank and Trust Co., Miami, Fla.; Bank of Oakfield, Oakfield, Wis.; State Bank of Northfield, Northfield, Minn.; Austin State Bank, Austin, Minn.; Peoples Bank, Lakewood Village, Cal.; State Bank of Virginia, Virginia, Minn.; and the Farmers State Bank of Englewood, Ohio.

E. L. Blaine, Jr., Vice-President of the Peoples National Bank of Seattle, Wash., was chosen Vice-President of the National Association of Credit Men representing the Western Division at the 47th annual credit congress held in Cincinnati during the week of May 10. He succeeds R. W. Watson, Vice-President of the Bank of America, Los Angeles, who held the post during the past year.

A native of Seattle and a graduate of the University of Washington, Mr. Blaine has been active in the business and banking world since his graduation in 1922, serving as Credit Manager in Spokane for the B. F. Goodrich Co. until 1924, and then as Credit Manager of the National City Bank of Seattle until 1928, and the National Bank of Commerce in Seattle in 1929. For four years after 1929 he was Cashier of the Peoples First Avenue Bank of Seattle and then Executive Vice-President of the First National Bank of Renton during 1933-35. He has been Vice-President of the Peoples National Bank since that time.

Mr. Blaine has also served in other activities — as member of the Board and later President of the Seattle Chapter of the American Institute of Banking, which he also served as member of the Faculty for eight years; as member of the Board and later Vice-President and President of the Seattle Association of Credit Men; as member of the Northwest Council of Credit Men, etc. In the National Association of Credit Men, Mr. Blaine has long been active; he completed a three-year term in May, 1942, as a National Director, representing District No. 10, which includes the States of California, Nevada, Oregon, and Washington.

dies being conducted by the accounting division.

The latter studies cover a limited group of 25,000 corporations in the categories listed above. Only those firms receiving the questionnaire — Form A, Annual Financial Report, and Form B, the Interim Financial Report — are required to supply data.

Retail businesses have not been asked to file except in a few cases where corporations combine wholesale and retail activities.

Publishing firms are exempted but commercial printing, however, is subject to the Emergency Price Control Act and firms engaged in commercial printing, if requested to do so, are required to file the financial reports.

Plans for the financial reporting program were disclosed in these columns of May 14, page 1871.

OPA Clarifies Data Requested From Corps.

Studies of corporation financial reports being conducted by the Office of Price Administration, as announced May 2, apply only to a selected list of corporations with assets in excess of \$250,000 in the manufacturing, mining, construction and wholesale fields, H. F. Taggart, director of the OPA accounting division, said on May 25. In indicating this, the OPA further said:

The announcement was made to clear up confusion which exists, particularly among retailers, as to whether they are required to make reports based on balance sheet and income account data. Retailers are required under the General Maximum Price Regulation to file March prices before July 1 with the OPA but these reports have nothing to do with the balance sheet and income account stu-

Treasury Offers 1 1/2% Notes Of 1946 To Holders Of Maturing HOLC And RFC Issues

Secretary of the Treasury Morgenthau on May 25 offered up to \$1,151,000,000 of 1 1/2% Treasury Notes of Series B-1946 in exchange for the outstanding Series G 1942-44 2 1/4% bonds of the Home Owners' Loan Corporation, called for redemption on July 1, and the Series S 1% notes of the Reconstruction Finance Corporation, maturing July 1, 1942. Holders of these securities were given the opportunity to exchange them for notes on a par for par basis, with an adjustment of accrued interest to June 5, 1942. The new Treasury notes are dated June 5, 1942, and will bear interest from that date at the rate of 1 1/2% per annum, payable on a semi-annual basis, but will not be subject to call for redemption prior to maturity. The HOLC bonds are outstanding in amount of \$875,438,625 and the RFC notes in amount of \$275,868,000.

The subscription books for the current exchange offering were closed at the close of business on May 26, except for the receipt of subscriptions from holders of \$25,000 or less of the HOLC bonds. In the latter case, the books were closed on May 27.

Pursuant to the provisions of the Public Debt Act of 1941, interest upon the new notes will not have any exemption, as such, under Federal tax laws now or hereafter enacted.

The Treasury's official circular describing the new notes follows:

UNITED STATES OF AMERICA
1 1/2% Treasury Notes of Series
B-1946

Dated and bearing interest from
June 5, 1942
Due Dec. 15, 1946
Interest payable June 15 and
Dec. 15

1942 Department Circular No. 686

Fiscal Service
Bureau of the Public Debt

TREASURY DEPARTMENT
Office of the Secretary,
Washington, May 25, 1942

I. Offering of Notes

1. The Secretary of the Treasury, pursuant to the authority of the Second Liberty Bond Act, as amended, invites subscriptions, at par, from the people of the United States for notes of the United States, designated 1 1/2% Treasury Notes of Series B-1946, in payment of which only Home Owners' Loan Corporation 2 1/4% bonds, Series G 1942-44, called for redemption on July 1, 1942, or Reconstruction Finance Corporation 1% notes of Series S, maturing July 1, 1942, may be tendered. The amount of the offering under this circular will be limited to the amount of such Series G bonds and Series S notes tendered and accepted.

II. Description of Notes

1. The notes will be dated June 5, 1942, and will bear interest from that date at the rate of 1 1/2% per annum, payable on a semi-annual basis on Dec. 15, 1942, and thereafter on June 15 and Dec. 15 in each year until the principal amount becomes payable. They will mature Dec. 15, 1946, and will not be subject to call for redemption prior to maturity.

2. The income derived from the notes shall be subject to all Federal taxes, now or hereafter imposed. The notes shall be subject to estate, inheritance, gift or other excise taxes, whether Federal or State, but shall be exempt from all taxation now or hereafter imposed on the principal or interest thereof by any State, or any of the possessions of the United States, or by any local taxing authority.

3. The notes will be accepted at par during such time and under such rules and regulations as shall be prescribed or approved by the Secretary of the Treasury in payment of income and profits taxes payable at the maturity of the notes.

4. The notes will be acceptable to secure deposits of public

"The Secretary of the Treasury for exchange for Treasury Notes of Series B-1946 to be delivered to

, and thereafter should be presented and surrendered with the subscription to a Federal Reserve Bank or Branch or to the Treasury Department, Division of Loans and Currency, Washington, D. C. The bonds must be delivered at the expense and risk of the holder.

VI. General Provisions

1. As fiscal agents of the United States, Federal Reserve Banks are authorized and requested to receive subscriptions, to make allotments on the basis and up to the amounts indicated by the Secretary of the Treasury to the Federal Reserve Banks of the respective districts, to issue allotment notices, to receive payment for notes allotted, to make delivery of notes on full-paid subscriptions allotted, and they may issue interim receipts pending delivery of the definitive notes.

2. The notes will be subject to the general regulations of the Treasury Department, now or hereafter prescribed, governing United States notes.

III. Subscription and allotment

1. Subscriptions will be received at the Federal Reserve Banks and Branches and at the Treasury Department, Washington. Banking institutions generally may submit subscriptions for account of customers, but only the Federal Reserve Banks and the Treasury Department are authorized to act as official agencies.

2. The Secretary of the Treasury reserves the right to reject any subscription, in whole or in part, to allot less than the amount of notes applied for, and to close the books as to any or all subscriptions at any time without notice; and any action he may take in these respects shall be final. Subject to these reservations, all subscriptions will be allotted in full. Allotment notices will be sent out promptly upon allotment.

IV. Payment

1. Payment at par for notes allotted hereunder must be made on or before June 5, 1942, or on later allotment, and may be made only in Home Owners' Loan Corporation bonds of Series G 1942-44, called for redemption on July 1, 1942, or in Reconstruction Finance Corporation notes of Series S, maturing July 1, 1942, which will be accepted at par, and should accompany the subscription. Coupons dated July 1, 1942, must be attached to bearer securities of either issue when surrendered, and accrued interest from Jan. 1, 1942, to June 5, 1942 (\$9.63398 per \$1,000 in the case of Series G bonds and \$4.28177 per \$1,000 in the case of Series S notes) will be paid following acceptance of the securities. In the case of the Series G registered bonds, checks in payment of accrued interest will be drawn in accordance with the assignments on the bonds surrendered.

V. Surrender of Called Bonds

1. Coupon bonds.—Home Owners' Loan Corporation bonds of Series G 1942-44 in coupon form tendered hereunder should be presented and surrendered with the subscription to a Federal Reserve Bank or Branch or to the Treasurer of the United States, Washington, D. C. Coupons dated July 1, 1942, and all coupons bearing subsequent dates should be attached to such bonds when surrendered, and if any such coupons are missing, the subscription must be accompanied by cash payment equal to the face amount of the missing coupons. The bonds must be delivered at the expense and risk of the holder. Facilities for transportation of bonds by registered mail insured may be arranged between incorporated banks and trust companies and the Federal Reserve Banks, and holders may take advantage of such arrangements when available, utilizing such incorporated banks and trust companies as their agents.

2. Registered bonds.—Home Owners' Loan Corporation bonds of Series G 1942-44 in registered form tendered hereunder should be assigned by the registered payees or assignees thereof to

April Living Costs Up In Industrial Cities

Living costs for wage earners and low-salaried clerical workers increased from March to April in 66 of the 67 industrial cities surveyed each month by the Conference Board, New York. The largest increase was 2.5% in Baltimore, Md., the smallest, 0.2% in Front Royal, Va. One city, New Haven, remained unchanged. In the United States as a whole, the cost of living rose 1%. The Board also says:

The cost of living was higher this April than in April, 1941, in all the cities for which comparable figures are available. The largest increase was 17.6% in Joliet, Ill., the smallest, 9.1%, in Newark. In the United States as a whole the cost of living rose 11.7% from April, 1941, to April, 1942.

Payment On Danish Bonds

Henrik Kauffmann, Danish Minister in Washington, issued the following statement on May 25 for the information of holders of Kingdom of Denmark 20-year 6% external gold bonds, due Jan. 1, 1942; 30-year 5 1/2% external loan gold bonds, due Aug. 1, 1955; and 34-year 4 1/2% external loan gold bonds, due April 15, 1962; City of Copenhagen 25-year 5% gold bonds, due June 1, 1952; and 25-year 4 1/2% gold bonds, due May 1, 1953; Danish Consolidated Municipal Loan 30-year 5 1/2% external sinking fund gold bonds, due Nov. 1, 1955; and 25-year 5% external gold bonds, due Feb. 1, 1953; Mortgage Bank of the Kingdom of Denmark 45-year 5% sinking fund external gold bonds, series IX, of 1927, due Dec. 1, 1972:

For the purpose of paying June 1, 1942, coupons of City of Copenhagen 25-year 5% gold bonds, due June 1, 1952, and June 1, 1942, coupons of Mortgage Bank of the Kingdom of Denmark 45-year 5% sinking fund external gold bonds, series IX, of 1927, due Dec. 1, 1972, I propose to put the particular paying-agents in funds so far as it is estimated to be necessary to make coupon payments to holders, other than residents of Denmark, of bonds of these two issues.

June 1, 1942, coupon payments will be subject to such licenses as may be granted to paying-agents by the United States Treasury.